



State of Washington
DEPARTMENT OF GENERAL ADMINISTRATION

Office of State Procurement

Rm. 201 General Administration Building, P.O. Box 41017 • Olympia, Washington 98504-1017 • (360) 902-7400
<http://www.ga.wa.gov>

Solicitation Amendment

IFB Reference #:	01011
Title:	Cutting Edges – Snow Plows & Graders
Amendment Number:	1
Date issued:	4/21/2011

The above referenced solicitation is amended as follows:

Purpose:	<p>The purpose of Amendment No. 1 is to:</p> <p>1. Replace the bid document in its entirety. A few changes have been made as a result of the pre-bid meeting that was held on 4/20/2011. All changes are listed in Red. Bidders must submit this revised document labeled as 01011a1 in their Response.</p>
	<p><u>This Amendment and documents 01011a1 must be submitted with the bid. All other Terms, Conditions, and Specifications remain unchanged.</u></p>

Previously scheduled opening date and time	New opening date and time
May 3, 2011 @ 2:00pm PST	N/A
Corinna Cooper Signed (Procurement Coordinator)	4/21/2011 Date signed

Bidder must complete the following and return with bid:

Company:

Authorized Representative:

Signature	Date
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STATE OF WASHINGTON
DEPARTMENT OF GENERAL ADMINISTRATION
OFFICE OF STATE PROCUREMENT
210 11th Ave SW Room 201GA Building • Olympia, Washington 98504-1017
<http://www.ga.wa.gov>

INVITATION FOR BID

Cutting Edges – Snow Plows and Graders

<u>Solicitation/Contract Number</u>	<u>Pre-bid Conference Date & Time</u>	<u>Bid Opening Date and Time</u>
01011	April 20, 2011 @ 10:00am	May 3, 2011 @ 2:00 PM

Corinna Cooper
Contracts Specialist
Phone (360) 902-7440
Fax (360) 586-2426
E-mail: corinna.cooper@ga.wa.gov

To request this information in alternative formats call (360) 902-7400, or TDD (360) 664-3799.

BIDS MUST BE RECEIVED & STAMPED ON OR BEFORE THE DUE DATE AND TIME AT THIS LOCATION:

OFFICE OF STATE PROCUREMENT
210 11th Avenue SW, Rm. 201
Olympia WA 98504-1017

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PART ONE – SOLICITATION INFORMATION

1. ANNOUNCEMENT AND SPECIAL INFORMATION

1.1. INTRODUCTION

This document contains Part One - Solicitation Information, Part Two - Contract Information, and Appendices.

Bidders are required to read, understand and accept all information contained within this entire document. By responding to this Solicitation the Bidder agrees to read, understand, and accept all parts of the document.

This document will form the Contractual agreement between the Purchasing Activity and the awarded Contractor when countersigned by the State of Washington.

1.2. ECONOMIC AND ENVIRONMENTAL GOALS

In support of the State's economic and environmental goals, although not an award factor (unless otherwise specified herein), bidders are encouraged to consider the following in responding to this solicitation:

- Support for a diverse supplier pool, including small, Minority and Women-Owned Business Enterprises (MWBE), Voluntary numerical WBE goals 3% MBE 3% have been established for this solicitation. Achievement of these goals is encouraged whether directly or through subcontractors. Bidders may contact the Office of Minority and Women's Business Enterprise to obtain information on certified firms or to become certified.
- Use of environmentally preferable goods and services to include post consumer waste and recycled content
- Products made or grown in Washington

2. SUMMARY OF OPPORTUNITY

2.1. PURPOSE

The purpose of this Solicitation is to establish a replacement Contract for the as needed purchase of Cutting Edges for Snow Plows and Graders.

2.2. PURCHASERS

The primary user of this Contract is the Washington State Department of Transportation (WSDOT).

General Use

The resulting Contract is for use by all members of the Washington State Purchasing Cooperative (WSPC) including where applicable: State Agencies, Institutions of Higher Education, Political Subdivisions, and Non-Profit Corporations.

State of Oregon Use

This Contract will be available for use by Oregon Cooperative Purchasing Program (ORCPP). Additionally, it will be available to the Department of Administrative Services Cooperative Purchasing

Program (DASCPP) upon prior written approval by Washington State Department of General Administration (GA) and Oregon Department of Administrative Services (DAS).

While use of the Contract by Political Subdivisions and Non-Profit Corporations that are members of the WSPC and ORCPP members is optional, GA encourages them to use state Contracts. Their use of the Contracts may significantly increase the purchase volume. Their orders are subject to the same Contract terms, conditions and pricing as state agencies. GA accepts no responsibility for orders or payment by WSPC, DASCPP or ORCPP members.

A list of WSPC members is available at <https://fortress.wa.gov/ga/apps/coop/Default.aspx>

A list of current authorized ORCPP members is available at:

<http://www.oregon.gov/DAS/SSD/SPO/docs/orcpp-member-list.pdf>

2.3. CONTRACT TERM

The initial term of this Contract is two (2) years from date of award with the option to extend for additional term(s) or portions thereof. Extensions for each additional term(s) or portion thereof shall be exercised at the sole discretion of the Purchasing Activity upon written notice to the Contractor. The total Contract term, including the initial term and all subsequent extensions, shall not exceed six (6) years unless an emergency exists and/or special circumstances require a partial term extension. The State reserves the right to extend with all or some of the Contractors, solely determined by the State.

2.4. ESTIMATED USAGE

Based on past and/or projected usage, it is estimated that purchases over the initial term of the Contract will approximate \$850,000. This estimate is provided solely for the purpose of assisting Bidders in preparing their Response. Orders will be placed on an as needed basis.

The State of Washington does not represent or guarantee any minimum purchase.

2.5. NO COSTS OR CHARGES

Costs or charges under the proposed Contract incurred before the Contract is fully executed will be the sole responsibility of the Bidder.

2.6. NO BEST AND FINAL OFFER

The Purchasing Activity reserves the right to make an award without further discussion of the Response submitted; i.e., there will be no best and final offer request. Therefore, the Response should be submitted on the most favorable terms that Bidder intends to offer.

3. SOLICITATION OVERVIEW

3.1. ACQUISITION AUTHORITY

GA or Purchasing Activity issues this Solicitation acting under the authority of its enabling legislation Revised Code of Washington (RCW) 43.19 which establishes GA and regulates the manner in which state agencies may acquire goods and purchased services.

3.2. SOLICITATION AMENDMENTS

Prior to submittal due date and time, the Purchasing Activity reserves the right to change portions of this Solicitation. Any changes or corrections will be by one or more written amendment(s), dated, attached to or incorporated in and made a part of this Solicitation document. All changes must be authorized and issued in writing by the Purchasing Activity. If there is any conflict between

amendments, or between an Amendment and the Solicitation, whichever document was issued last in time shall be controlling. Only Bidders who have properly registered and downloaded the original Solicitation directly via WEBS system will receive notification of Amendments and other correspondence pertinent to the procurement.

3.3. CONTRACT FORMATION

A Response submitted to this Solicitation is an offer to Contract with the Purchasing Activity. A Response becomes a Contract only when legally awarded and accepted in writing by the Purchasing Activity.

3.4. INCORPORATION OF DOCUMENTS INTO CONTRACT

This Solicitation document, any subsequent Amendments and the Bidder's response will be incorporated into the resulting Contract.

3.5. RIGHT TO CANCEL

The Purchasing Activity reserves the right to cancel or reissue all or part of this Solicitation at any time as allowed by law without obligation or liability.

3.6. NON-ENDORSEMENT AND PUBLICITY

In selecting a Bidder to supply goods and purchased services specified herein to the state of Washington Purchasers, neither the Purchasing Activity nor the Purchasers are endorsing the Bidder's goods and purchased services, nor suggesting that they are the best or only solution to their needs.

4. TIMELINE

4.1. PROCUREMENT SCHEDULE

The dates listed below represent the projected procurement schedule. The Purchasing Activity reserves the right to change the schedule. Notification of amendments to the procurement schedule prior to Bid opening, will be sent electronically to all properly registered users of the Department of General Administration's Washington Electronic Business Solution (WEBS) www.ga.wa.gov/webs who downloaded this Solicitation from WEBS.

Changes to the Procurement Schedule after Bid Opening may be communicated to all Bidders reflecting the change.

4.2. PROJECTED SCHEDULE OF EVENTS

Date	Time	Event
4/13/2011		Issue Solicitation document (Available for download from www.ga.wa.gov/webs)
4/20/2011	10:00am	Bidder Pre-Bid Conference
		Amendment issued, if applicable (Bidders should begin checking the website for any amendments)
5/3/2011	2:00pm	Bids Due
5/4/2011		Evaluation begins
5/10/2011		Anticipated award date

NOTE: Response information, including price sheets, will not be available for public disclosure until after award of the Contract consistent with RCW 43.19.1911(8). After award, information regarding results of the Solicitation may be obtained by contacting the Contracts Specialist.

4.3. PRE-BID CONFERENCE

An optional pre-bid conference to address Solicitation requirements will be held at the time and location indicated below. While attendance is not mandatory, Vendors are encouraged to attend and actively participate. If interpretations, specifications, or other changes to the Solicitation are required as a result of the conference, the Contracts Specialist will issue an amendment that will be posted on WEBS.

Assistance for disabled, blind or hearing-impaired persons who wish to attend is available with prior arrangement with the Purchasing Activity. Contact the identified Contracts Specialist on the face page of this solicitation.

Pre Bid Date:	April 20, 2011
Pre Bid Time:	10:00am
Pre Bid Location:	General Administration Building Conference Room 207 210 11 th Ave. SW Olympia, WA 98504

For a site map to the Capitol Campus, click <http://www.ga.wa.gov/images/Campus-Map.pdf>.

Driving directions and parking information <http://www.ga.wa.gov/Visitor/direction-park.htm>.

5. PREPARATION OF RESPONSE

5.1. SUBMISSION OF RESPONSE:

Original, signed (in ink), sealed Response must be received at the specified location on or before the specified date and time. Time of receipt will be determined by the official time stamp located at the Purchasing Activity. If a Response is late or received at a location other than that specified, it shall be rejected and returned unopened. In the event the official time clock is unavailable, the Bid clerk may establish the official time and take reasonable steps to ensure the integrity of the Response receipt is preserved.

A. FORMAT:

In addition to a hard copy submittal, Bidder is also required to submit an electronic copy. In the event that the hard copy and the electronic copy do not agree, the hard copy will prevail. Hard copy Responses must be legible and completed in ink or with electronic printer or other similar office equipment, and properly signed by an authorized representative of the Bidder. All changes and/or erasures shall be initialed in ink. Electronic Responses must be submitted in the identical format contained in the Solicitation (for example: MS Word, MS Excel) and submitted on a CD or thumb drive. Unsigned Responses will be rejected upon opening unless satisfactory evidence was submitted clearly establishing the Bidder's desire and intent to be bound by the Response, such as a signed cover letter. Incomplete or illegible Responses may be rejected.

Note: In a joint effort to save costs, reduce waste and produce energy savings, Bidders are encouraged to use double-sided printing and recyclable materials. Bidders are highly encouraged to

refrain from submitting Responses in 3-ring binders, spiral bindings, and/or other non-recyclable presentation folders.

B. IDENTIFICATION AND DELIVERY:

To facilitate proper delivery and processing, Responses must be delivered in sealed envelopes, boxes or other method of containment. Sealed Responses are to be clearly identified on the outside of the package with the following information to the Purchasing Activity at the address below:

Bidder's Address	Office of State Procurement 210 11 th Ave. SW Room 201 Olympia, WA 98504
Solicitation #01011	Corinna Cooper (Contracts Specialist)
Bid Opening Date	

5.2. RESPONSE OPENING PROTOCOL

After the Response due date and time, the designated Bid Clerk shall open and process sealed Response(s) protecting the confidentiality of the contents. The names of the Bidders shall be recorded and made available upon request. Not until the Contract has been awarded shall the contents become available for public view.

5.3. CONTRACT INFORMATION AVAILABILITY AFTER AWARD

Upon award, electronic notification may be sent to all Bidders. After award, information regarding results of the Solicitation may be obtained by accessing www.ga.wa.gov or by contacting the Contracts Specialist. Bidders may submit a public disclosure request to either schedule an appointment to review the procurement file or obtain specific documents.

5.4. BID PRICING

Response prices must include all cost components needed for the delivery of the goods and/or services as described in this Solicitation document. All costs associated with the goods and/or services specified must be incorporated into the price of the Response to this Solicitation.

Failure to identify all costs in a manner consistent with the instructions in this Solicitation is sufficient grounds for disqualification.

The State makes no volume commitment in this Solicitation. The proposed pricing levels should reflect the market provided by the Contract resulting from this Solicitation.

Pricing shall remain firm and fixed for ~~365~~ 180 days following Award of the Contract, and then on a pass through basis.

5.5. MISCELLANEOUS EXPENSES

Expenses related to day-to-day performance under any Contract, including but not limited to, travel, lodging, meals, incidentals will **not** be reimbursed to the Bidder.

6. EVALUATION AND AWARD

6.1. EVALUATION

The Bidder(s), who meets all of the Solicitation requirements and is determined to be the lowest Responsive, Responsible Bidder(s) as described in this section, will be declared the Successful Bidder(s) by the Purchasing Activity.

No rejection notice will be sent to unsuccessful Bidders. Bidders whose Bids are determined to be non-responsive will be rejected and will be notified of the reasons for such rejection.

Contract award shall be made to the lowest Responsive and Responsible Bidder(s) based on the evaluation and award criteria established herein and subject to consideration of all factors identified in RCW 43.19.1911. The Purchasing Activity reserves the right to select and enter into a Statewide Contract with multiple bidders as a result of this solicitation.

Within this Solicitation, there are three (3) Categories of specifications and subsequent pricing pages (to view the specifications for each segment see Appendix C - Specifications; and for pricing see Appendix D- Price Sheets):

- Category 1 is for Cutting Edges for Truck Mounted Snowplows
- Category 2 is for Grader Cutting Edges
- Category 3 is for Rubber Cutting Edges

In each Category (1, 2, & 3), one (1) award will be made to the Bidder who is responsive, responsible and has the lowest total price for all line items within that Category. Bidders do not have to bid on every Category. Options listed or provided by the Bidder will not be evaluated.

The Purchasing Activity reserves the right to Award by line item, or aggregate total based on Responses received.

Subject to the provisions of RCW 43.19.1911 and Chapter 236-48 WAC, the Purchasing Activity reserves the right to: (1) Waive any informality; (2) Reject any or all Bids, or portions thereof; (3) Accept any portion of the items Bid unless the Bidder stipulates all or nothing in their Bid; (4) Cancel a Solicitation and re-solicit Bids; (5) Negotiate with the lowest Responsive and Responsible Bidder to determine if that Response can be improved for the Purchaser; (6) Award on an all or none consolidated basis taking into consideration "lifecycle costs"; and (7) Award in aggregate when in the best interest of the state.

To aid in the Response evaluation process, after Response due date and time, the Purchasing Activity may require individual Bidders to appear at a date, time and place determined by the Purchasing Activity for the purpose of conducting discussions to determine whether both parties have a full and complete understanding of the nature and scope of Contractual requirements. In no manner shall such action be construed as negotiations or an indication of the Purchasing Activity's intention to award.

6.2. EVALUATION PROCESS

Phase One: Initial Determination of Responsiveness

Responses will be reviewed initially by the Purchasing Activity to determine on a pass/fail basis compliance with administrative requirements as specified herein.

Responses meeting the Initial Determination of Responsiveness will then be reviewed on a pass/fail basis to determine if the Response meets the Mandatory requirements. Only Responses meeting all Mandatory requirements will be further evaluated.

The State reserves the right to determine at its sole discretion whether Bidder's Response to a Mandatory requirement is sufficient to pass. If, however, all responding Bidders fail to meet any single Mandatory item, the Purchasing Activity will cancel the Solicitation and reject all Bids.

Phase Two: Bidder Responsibility

Bidder Responsibility will be determined according to RCW 43.19.1911 (9), or other criteria identified in the Solicitation.

During Response evaluation, the Purchasing Activity reserves the right to make reasonable inquiry to determine the responsibility of any Bidder. Requests may include, but are not limited to, financial statements, credit ratings, references, record of past performance, clarification of Bidder's offer, and on-site inspection of Bidder's or Bidder's Subcontractor's facilities. Failure to respond to said request(s) may result in Response being rejected as non-responsive.

Phase Three: Only Responses that pass the Initial Determination of Responsiveness and Bidder Responsibility will be further evaluated based on the requirements in this Solicitation and as follows:

A. Cost Evaluation

- Estimated Usage x Unit Price = Total Price, then Total Price for all line Items added together to reach a Category Total. This will be repeated for each Category.
- Bid pricing will have Prompt Payment Discounts, Preferences, and Penalties (if applicable) applied to the price sheet totals to determine the total cost for all line items.

6.3. AWARD

The Bidder(s), who meets all of the Solicitation requirements and is determined to be the lowest Responsive, Responsible Bidder(s) as described in Section 6.1 & 6.2, will be declared the Successful Bidder by the Purchasing Activity. The Purchasing Activity, at its sole discretion, may make a single award or multiple awards as a result of this Solicitation.

6.4. SELECTION OF APPARENT SUCCESSFUL BIDDER(S)

The Bidder(s) with a Response the most advantageous to the State will be declared the Apparent Successful Bidder(s).

6.5. NOTIFICATION OF APPARENT SUCCESSFUL BIDDER(S)

All Bidders responding to this Solicitation will be notified when the Purchasing Activity has determined the Apparent Successful Bidder(s).

The date of announcement of the Apparent Successful Bidder(s) will be the date of the notification from the Purchasing Activity.

The Purchasing Activity may enter into Contract negotiations with the Apparent Successful Bidder(s) to determine if the Response can be improved.

PART TWO – CONTRACT INFORMATION

1. PARTIES

This Contract (“Contract”) is entered into by and between the State of Washington, acting by and through the Purchasing Activity and the Awarded Contractor(s), an entity licensed as necessary to perform the Contract and to conduct business in the State of Washington (“Contractor”), with the parties more fully described in the Authorized Offer and Contract Signature Page below, for the purpose of providing Cutting Edges for Snow Plows and Graders.

2. ENTIRE AGREEMENT

This Solicitation/Contract document, Parts One and Two, all Appendices and attachments, all subsequently issued amendments, and any incorporated documents comprise the entire agreement between the Purchasing Activity and the Contractor. No other statements or representations, written or oral, shall be deemed a part of the Contract.

3. INCORPORATED DOCUMENTS

Each of the documents listed below is, by this reference, incorporated into this Contract as though fully set forth herein.

- a. The awarded portion(s) of Contractor’s Response to the Solicitation/Contract Number 01011
- b. All Appendices

4. ORDER OF PRECEDENCE, CONFLICT AND CONFORMITY

In the event of a conflict in such terms, or between the terms and any applicable statute or rule, the inconsistency shall be resolved by giving precedence in the following order:

- a. Applicable Federal and State of Washington statutes and regulations
- b. Mutually agreed written amendments to this Contract
- c. This Contract, Number 01011, including all documents incorporated in Part Two, Section 3 above

Conflict: To the extent possible, the terms of this Contract shall be read consistently.

Conformity: If any provision of this Contract violates any Federal or State of Washington statute or rule of law, it is considered modified to conform to that statute or rule of law.

5. LEGAL NOTICES

Any notice or demand or other communication required or permitted to be given under this Contract or applicable law (except notice of malfunctioning Equipment) shall be effective only if it is in writing and signed by the applicable party. It must be properly addressed, and either delivered in person, or by a recognized courier service, or deposited with the United States Postal Service as first-class mail, postage prepaid, certified mail, return receipt requested, via facsimile or by electronic mail, to the parties at the addresses and fax numbers, e-mail addresses provided in the Authorized Offer and Contract Signature Page below. For purposes of complying with any provision in this Contract or applicable law that requires a “writing,” such communication, when digitally signed with a Washington State Licensed Certificate, shall be considered to be “in writing” or “written” to an extent no less than if it were in paper form. Notices shall be effective upon receipt or four (4) Business Days after mailing, whichever is earlier. The notice address as provided herein may be changed by written notice given as provided above.

In the event that a subpoena or other legal process commenced by a third party in any way concerning the Equipment or Services provided pursuant to this Contract is served upon Contractor or Purchasing Activity, such party agrees to notify the other party in the most expeditious fashion possible following receipt of such subpoena or other legal process. Contractor and Purchasing Activity further agree to cooperate with the other party in any lawful effort by the other party to contest the legal validity of such subpoena or other legal process commenced by a third party.

6. LIENS, CLAIMS AND ENCUMBRANCES

All materials, equipment, supplies and/or services shall be free of all liens, claims, or encumbrances of any kind, and if the Purchasing Activity or the Purchaser requests, a formal release of same shall be delivered to the respective requestor.

7. AUTHORITY TO BIND

The signatories to this Contract represent that they have the authority to bind their respective organizations to this Contract.

8. COUNTERPARTS

This Contract may be executed in counterparts or in duplicate originals. Each counterpart or each duplicate shall be deemed an original copy of this Contract signed by each party, for all purposes.

APPENDICES PAGE

Bidders are required to read and understand the embedded Appendices below. Appendices listed in the Checklist below need to be completed and returned with the Bidders Response.

NOTE: These documents are not automatically printed out.

<p>APPENDIX A Instructions to Bidders, Definitions, Standard Terms & Conditions, and Protest Procedures</p> <div style="border: 1px solid black; padding: 5px; width: fit-content; margin: 0 auto;">Appendix A</div>	<p>APPENDIX B Special Terms and Conditions</p> <div style="border: 1px solid black; padding: 5px; width: fit-content; margin: 0 auto;">Appendix B - Special Terms & Conditions</div>	<p>APPENDIX C Specifications</p> <div style="border: 1px solid black; padding: 5px; width: fit-content; margin: 0 auto;">Appendix C - Technical Requiremer</div>
<p>APPENDIX D Price Sheet</p> <div style="border: 1px solid black; padding: 5px; width: fit-content; margin: 0 auto;">Appendix D - Price Sheet</div>	<p>APPENDIX E Bidder Profile</p> <div style="border: 1px solid black; padding: 5px; width: fit-content; margin: 0 auto;">Appendix E - Bidder Profile</div>	

BIDDER CHECKLIST

<p>This checklist identifies the documents to be submitted with each Response. Any Response received without any one or more of these documents may be rejected as being non-responsive.</p>	
Appendix C: Specifications & Technical Requirements	<input type="checkbox"/>
Appendix D: Price Sheets	<input type="checkbox"/>
Appendix E: Bidder Profile	<input type="checkbox"/>
Authorized Offer and Contract Signature Page	<input type="checkbox"/>
Descriptive Literature	<input type="checkbox"/>
Dealer Authorization	<input type="checkbox"/>
Warranty Information	<input type="checkbox"/>

CERTIFICATIONS AND ASSURANCES

We make the following certifications and assurances as a required element of submitting this Response, affirming the truthfulness of the facts declared here and acknowledging that the continuing compliance with these statements and all requirements of the Solicitation are conditions precedent to the award or continuation of the resulting Contract.

1. We have read, understand, and agree to abide by all information contained in Part One-Solicitation Information, Part Two-Contract Information, all Appendices, and incorporated documents.
2. The prices in this Response have been arrived at independently, without engaging in collusion, bid rigging, or any other illegal activity, and without for the purpose of restricting competition any consultation, communication, or agreement with any other Bidder or competitor relating to (i) those prices, (ii) the intention to submit an offer, or (iii) the methods or factors used to calculate the prices offered. The prices in this Response have not been and will not be knowingly disclosed by the Bidder, directly or indirectly, to any other Bidder or competitor before Contract award unless otherwise required by law. No attempt has been made or will be made by the Bidder to induce any other concern to submit or not to submit an offer for the purpose of restricting competition. However, we may freely join with other persons or organizations for the purpose of presenting a Response.
3. The attached Response is a firm offer for a period of 120 days following the Response Due Date specified in the Solicitation, and it may be accepted by the Purchasing Activity without further negotiation (except where obviously required by lack of certainty in key terms) at any time within the 120-day period. In the case of a protest, our Response will remain valid for 120 days or until the protest and any related court action is resolved, whichever is later.
4. In preparing this Response, we have not been assisted by any current or former employee of the state of Washington whose duties relate (or did relate) to the State's Solicitation, or prospective Contract, and who was assisting in other than his or her official, public capacity. Neither does such a person nor any member of his or her immediate family have any financial interest in the outcome of this Response. (Any exceptions to these assurances are described in full detail on a separate page and attached to this document.)
5. We understand that the State will not reimburse us for any costs incurred in the preparation of this Response. All Responses become the property of the State, and we claim no proprietary right to the ideas, writings, items or samples unless so stated in the Response. Submission of the attached Response constitutes an acceptance of the evaluation criteria and an agreement to abide by the procedures and all other administrative requirements described in the Solicitation document.
6. We understand that any Contract awarded, as a result of this Response will incorporate all the Solicitation requirements. Submission of a Response and execution of this Certifications and Assurances document certify our willingness to comply with the Contract terms and conditions appearing in Parts One and Two, all Appendices, and incorporated documents if selected as a Contractor. It is further understood that our standard Contract will not be allowed as a replacement for the terms and conditions appearing in Parts One and Two, all Appendices, and incorporated documents of this Solicitation.
7. By submitting this Bid, Bidder hereby offers to furnish materials, supplies, services and/or equipment in compliance with all terms, conditions, and specifications contained in this Solicitation.

**AUTHORIZED OFFER
AND
CONTRACT SIGNATURE PAGE**

In submitting this Response, the authorized signatory below acknowledges having read and understood the entire Solicitation and agrees to comply with the terms and conditions of the Solicitation including Certifications and Assurances. The authorized signatory also agrees to fulfill the offer made in this Response and any subsequently awarded Contract.

The signatory below represents that he/she has the authority to bind the entity named below to the Response submitted and any Contract awarded as a result of this Solicitation.

Bidder/Contractor Signature/Contact Information:

Company Name:	
Signature:	Date:
Name (print):	
Title:	
Company Mailing Address:	
Entity Type: (LLC, LP, etc.):	
Phone/Fax:	
Email:	

+++++

CONTRACT AWARD AND SIGNATURE
(For State of Washington Use Only)

A Contract is hereby awarded between Purchasing Activity and the above entity

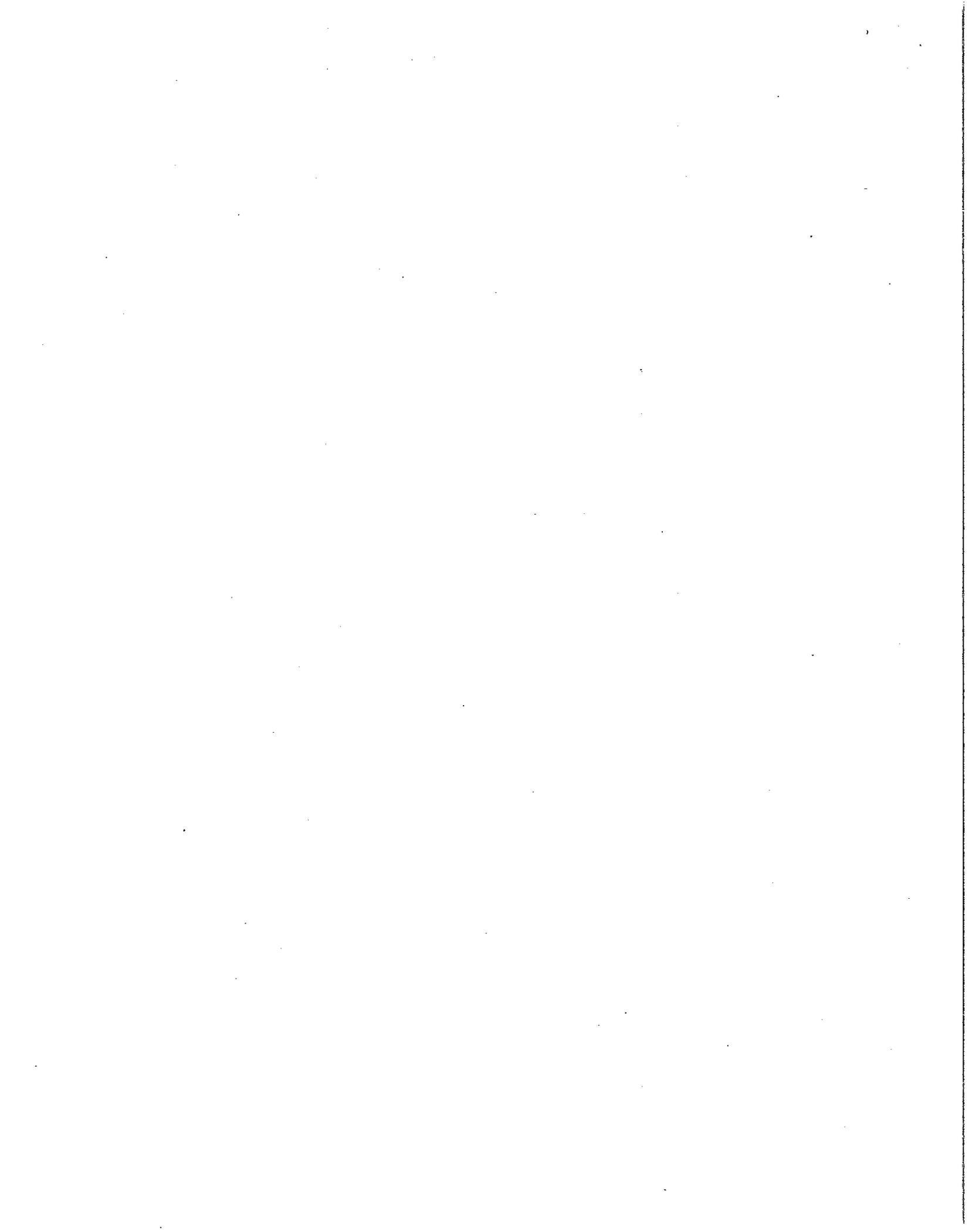
This Contract is effective this ____ day of _____, 2011.

This is a Partial or Total Award for:

01011, Cutting Edges – Snow Plows and Graders, Category 1 2 3

Purchasing Activity Authorized Signatures/Contact Information:

Agency Name: Department of General Administration, Office of State Procurement	
Contracts Specialist Signature:	Date:
Name (print): Corinna Cooper	
Address: 210 11 th Ave. SW, Room 201, Olympia, WA 98504	
Phone/Fax: 360-902-7440	
Email: corinna.cooper@ga.wa.gov	
Manager Name (print):	
Manager Signature (if applicable):	Date:



APPENDIX B

SPECIAL TERMS AND CONDITIONS

1. REFERENCES

References may be used to evaluate the bidder's history of performance and may be an award consideration on a pass fail basis. Bidder shall furnish minimum of three (3) references from different entities for which Bidder has performed or provided comparable, service, materials, supplies, or equipment similar in scope (i.e. size, volume, type) to this IFB, including entity [name, authorized individual, telephone, email, and facsimile]: Bidder shall complete the References portion of Appendix E- Bidder Profile.

The Purchasing Activity will only attempt to make contact with a Bidder's provided references a maximum of three (3) times. If such contact cannot be established with any of the references provided, then those references with which contact cannot be established may be deemed non-responsive and no further attempts will be made to contact that particular reference. References giving negative feedback towards the bidder and states an unwillingness to work with the bidder again, may be rejected and therefore fail the responsibility requirement.

The state reserves the right to solicit and substitute other references to determine the sufficiency of the Bidder's level of responsibility.

2. DESCRIPTIVE LITERATURE

If available, Bidder shall submit descriptive literature with Response. Descriptive literature shall clearly describe how the product bid is equal in quality, function and performance to the bid specifications herein.

3. DEALER AUTHORIZATION

The Bidder, if other than the manufacturer, shall provide upon request a current, dated, and signed authorization from the manufacturer that the Bidder is an authorized distributor, dealer or service representative and is authorized to sell the manufacturer's products. Failure to provide manufacturer's authorization upon request may result in Bid rejection.

4. WARRANTY (IES)

Bidder will submit a copy of warranty as an attachment to bid and items delivered under this contract will also be accompanied by a copy of the warranty. Unless otherwise specified, full parts and labor warranty period shall be for a minimum period of one (1) year after receipt of materials or equipment by the Purchaser. All materials or equipment provided shall be new, unused, of the latest model or design and of recent manufacture.

5. PRICE ADJUSTMENTS

Contractor requests for adjustments in pricing will be considered at sole discretion of the Purchasing Activity. During Contract period pricing shall remain firm and fixed for ~~365~~ 180 days following Award of the Contract, and then on a pass through basis only that does not produce a higher profit margin for Contractor than that established by the original Contract pricing.

Contractors shall not make extensions contingent on price adjustments.

Price Increases will not be considered without supporting documentation sufficient to justify the requested increase. A minimum of 45 calendar days advance written notice of price increase is required accompanied by sufficient documentation to justify the requested increase. Documentation must be based

on published indices such as the Producer Price Index and/or the result of increases at the manufacturer's level, incurred after Contract commencement date. Contractor shall provide a detailed breakdown of their costs upon request. The grant of any price adjustment will be at the sole discretion of the Purchasing Activity and, if granted, shall not produce a higher profit margin for the Contractor than that established by the original Contract pricing. The Contractor shall be notified in writing by the Contract Administrator of any price adjustment granted by the Purchasing Activity, and such price adjustment shall be set forth in a written amendment to the Contract. Price adjustments granted by the Purchasing Activity shall remain unchanged for at least ~~365~~ 180 calendar days thereafter, and no request for adjustments in price will be considered during that time period.

6. ADDITIONAL PROVISIONS UNDER THE AMERICAN RECOVERY REINVESTMENT ACT OF 2009 PUBLIC LAW 111-5

1. Recovery Act Reporting Requirements; Section 1512(c) of the Recovery Act

[Contractor/Grantee] acknowledges and agrees that the American Recovery and Reinvestment Act of 2009, hereinafter "Recovery Act" places great emphasis on accountability and transparency in the use of taxpayer dollars. Among other things, it creates a new Recovery Accountability and Transparency Board and a new website -- Recovery.gov -- to provide information to the public, including access to detailed information on grants and contracts made with Recovery Act funds.

[State Agency], as a recipient of Recovery Act funds, must comply with the Recovery Act's extensive reporting requirements, including quarterly financial and programmatic reporting due within 10 calendar days after the end of each calendar quarter. [State Agency] will require periodic reports from its sub-recipients in order to fulfill its reporting obligations. [Contractor/Grantees] receiving Recovery Act funds may expect that a standard form(s) and/or reporting mechanism will be made available at a future date.

[Contractor/Grantee] agrees to provide to [State Agency] all reports, documentation, or other information, as may be required by [State Agency] to meet reporting obligations under the Recovery Act. [Contractors/Grantees] receipt of funds is contingent on [Contractor/Grantee] meeting the reporting requirements of Section 1512.

Additional instructions and guidance regarding the required reporting will be provided as they become available. For planning purposes, however, [Contractors/Grantees] receiving Recovery Act funds should be aware that Recovery Act section 1512(c) provides:

Recipient Reports- Not later than 10 days after the end of each calendar quarter, each recipient that received recovery funds from a Federal agency shall submit a report to that agency that contains—

- (1) The total amount of recovery funds received from that agency;
- (2) The amount of recovery funds received that were expended or obligated to projects or activities; and
- (3) A detailed list of all projects or activities for which recovery funds were expended or obligated, including:
 - (a) The name of the project or activity;
 - (b) A description of the project or activity;
 - (c) An evaluation of the completion status of the project or activity;
 - (d) An estimate of the number of jobs created and the number of jobs retained by the project or activity; and
 - (e) For infrastructure investments made by State and local governments, the purpose, total cost, and rationale of the agency for funding the infrastructure investment with funds

made available under the Recovery Act, and name of the person to contact at the agency if there are concerns with the infrastructure investment.

- (4) Detailed information on any subcontracts or subgrants awarded by the recipient to include the data elements required to comply with the Federal Funding Accountability and Transparency Act of 2006 (Public Law 109-282), allowing aggregate reporting on awards below \$25,000 or to individuals, as prescribed by the Director of the Office of Management and Budget.

2. Section 1512 of the Recovery Act: Registration with Central Contractor Registration (CCR)

Recipients of funds under the Recovery Act shall register with the Central Contractor Registration (CCR) database at www.ccr.gov. This ensures consistent reporting of data about each entity and thereby makes data more useful to the public. In order to register in CCR, a valid Data Universal Numbering System (DUNS) Number is required and should be included on the cover page or other designated place in this agreement.

3. Section 1602 of the Recovery Act: Preference for Quick-Start Activities (if applicable)

Section 1602 of the Recovery Act provides:

In using funds made available in the Recovery Act for infrastructure investment, recipients shall give preference to activities that can be started and completed expeditiously, including a goal of using at least 50 percent of the funds for activities that can be initiated not later than 120 days after the date of the enactment of the Recovery Act. Recipients shall also use funds in a manner that maximizes job creation and economic benefit.

4. Section 1604 of the Recovery Act: Limit on Funds

Section 1604 of the Recovery Act provides:

None of the funds appropriated or otherwise made available in the Recovery Act may be used by any State or local government, or any private entity, for any casino or other gambling establishment, aquarium, zoo, golf course, or swimming pool.

5. Required Use of American Iron, Steel, and Manufactured Goods—Section 1605 of the American Recovery and Reinvestment Act of 2009

[Contractor/Grantee] shall comply with Section 1605 of the Recovery Act unless (1) compliance has been waived by the Federal Agency providing the funds; or (2) compliance with the Recovery Act conflicts with an international trade agreement.

A. Section 1605 of the Recovery Act provides:

Use of American Iron, Steel, and Manufactured Goods.

(a) None of the funds appropriated or otherwise made available by the Recovery Act may be used for a project for the construction, alteration, maintenance, or repair of a public building or public work unless all of the iron, steel, and manufactured goods used in the project are produced in the United States.

(b) Subsection (a) shall not apply in any case or category of cases in which the head of the Federal department or agency involved finds that:

- (1) applying subsection (a) would be inconsistent with the public interest;
- (2) iron, steel, and the relevant manufactured goods are not produced in the United States in sufficient and reasonably available quantities and of a satisfactory quality; or
- (3) inclusion of iron, steel, and manufactured goods produced in the United States will increase the cost of the overall project by more than 25 percent.

(c) If the head of a Federal department or agency determines that it is necessary to waive the application of subsection (a) based on a finding under subsection (b), the head of the department or agency shall publish in the Federal Register a detailed written justification as to why the provision is being waived.

(d) This section shall be applied in a manner consistent with United States obligations under international agreements.

B. International Trade Agreements

[Contracts/Grants] for the procurement of goods and services in the amount of \$528,000 or more and for constructions services in the amount of \$7,443,000 or more are covered by an international trade agreement and are therefore not subject to Section 1605.

C. Waivers

[Contractor/Grantee] shall provide [State Agency] with information and applicable supporting data as may be required by [State Agency], to support any request for waiver of compliance with Section 1605 (b) of the Recovery Act. The following applies to requests for waivers submitted to [State Agency].

(a) Definitions.

“Manufactured good” means a good brought to the construction site for incorporation into the building or work that has been:

- (1) Processed into a specific form and shape; or
- (2) Combined with other raw material to create a material that has different properties than the properties of the individual raw materials.

“Public building” and “public work” means a public building of, and a public work of, a governmental entity (the United States; the District of Columbia; commonwealths, territories, and minor outlying islands of the United States; State and local governments; and multi-State, regional, or interstate entities which have governmental functions). These buildings and works may include, without limitation, bridges, dams, plants, highways, parkways, streets, subways, tunnels, sewers, mains, power lines, pumping stations, heavy generators, railways, airports, terminals, docks, piers, wharves, ways, lighthouses, buoys, jetties, breakwaters, levees, and canals, and the construction, alteration, maintenance, or repair of such buildings and works.

“Steel” means an alloy that includes at least 50 percent iron, between .02 and 2 percent carbon, and may include other elements.

(b) Domestic preference.

- (1) This award term and condition implements Section 1605 of the Recovery Act of 2009 by requiring that all iron, steel, and manufactured goods used in the project are produced in the United States except as provided in paragraph (b)(3) and (b)(4) of this term and condition.
- (2) This requirement does not apply to the material excepted by the Federal Government.
- (3) The award official may add other iron, steel, and/or manufactured goods to the list in paragraph (b)(2) of this term and condition if the Federal Government determines that:
 - (i) The cost of the domestic iron, steel, and/or manufactured goods would be unreasonable. The cost of domestic iron, steel, or manufactured goods used in the project is unreasonable when the cumulative cost of such material will increase the cost of the overall project by more than 25 percent;
 - (ii) The iron, steel, and/or manufactured good is not produced, or manufactured in the United States in sufficient and reasonably available quantities and of a satisfactory quality; or

(iii) The application of the restriction of section 1605 of the Recovery Act would be inconsistent with the public interest.

(c) Request for determination of inapplicability of Section 1605 of the Recovery Act.

(1)(i) Any request to use foreign iron, steel, and/or manufactured goods in accordance with paragraph (b)(3) of this term and condition shall include adequate information for Federal Government evaluation of the request, including—

(A) A description of the foreign and domestic iron, steel, and/or manufactured goods;

(B) Unit of measure;

(C) Quantity;

(D) Cost;

(E) Time of delivery or availability;

(F) Location of the project;

(G) Name and address of the proposed supplier; and

(H) A detailed justification of the reason for use of foreign iron, steel, and/or manufactured goods cited in accordance with paragraph (b)(3) of this term and condition.

(ii) A request based on unreasonable cost shall include a reasonable survey of the market and a completed cost comparison table in the format in paragraph (d) of this term and condition.

(iii) The cost of iron, steel, and/or manufactured goods material shall include all delivery costs to the construction site and any applicable duty.

(iv) Any request for a determination submitted after Recovery Act funds have been obligated for a project for construction, alteration, maintenance, or repair shall explain why the [Contractor/Grantee] could not reasonably foresee the need for such determination and could not have requested the determination before the funds were obligated.

(2) If the Federal Government determines after funds have been obligated for a project for construction, alteration, maintenance, or repair that an exception to section 1605 of the Recovery Act applies, the [State Agency] will amend the award to allow use of the foreign iron, steel, and/or relevant manufactured goods. When the basis for the exception is non-availability or public interest, the amended award shall reflect adjustment of the award amount, redistribution of budgeted funds, and/or other actions taken to cover costs associated with acquiring or using the foreign iron, steel, and/or relevant manufactured goods. When the basis for the exception is the unreasonable cost of the domestic iron, steel, or manufactured goods, the [State Agency] shall adjust the award amount or redistribute budgeted funds in accordance with requirements adopted pursuant to the Recovery Act.

(3) Unless the Federal Government determines that an exception to section 1605 of the Recovery Act applies, use of foreign iron, steel, and/or manufactured goods is noncompliant with section 1605 of the American Recovery and Reinvestment Act.

(d) Data. To permit evaluation of requests under paragraph (b) of this term and condition based on unreasonable cost, the following information and any applicable supporting data based on the survey of suppliers should be provided to [State Agency]:

FOREIGN AND DOMESTIC ITEMS COST COMPARISON			
Description	Unit of Measure	Quantity	Cost (Dollars)*
Item 1:			
Foreign steel, iron, or manufactured good	_____	_____	_____
Domestic steel, iron, or manufactured good			
Item 2:			
Foreign steel, iron, or manufactured good			
Domestic steel, iron or manufactured good			

- [List name, address, telephone number, email address, and contact for suppliers surveyed.]
- [Attach copy of response; if oral, attach summary.]
- [Include other applicable supporting information.]
- [*Include all delivery costs to the construction site.]

6. Wage Rate Requirements under Section 1606 of the American Recovery and Reinvestment Act of 2009 – Davis-Bacon Act

All laborers and mechanics employed by [Contractor/Grantee] and [subcontractor/subgrantees] on projects funded directly by or assisted in whole or in part by and through the Federal Government pursuant to the Recovery Act, shall be paid wages at rates not less than those prevailing on projects of a character similar in the locality as determined by the Secretary of Labor in accordance with subchapter IV of chapter 31 of title 40, United States Code (Davis-Bacon Act). With respect to the labor standards specified in this section, the Secretary of Labor shall have the authority and functions set forth in Reorganization Plan numbered 14 of 1950 (64 Stat. 1267, 5 U.S.C. App.) and section 3145 of title 40 United States Code. See U.S. Department of Labor, Wage and Hour Division website at <http://www.dol.gov/esa/whd/contracts/dbra.htm> . Wage determinations can be found at <http://www.wdol.gov>.

The [Contractor/Grantee] shall include this provision and require this provision to be contained in all [subcontracts/subgrants] for work performed under this [Contract/Grant].

The work performed by this [Contract/Grant] may also be subject to the State’s prevailing wage laws, Chapter 39.12 RCW. The [Contractor/Grantee] is advised to consult with the Washington State Department of Labor and Industries to determine the prevailing wages that must be paid.

7. Non-supplanting of State and Local Funds (if applicable -- consult the program solicitation and the special conditions in the award document)

[Contractors/Grantees] must use federal funds to supplement existing State and local funds for program activities and must not replace (supplant) State or local funds that they have appropriated or allocated for the same purpose. Potential supplanting will be the subject of monitoring and audit. Violations may result in a range of penalties, including suspension of current and future funds under this program, suspension or debarment from federal grants, recoupment of monies provided under a grant, and civil and/or criminal penalties. For additional guidance regarding supplanting, refer to the information provided at <http://www.ojp.usdoj.gov/recovery/supplantingguidance.htm>.

8. Protection of Whistleblowers

Prohibition on Reprisals: An employee of any non-Federal employer receiving covered funds under the Recovery Act may not be discharged, demoted, or otherwise discriminated against as a reprisal for disclosing, including a disclosure made in the ordinary course of an employee's duties, to the Accountability and Transparency Board, an inspector general, the Comptroller General, a member of Congress, a State or Federal regulatory or law enforcement agency, a person with supervisory authority over the employee (or other person working for the employer who has the authority to investigate, discover or terminate misconduct,) a court or grand jury, the head of a Federal agency, or their representatives information that the employee believes is evidence of:

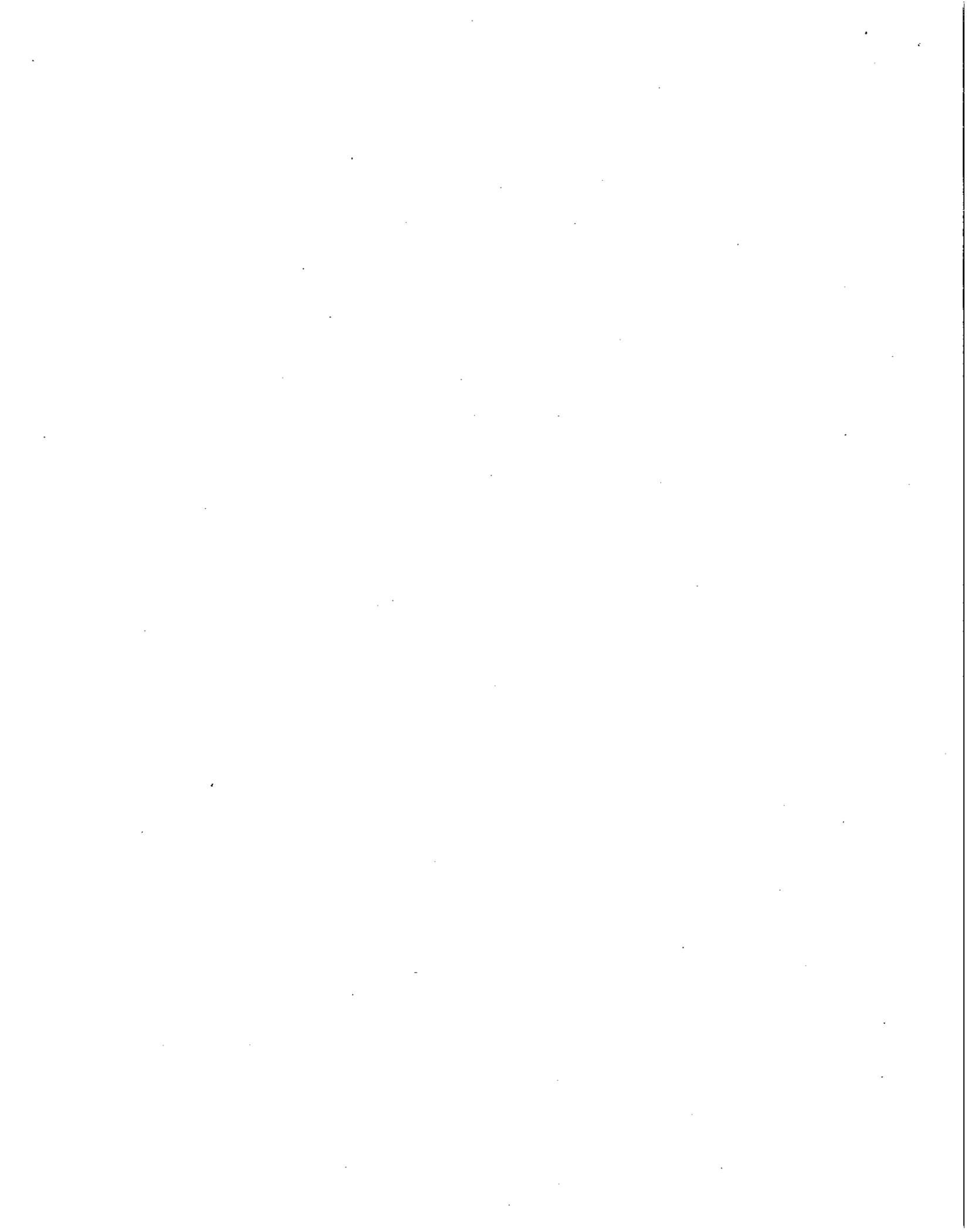
- Gross mismanagement of an agency contract or grant relating to covered funds;
- Gross waste of covered funds;
- Substantial and specific danger to public health or safety related to the implementation or use of covered funds;
- Abuse of authority related to the implementation or use of covered funds; or
- Violation of law, rule, or regulation related to an agency contract (including the competition for or negotiation of a contract) or grant, awarded or issued relating to covered funds.

9. ARRA - Listing Recovery Act Jobs With The Employment Security Department

This [Contract/Grant] is funded with federal stimulus funds (under the American Recovery & Reinvestment Act), which has strict reporting requirements for funds spent and jobs created or retained (See Exhibit A, attached and incorporated into this Contract as additional instructions). All job openings created by the [Contractor /Grantee] for this project must be listed with the WorkSource system (an affiliate of the Employment Security Department) before hiring; all hiring decisions also must be reported to WorkSource. In addition, all [Sub-Contractors/Sub-Grantees] hired by the [Contractor/Grantee] also must be required to list jobs and report hiring results to Work Source. Existing [Contractor/Grantee] or [Sub-Contractor/Sub-Grantee] employees who are retained using funds from this project also must be reported to WorkSource.

WorkSource will pre-screen and refer qualified job candidates for the [Contractor's/Grantee's] consideration. The [Contractor/Grantee] also has the discretion to use other, additional recruitment systems and retains the right to make all hiring decisions.

To begin the listing and reporting process, contact the ARRA Business Unit at 877-453-5906 (toll-free), 360-438-4849 or ARRA@esd.wa.gov.



APPENDIX C
TECHNICAL REQUIREMENTS

C.1. SHIPPING TERMS

Terms of Sale	Responsibility for Freight Cost and Transit Risk
<i>F.O.B. Destination, freight prepaid and included</i>	<i>Seller - Pays freight charges</i> <i>Seller - Bears freight charges</i> <i>Seller - Owns goods in transit</i> <i>Seller - Files claims (if any)</i>

C.2. VEHICLE AND BIDDING REQUIREMENTS FOR WSDOT

Acceptance of Terms:

Acceptance of a state contract/Purchase order by a Bidder/Supplier for any equipment purchased pursuant to this bid/contract constitutes acceptance of, and agreement with, all of the general and specific provisions, requirements, stipulations and equipment specification(s) described in this bid/contract.

General:

Equipment offered for this contract must be new (unused) and a current production model that require no manufacturer or dealership modifications. Units may be sold, prepared, and delivered to WSDOT, or its designated agent, by a dealer who is factory franchised for the specific makes and models of equipment offered.

All accessories and features listed herein shall be those supplied by the Original Equipment Manufacturer (OEM). Any accessories, features, or operational performance required by FMVSS, Washington State Motor Vehicle Laws, OSHA or WISHA laws or mandates, that apply to the equipment being bid, shall be provided by the manufacturer. All units associated with this purchase shall be of the same design and quality as those sold through normal retail channels; and they shall possess the latest technology, accessories, and features offered on standard retail units; whether or not they are called for in the following specifications.

Failure to comply with the any specified requirement of the contract constitutes a breach of contract. WSDOT may cancel all or any part of this contract, without incurring any costs whatsoever, including delivery, shipping, or re-stocking fees.

Specification Clarification and Changes:

Clarification for any item in these specifications may be obtained from the Office of State Procurement (OSP)

State contracts, for the purchase of state owned equipment, are official state documents that carry legal implications. After award, there shall be no deviations from any requirements stated in the contract during the manufacturing or assembly process of the equipment identified herein, without a contract change order issued by the Department of General Administration, Office of State Procurement (OSP).

Equipment Demonstration:

Prior to a contract award, and during the bid evaluation process, Bidder(s) may be required to demonstrate the performance capabilities of the equipment offered in their bid.

Performance demonstration(s) must be conducted within fourteen (14) calendar days after notification that such demonstration(s) is required. Bidder(s) shall conduct all demonstration(s) within Washington State and are responsible for their costs associated with the demonstration(s).

The Bidder(s) will coordinate with the Purchasing Activity and WSDOT, Equipment Administration Office at (360) 705-7882/7884 to establish the location, date and time of the performance demonstration(s).

Delivery; and Acceptance:

WSDOT will require the successful vendor to provide the "Supplier Confirmation of Specification Compliance" at time of delivery. The form is attached at the end of these bidding requirements.

Suppliers are responsible for ensuring that all equipment purchased, pursuant to this contract, complies with all of the requirements and specifications listed in the contract.

Supplier(s) shall provide the following documents for review at time of delivery for each item.

1. The manufacturer's line production sheet stating the equipment serial numbers and listing all of the equipment's components;
2. Completed Invoice;
3. Supplier Confirmation of Specification Compliance
4. The Manufacturer's Statement of Origin (MSO);
5. Axle weight slips (for all units with axles); and
6. A completed Washington State title application showing both the legal and registered owner as; Washington State Department of Transportation 7345 Linderson Way S.W. Tumwater WA. 98501. The mailing address is P.O. Box 47357, Olympia WA. 98504. Out of state Supplier(s) may contract WSDOT, Equipment Administration Office at (360) 705-7882/7884 to obtain a Washington State title application

When the unit is ready for final delivery, it may be delivered to WSDOT facilities (as specified on the contract and or equipment order) between the hours of 7:00 am and 3:00 pm, Monday through Friday. Deliveries shall not be made during other hours, on weekends or on legally recognized state and federal holidays.

Suppliers must notify WSDOT at the phone number listed on the contract or the equipment order, twenty-four (24) hours prior to equipment delivery. This is to ensure that a WSDOT employee is available to sign and date the bill of lading (or other type delivery document) and receive the above mention documents, to indicate WSDOT has accepted delivery of the equipment.

WSDOT will not accept any kind of responsibility for equipment that has been delivered to or left at a WSDOT facility, unless a WSDOT employee has signed and dated the bill of lading or other delivery document indicating WSDOT has accepted delivery of the equipment.

Supplier shall be solely liable for any equipment damages that occurred prior to WSDOT accepting delivery of the equipment.

Supplier Shall Meet the Delivery Terms of this Contract:

WSDOT strives to place new equipment into service prior to the high use season for which the equipment is being purchased. For example, snow and ice equipment must be in-service by October and mowing equipment must be in-service by March. It is essential that the equipment pass compliance inspections, be delivered, and processed for payment within the fiscal year for which the equipment is funded

Should the Supplier fail to timely deliver the equipment, for whatever reason, in compliance with the contract or equipment order delivery date, liquidated damages will be assessed. The amount of liquidated damages will be calculated by using WSDOT's established Equipment Rental Rate Schedule that is in effect as of the date of the contract or equipment order. Liquidated damages will be assessed at the established **per day** equipment rental rate for each late delivery day, not to exceed ten percent of the equipment's purchase price. This assessment represents a reasonable forecast of WSDOT's actual damages for having to rent replacement equipment. WSDOT shall deduct the liquidated damages for late delivery from Supplier's invoice.

Should the Supplier become aware, in advance of an equipment delivery date, that the Supplier will be unable to meet the contract delivery date; the Supplier may make a written request to the Department of General Administration, Office of State Procurement (OSP) for a contract change order modifying the equipment delivery date.

Warranty Services and Performance:

Equipment suppliers must provide technical support and reasonable equipment modifications for a period of 90 calendar days after the date the equipment is reported in service per manufacturer and/or factory warranty requirements. This is to ensure that the purchased equipment is capable of performing the specified operational functions.

Bidders/Suppliers must include, as part of the bid, the factory and/or manufacturer's one year warranty, which shall cover 100% parts and labor for the entire unit offered. This warranty must be honored by all authorized factory and/or manufacturer's dealerships.

Supplier shall be liable for all costs associated with warranty repair(s), including, but not limited to, materials, parts, labor, and transport of equipment that are disabled due to the failure of the equipment during the warranty period.

Warranty coverage will not commence until the date the completed equipment is placed into service as reported by WSDOT pursuant to the warranty requirements, or 30 days after final payment for the equipment, whichever occurs first.

The equipment Bidder/Supplier must be capable of and will be liable for providing repair parts and supply support for a period of ten (10) years after the delivery date of the equipment.

During the warranty period Supplier must begin physical repairs on equipment failures within 72 hours after WSDOT has notified the Supplier of an equipment failure. Should the Supplier fail to begin equipment repairs within 72 hours after notification, WSDOT may elect (based on operational

requirements) to make the warranty repairs. Should WSDOT elect to make such warranty repairs, the Supplier agrees to fully reimburse WSDOT for all parts, materials, labor, shipping and travel costs incurred by WSDOT for such warranty repairs. WSDOT shall provide Supplier with a detailed invoice, and Supplier agrees to remit payment to the WSDOT within thirty days (30) after receipt of the invoice.

During warranty period the Supplier may, upon notification of a warranty failure, authorize WSDOT equipment repair technicians to make warranty repairs when it advantages to WSDOT and the Supplier. The Supplier shall reimburse WSDOT for all costs associated with the warranty repair.

Training:

Equipment Supplier shall provide on-site instructor(s) to conduct eight hours of operator training per unit delivered and eight hours of repair technician training per unit delivered. During the eight hour training period, the length and number of training session(s) required may vary based on the equipment's complexity and personnel experience levels. Training session(s) may be less than eight hours should the WSDOT on-site supervisor or Equipment Training Manager determines that all personnel have completed training and the Supplier's training obligation has been fulfilled. The training session(s) shall include, but not be limited to, the below listed items.

1. Operator training will be designed to familiarize personnel with the controls, safety features, operating characteristics and operator checks and services.
2. Operator training may include teaching operators shifting, acceleration, and braking techniques to maximize operational effectiveness of the unit's power train configuration for equipment so configured.
3. Mechanic training shall be designed to familiarize service and repair technicians with preventative maintenance checks and services, system diagnostics procedures, repairs, adjustments, and any unique requirements associated with the entire unit.

All training shall be scheduled and coordinated with the ship to addressee. Coordination will include dates, times, location, number of students per session, number of sessions required, facilities and training equipment and material.

Qualified individuals shall conduct training sessions. "Qualified" means that the trainer must have a high level of knowledge and experience relating to the type of equipment offered or purchased:

1. Person(s) conducting the operator training session(s) must have a minimum of one year of experience in actually operating the unit for which training is being conducted or a factory/manufacture certified trainer.
2. Person(s) conducting repair technician training session(s) must have at least one year of experience in the performance of preventive maintenance and repair on the unit for which the training is being conducted or a factory/manufacture certified trainer.

An on-site WSDOT supervisor or the Equipment Training Manager will evaluate training sessions; who shall determine whether or not the training was adequate. If the training is deemed inadequate, the Supplier agrees to conduct additional training sessions, at no cost to the WSDOT, to the satisfaction of the WSDOT.

Supplier Specification Confirmation	Supplier Initials and Date
The supplier will ensure all of the annotated items listed below are inspected prior to delivery.	
Supplier is 100 % compliant with the bid specification(s) as bid by the supplier.	
The unit is clean inside/outside upon delivery to WSDOT	
All required documentation as per the WSDOT and OSP bidding requirements are presented at time of delivery. Example:	
1. MSO	
2. Title Application	
3. Axle weight slip (if required)	
4. Supplier Confirmation of Specification Compliance (this form)	
5. Invoice	
All safety equipment is provided and in proper working condition. (Lights, reflectors, seatbelts, etc.)	
All required publications are brought with the unit upon delivery.	
Workmanship Issues:	
a) All hoses and wiring are protected from damage.	
b) All fluid levels have been checked and are at the manufacturer's suggested levels.	
c) All components are in proper working condition.	
d) Welds are consistent and without cracks	
e) No runs, cracks or chips in the paint.	
Printed Vendor Name _____	
Vendor Signature _____	Date _____

C.3 TECHNICAL SPECIFICATIONS

Cutting Edges for Snow Plows and Graders

Specification Requirements	Check If Meet or Exceed	Describe Offered Alternatives
I. General:		
1. The intent of this specification is to describe WSDOT's moldboard cutting edge requirements, used on truck and grader-mounted underbody, wing and front mounted snowplows.		
2. WSDOT expects professional workmanship on all products purchased and may reject an item for poor workmanship.		
3. All cutting edges shall have the standard AASHO approved punching for precise mounting alignment with 11/16 th square counter-sunk holes.		
4. The successful bidder will be required to deliver various quantities of plow blades to the following WSDOT locations (other customers will have separate delivery locations).		
<ul style="list-style-type: none"> a. 6431 Corson Ave. Seattle, WA 98108 b. 1551 North Wenatchee Ave. Wenatchee, WA 98807 c. 5720 Capitol Blvd. Tumwater, WA 98501 d. 4200 Main St. Vancouver, WA 98668 e. 2809 Rudkin Rd. Union Gap, WA 98909-2560 f. 221 E. North Foothills Dr. Spokane, WA 99207-2090 		
II. <u>Category I: Cutting Edges for Truck Mounted Snowplows.</u>		
1. <u>Standard Snowplow Cutting Edges:</u>		
<ul style="list-style-type: none"> a. To be constructed from a high carbon alloy steel (AISI 1084 – C1090) and have a hardness rate greater than 25/35 on the Rockwell Hardness "C" Scale. State AISI rating of steel bid. 		

Specification Requirements	Check If Meet or Exceed	Describe Offered Alternatives
b. Shall be supplied in lengths of 3 feet through 8 feet and bid at a cost per foot.		
c. Cutting edges shall be supplied in the following size		
1. ½ inch thick x 6 inches wide (usage 500ft)		
2. ½ inch thick x 8 inches wide (usage 800ft)		
3. ¾ inch thick x 6 inches wide (usage 200ft)		
4. ¾ inch thick x 8 inches wide (usage 300ft)		
2. <u>Special Through Hardened Snowplow Cutting Edges:</u>		
a. To be constructed of high carbon alloy steel (AISI 1084 – 1090) and have a hardness rating of 45/52 on the Rockwell hardness “C” scale. State AISI rating of steel bid.		
b. Cutting edges shall be supplied in lengths of 3 feet through 14 feet and bid at a cost per foot.		
c. Cutting edges shall be supplied in the following sizes: Each size will be offered in various lengths, ranging from 3 feet to 14 feet.		
1. 5/8 inch thick x 6 inches wide (usage 100ft)		
2. 5/8 inch thick x 8 inches wide (usage 100 ft)		
3. ¾ inch thick x 6 inches wide (usage 50 ft)		
4. ¾ inch thick x 8 inches wide (usage 50 ft)		
3. <u>Cutting Edges with Carbide Insert:</u>		
a. To be constructed of A-36 steel with carbide insert rated at 87/ 89 hardness on the Rockwell Hardness “A” scale.		
b. Inserts shall be constructed of tungsten carbide in a trapezoid shape and brazed into a milled groove in the center of the wearing edge the full length of the cutting edge.		
c. The approximate dimensions of the carbide inserts to be .75 inch in height, .35 inch in width and 1 inch in length. State dimensions bid. Height _____, Width _____, Length _____		
d. Cutting Edges to be supplied in 2, 3 and 4 feet lengths.		

Specification Requirements	Check If Meet or Exceed	Describe Offered Alternatives
e. Cutting Edges to be supplied in sizes of ¾ inch thick x 6 inches wide and 7/8 inch thick x 5 inches wide. (usage 5000 ft)		
III. Category II: Grader Cutting Edges:		
1. Standard grader cutting edges:		
a. To be constructed from a high carbon alloy (AISI 1084 – 1090) steel and have a hardness equal to or rate greater than 25/35 on the Rockwell Hardness “C” Scale.		
b. To be supplied in length of 3 feet through 8 feet and bid at a cost per foot.		
c. Shall provide double bevel flat cutting edges with the following dimensions:		
1. ½ inch thick x 6 inches wide (usage 100ft)		
2. 5/8 inch thick x 6 inches wide (usage 50 ft)		
3. ¾ inch thick x 6 inches wide (usage 50 ft)		
4. ¾ inch thick x 8 inches wide (usage 50 ft)		
d. To provide single bevel curved cutting edges in the following dimensions:		
1. ½ inch thick x 8 inches wide (usage 50 ft)		
2. 5/8 inch thick x 6 inches wide (usage 50 ft)		
3. ¾ inch thick x 6 inches wide (usage 50 ft)		
4. ¾ inch thick x 8 inches wide (usage 50 ft)		
e. To provide double bevel curved cutting edges with the following dimensions:		
1. ½ inch thick x 6 inches wide (usage 50 ft)		
2. ½ inch thick x 8 inches wide (usage 50 ft)		
3. 5/8 inch thick x 6 inches wide (usage 50 ft)		
4. 5/8 inch thick x 8 inches wide (usage 500 ft)		
5. ¾ inch thick x 8 inches wide (usage 500 ft)		
d. To provide serrated cutting edges with a serration of 4.5 inches, 1-inch tooth width, 1.4 inches between the teeth and a 30-degree		

Specification Requirements	Check If Meet or Exceed	Describe Offered Alternatives
tooth angle for edges with angle teeth. In the following dimension:		
1. ¾ inch thick x 8 inches wide left angle teeth (usage 250 ft)		
2. ¾ inch thick x 8 inches wide right angle teeth (usage 250 ft)		
2. Special Through hardened grader cutting edges:		
a. To be constructed from a high carbon alloy (AISI 1084 – 1090) steel and have a hardness equal to or rate greater than 45/52 on the Rockwell Hardness “C” Scale.		
b. To be supplied in length of 3 feet through 8 feet and bid at a cost per foot.		
c. Shall provide double bevel flat cutting edges with the following dimensions:		
1. ½ inch thick x 6 inches wide (usage 50 ft)		
2. 5/8 inch thick x 6 inches wide (usage 50 ft)		
3. ¾ inch thick x 6 inches wide (usage 50 ft)		
4. ¾ inch thick x 8 inches wide (usage 150 ft)		
d. To provide single bevel curved cutting edges in the following dimensions:		
1. ½ inch thick x 8 inches wide (usage 50 ft)		
2. 5/8 inch thick x 6 inches wide (usage 50 ft)		
3. ¾ inch thick x 6 inches wide (usage 50 ft)		
4. ¾ inch thick x 8 inches wide (usage 50 ft)		
e. To provide double bevel curved cutting edges with the following dimensions:		
1. ½ inch thick x 6 inches wide (usage 50 ft)		
2. ½ inch thick x 8 inches wide (usage 50 ft)		
3. 5/8 inch thick x 6 inches wide (usage 50 ft)		
4. 5/8 inch thick x 8 inches wide (usage 50 ft)		
5. ¾ inch thick x 8 inches wide (usage 200 ft)		
d. To provide serrated cutting edges with a serration of 4.5 inches, 1-inch tooth width, 1.4 inches between the teeth and a 30-degree		

Specification Requirements	Check If Meet or Exceed	Describe Offered Alternatives
tooth angle for edges with angle teeth. In the following dimension:		
1. ¾ inch thick x 8 inches wide left angle teeth (usage 500 ft).		
2. ¾ inch thick x 8 inches wide right angle teeth (usage 500 ft)		
IV. Category III: Rubber cutting edges:		
1. Rubber cutting edges to be constructed from material that conforms to ASST.D2000 – SAE J200 (grade 625 duro 60, tensile strength 2500 psi and low temperature –40)		
2. All edges to be reversible.		
3. All edges to have slotted 11/16-inch mounting holes.		
4. All edges to be provided in lengths of 5 feet through 12 feet.		
5. All edges to be 1 ½ inches thick.		
6. Rubber Cutting Edges with Standard Highway Slots and Special Slots (if available) shall be provided.		
7. Rubber edges shall be provide in the following widths		
a. 10 inches (usage 500- 1,000 ft)		
b. 12 inches (usage 500 250 ft)		

END END END

APPENDIX D

PRICE SHEETS

Category 1 – Cutting Edges for Truck Mounted Snowplows

Pricing shall be FOB Destination, Freight Prepaid & Included and Does Not Include Sales Tax

Item	Description	Estimated Usage (by foot)	Unit Price (per foot)	Total Price (Usage x Unit Price)
1. Standard Snowplow Cutting Edges: To be constructed from a high carbon alloy steel (AISI 1084 – C1090) and have a hardness rate greater than 25/35 on the Rockwell Hardness “C” Scale. State AISI rating of steel bid. Shall be supplied in lengths of 3 feet through 8 feet and bid at a cost per foot. Cutting edges shall be supplied in the following sizes:				
a)	½ inch thick x 6 inches wide	500 ft	\$	\$
b)	½ inch thick x 8 inches wide	800 ft	\$	\$
c)	¾ inch thick x 6 inches wide	200 ft	\$	\$
d)	¾ inch thick x 8 inches wide	300 ft	\$	\$
2. Special Through Hardened Snowplow Cutting Edges: To be constructed of high carbon alloy steel (AISI 1084 – 1090) and have a hardness rating of 45/52 on the Rockwell hardness “C” scale. State AISI rating of steel bid. Cutting edges shall be supplied in lengths of 3 feet through 14 feet and bid at a cost per foot. Cutting edges shall be supplied in the following sizes:				
a)	5/8 inch thick x 6 inches wide	100 ft	\$	\$
b)	5/8 inch thick x 8 inches wide	100 ft	\$	\$
c)	¾ inch thick x 6 inches wide	50 ft	\$	\$
d)	¾ inch thick x 8 inches wide	50 ft	\$	\$
3. Cutting Edges with Carbide Insert: To be constructed of A-36 steel with carbide insert rated at 87/ 89 hardness on the Rockwell Hardness “A” scale. Inserts shall be constructed of tungsten carbide in a trapezoid shape and brazed into a milled groove in the center of the wearing edge the full length of the cutting edge. Cutting Edges to be supplied in 2, 3 and 4 feet lengths. The approximate dimension of the carbide inserts to be .75 inch in height, .35 inch in width and 1 inch in length. State dimensions bid: Height: _____ Width: _____ Length: _____				
a)	¾ inch thick x 6 inches wide	5000 ft	\$	\$
b)	7/8 inch thick x 5 inches wide	5000 ft	\$	\$
Category 1 Total (Items 1 thru 3)				\$

APPENDIX D

PRICE SHEETS

Category 2 – Grader Cutting Edges

Pricing shall be FOB Destination, Freight Prepaid & Included and Does Not Include Sales Tax

Item	Description	Estimated Usage (by foot)	Unit Price (per foot)	Total Price (Usage x Unit Price)
1. Standard Grader Cutting Edges : To be constructed from a high carbon alloy (AISI 1084 – 1090) steel and have a hardness equal to or rate greater than 25/35 on the Rockwell Hardness "C" Scale. To be supplied in length of 3 feet through 8 feet and bid at a cost per foot. Cutting edges shall be supplied in the following sizes:				
<u>A. Double Bevel Flat Cutting Edges</u>				
a)	½ inch thick c 6 inches wide	100 ft	\$	\$
b)	5/8 inch thick x 6 inches wide	50 ft	\$	\$
c)	¾ inch thick x 6 inches wide	50 ft	\$	\$
d)	¾ inch thick x 8 inches wide	50 ft	\$	\$
<u>B. Single Bevel Flat Cutting Edges</u>				
a)	½ inch thick x 8 inches wide	50 ft	\$	\$
b)	5/8 inch thick x 6 inches wide	50 ft	\$	\$
c)	¾ inch thick x 6 inches wide	50 ft	\$	\$
d)	¾ inch thick x 8 inches wide	50 ft	\$	\$
<u>C. Double Bevel Curved Cutting Edges</u>				
a)	½ inch thick x 6 inches wide	50 ft	\$	\$
b)	½ inch thick x 8 inches wide	50 ft	\$	\$
c)	5/8 inch thick x 6 inches	50 ft	\$	\$
d)	5/8 inch thick x 8 inches wide	500 ft	\$	\$
e)	¾ inch thick x 8 inches wide	500 ft	\$	\$
<u>D. Serrated Cutting Edges:</u> Provide serrated cutting edges with a serration of 4.5 inches, 1-inch tooth width, 1.4 inches between the teeth and a 30-degree tooth angle for edges with angle teeth. Edges supplied in the following dimensions:				
a)	¾ inch thick x 8 inches wide left angle teeth	250 ft	\$	\$
b)	¾ inch thick x 8 inches wide right angle teeth	250 ft	\$	\$

01011a1, Cutting Edges – Plows and Graders

Item	Description	Estimated Usage (by foot)	Unit Price (per foot)	Total Price (Usage x Unit Price)
2. Special Through Hardened Grader Cutting Edges: To be constructed from a high carbon alloy (AISI 1084 – 1090) steel and have a hardness equal to or rate greater than 45/52 on the Rockwell Hardness “C” Scale. To be supplied in length of 3 feet through 8 feet and bid at a cost per foot. Cutting edges shall be supplied in the following sizes:				
<u>A. Double Bevel Flat Cutting Edges</u>				
a)	½ inch thick x 6 inches wide	50 ft	\$	\$
b)	5/8 inch thick x 6 inches wide	50 ft	\$	\$
c)	¾ inch thick x 6 inches wide	50 ft	\$	\$
d)	¾ inch thick x 8 inches wide	150 ft	\$	\$
<u>B. Single Bevel Flat Cutting Edges</u>				
a)	½ inch thick x 8 inches wide	50 ft	\$	\$
b)	5/8 inch thick x 6 inches wide	50 ft	\$	\$
c)	¾ inch thick x 6 inches wide	50 ft	\$	\$
d)	¾ inch thick x 8 inches wide	50 ft	\$	\$
<u>C. Double Bevel Curved Cutting Edges</u>				
a)	½ inch thick x 6 inches wide	50 ft	\$	\$
b)	½ inch thick x 8 inches wide	50 ft	\$	\$
c)	5/8 inch thick x 6 inches wide	50 ft	\$	\$
d)	5/8 inch thick x 8 inches wide	50 ft	\$	\$
e)	¾ inch thick x 8 inches wide	200 ft	\$	\$
<u>D. Serrated Cutting Edges:</u> Provide serrated cutting edges with a serration of 4.5 inches, 1-inch tooth width, 1.4 inches between the teeth and a 30-degree tooth angle for edges with angle teeth. Edges supplied in the following dimensions:				
a)	¾ inch thick x 8 inches wide left angle teeth	500 ft	\$	\$
b)	¾ inch thick x 8 inches wide right angle teeth	500 ft	\$	\$
Category 2 Total (Items 1 thru 2)			\$	

APPENDIX D

PRICE SHEETS

Category 3 – Rubber Cutting Edges

Pricing shall be FOB Destination, Freight Prepaid & Included and Does Not Include Sales Tax

Item	Description	Estimated Usage (by foot)	Unit Price (per foot)	Total Price (Usage x Unit Price)
1. Rubber Cutting Edges: Rubber cutting edges to be constructed from material that conforms to ASST.D2000 – SAE J200 (grade 625 duro 60, tensile strength 2500 psi and low temperature –40). All edges to be reversible. All edges to have slotted 11/16-inch mounting holes. All edges to be provided in lengths of 5 feet through 12 feet. All edges to be 1 ½ inches thick. Rubber edges shall be supplied in the following sizes:				
a)	Standard Highway Slots 10 inches	500 1,000 ft	\$	\$
b)	Standard Highway Slots 12 inches	500 250 ft	\$	\$
c)	Special Slots 10 inches	500 1,000 ft		
d)	Special Slots 12 inches	500 250 ft		
Category 3 Total				\$

Other: Provide additional options that may be available for any items in Category 1 thru 3 in accordance with Appendix C, Technical Requirements. Provide additional sheet(s) if necessary.

- a. _____ \$ _____
- b. _____ \$ _____
- c. _____ \$ _____
- d. _____ \$ _____
- e. _____ \$ _____
- f. _____ \$ _____

APENDIX E**BIDDER PROFILE****COMPANY INFORMATION**

1. **CONTRACTOR INFORMATION:** Provide the information requested below, which will be used for contract administration purposes:

Legal Business Name:	
Federal Tax Identification number:	
WA State Department of Revenue Registration Tax number:	
Company Internet URL Address (if available):	
Company Mailing Addresses:	
Orders to be sent to:	
Billing will be from:	
Payment to be sent to:	
Authorized Representative:	Name:
	Phone:
	Fax:
	Email:

2. RECIPROCITY

Firms bidding from California only: Is your firm currently certified as a small business under California Code, Title 2, Section 1896.12? Yes No

3. REFERENCES (IF APPLICABLE)

Provide a minimum of three (3) commercial or governmental references for which Bidder has delivered goods and/or services similar in scope as described in the IFB.

1) Agency/Company Name:	
Address:	
Contact Person:	
Telephone:	
E-Mail:	
Product Provided /Approx. Dollar Cost	

2) Agency/Company Name:	
Address:	
Contact Person:	
Telephone:	
E-Mail:	
Product Provided /Approx. Dollar Cost	

3) Agency/Company Name:	
Address:	
Contact Person:	
Telephone:	
E-Mail:	
Product Provided /Approx. Dollar Cost	

4. SUBCONTRACTORS:

Identify any subcontractors who will perform services in fulfillment of contract requirements; the nature of services to be performed and include federal tax identification (TIN) number for each subcontractor.

Name/Address/Contact/Phone:	T.I.N.:	Brief description of the nature of Service Provided (e.g. testing, sampling, pick-up, etc):

5. SALES & ORDERING INFORMATION

Sales Representative(s): Indicate below the contact information and specific territories covered:			
Name:		Name:	
Telephone:		Telephone:	
Toll Free No.		Toll Free No.	
Mobile Phone		Mobile Phone	
Territory		Territory	
Fax:		Fax:	
Email:		Email:	

6. PURCHASING (CREDIT) CARDS ACCEPTED: Yes No

(Washington State Purchasing card is VISA) If yes, please list cards accepted:

Visa Master Card American Express Discover

Other _____

7. PROMPT PAYMENT TERMS: If Applicable, please indicate if Prompt Payment Discount (PPD) applies to payments made by Credit Card: Yes _____ No _____

8. VOLUME DISCOUNT: Identify volume discount(s), please indicate the discount _____ % or \$ _____ and when it applies:

9. STANDARD LEAD TIME after receipt of order (ARO) is _____ calendar days

- 10. PRICING COMPONENTS:** To better estimate market fluctuations and influences with regard to the product(s) being bid, bidders are to identify the percent breakdown for the following:

Contracted Products:		%	Note: The Successful Bidder(s) may be required to provide a more detailed breakdown and supporting documentation to validate.
Delivery Costs:		%	
Overhead:		%	
Total:	100	%	

- 11. COST ANALYSIS:** Please complete one of the following:

For cost analysis purposes, please indicate percent savings that your bid pricing represents compared to price agencies would pay without benefit of a state contract:

Bid discounts offered by your firm average _____% lower than (please check one):

- A. ___ Price that would be obtained through individual agency bid.
 B. ___ Manufacturer's current suggested retail price.
 C. ___ Other (please specify): _____



State of Washington
DEPARTMENT OF GENERAL ADMINISTRATION

Office of State Procurement

Rm. 201 General Administration Building, P.O. Box 41017 • Olympia, Washington 98504-1017 • (360) 902-7400
<http://www.ga.wa.gov>

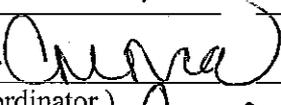
Solicitation Amendment

IFB Reference #:	01011
Title:	Cutting Edges – Snow Plows & Graders
Amendment Number:	2
Date issued:	4/27/2011

The above referenced solicitation is amended as follows:

Purpose:	<p>The purpose of Amendment No. 2 is to:</p> <p>1. Replace Appendix D- Price Worksheets in its entirety. Appendix D- Price Worksheet pages have been Replaced its entirety. The updated Price Worksheets are listed below. All changes are listed in Red. Bidders must submit this revised document labeled as Appendix D – Price Worksheets 01011a2 with their Response.</p>
	<p><u>This Amendment and Price Worksheets 01011a2 must be submitted with the bid.</u> <u>All other Terms, Conditions, and Specifications remain unchanged.</u></p>

Previously scheduled opening date and time	New opening date and time
May 3, 2011 @ 2:00pm PST	N/A

Corinna Cooper 	4/27/2011	4/27/2011
Signed (Procurement Coordinator)	Date signed	

Bidder must complete the following and return with bid:

Company: _____

Authorized Representative: _____

Signature	Date
-----------	------

APPENDIX D

PRICE SHEETS

Category 1 – Cutting Edges for Truck Mounted Snowplows

Pricing shall be FOB Destination, Freight Prepaid & Included and Does Not Include Sales Tax

Item	Description	Estimated Usage (by foot)	Unit Price (per foot)	Total Price (Usage x Unit Price)
1. Standard Snowplow Cutting Edges: To be constructed from a high carbon alloy steel (AISI 1084 – C1090) and have a hardness rate greater than 25/35 on the Rockwell Hardness “C” Scale. State AISI rating of steel bid. Shall be supplied in lengths of 3 feet through 8 feet and bid at a cost per foot. Cutting edges shall be supplied in the following sizes:				
a)	½ inch thick x 6 inches wide	500 ft	\$	\$
b)	½ inch thick x 8 inches wide	800 ft	\$	\$
c)	¾ inch thick x 6 inches wide	200 ft	\$	\$
d)	¾ inch thick x 8 inches wide	300 ft	\$	\$
2. Special Through Hardened Snowplow Cutting Edges: To be constructed of high carbon alloy steel (AISI 1084 – 1090) and have a hardness rating of 45/52 on the Rockwell hardness “C” scale. State AISI rating of steel bid. Cutting edges shall be supplied in lengths of 3 feet through 14 feet and bid at a cost per foot. Cutting edges shall be supplied in the following sizes:				
a)	5/8 inch thick x 6 inches wide	100 ft	\$	\$
b)	5/8 inch thick x 8 inches wide	100 ft	\$	\$
c)	¾ inch thick x 6 inches wide	50 ft	\$	\$
d)	¾ inch thick x 8 inches wide	50 ft	\$	\$
3. Cutting Edges with Carbide Insert: To be constructed of A-36 steel with carbide insert rated at 87/ 89 hardness on the Rockwell Hardness “A” scale. Inserts shall be constructed of tungsten carbide in a trapezoid shape and brazed into a milled groove in the center of the wearing edge the full length of the cutting edge. Cutting Edges to be supplied in 2, 3 and 4 feet lengths. The approximate dimension of the carbide inserts to be .75 inch in height, .35 inch in width and 1 inch in length. State dimensions bid:				
Height: _____ Width: _____ Length: _____				
a)	¾ inch thick x 6 inches wide	5000 ft	\$	\$
b)	7/8 inch thick x 5 inches wide	5000 ft	\$	\$
c)	7/8" Thick Edge With Carbon Insert Density of 13.9 to 14.6 and a Hardness of 86.8 to 89.2 based on the RC “A” scale.	1000 ft	\$	\$
d)	7/8 X 5 Isolated Car bite Insert, TC Snow Plow blade	1000 ft	\$	\$
Category 1 Total (Items 1 thru 3)				\$

APPENDIX D

PRICE SHEETS

Category 2 – Grader Cutting Edges

Pricing shall be FOB Destination, Freight Prepaid & Included and Does Not Include Sales Tax

Item	Description	Estimated Usage (by foot)	Unit Price (per foot)	Total Price (Usage x Unit Price)
1. Standard Grader Cutting Edges : To be constructed from a high carbon alloy (AISI 1084 – 1090) steel and have a hardness equal to or rate greater than 25/35 on the Rockwell Hardness “C” Scale. To be supplied in length of 3 feet through 8 feet and bid at a cost per foot. Cutting edges shall be supplied in the following sizes:				
A. Double Bevel Flat Cutting Edges				
a)	½ inch thick c 6 inches wide	100 ft	\$	\$
b)	5/8 inch thick x 6 inches wide	50 ft	\$	\$
c)	¾ inch thick x 6 inches wide	50 ft	\$	\$
d)	¾ inch thick x 8 inches wide	50 ft	\$	\$
B. Single Bevel Flat Cutting Edges				
a)	½ inch thick x 8 inches wide	50 ft	\$	\$
b)	5/8 inch thick x 6 inches wide	50 ft	\$	\$
c)	¾ inch thick x 6 inches wide	50 ft	\$	\$
d)	¾ inch thick x 8 inches wide	50 ft	\$	\$
C. Double Bevel Curved Cutting Edges				
a)	½ inch thick x 6 inches wide	50 ft	\$	\$
b)	½ inch thick x 8 inches wide	50 ft	\$	\$
c)	5/8 inch thick x 6 inches	50 ft	\$	\$
d)	5/8 inch thick x 8 inches wide	500 ft	\$	\$
e)	¾ inch thick x 8 inches wide	500 ft	\$	\$
D. Serrated Cutting Edges: Provide serrated cutting edges with a serration of 4.5 inches, 1-inch tooth width, 1.4 inches between the teeth and a 30-degree tooth angle for edges with angle teeth. Edges supplied in the following dimensions:				
a)	¾ inch thick x 8 inches wide left angle teeth	250 ft	\$	\$
b)	¾ inch thick x 8 inches wide right angle teeth	250 ft	\$	\$

Item	Description	Estimated Usage (by foot or each)	Unit Price (per foot or each)	Total Price (Usage x Unit Price)
2. Special Through Hardened Grader Cutting Edges: To be constructed from a high carbon alloy (AISI 1084 – 1090) steel and have a hardness equal to or rate greater than 45/52 on the Rockwell Hardness "C" Scale. To be supplied in length of 3 feet through 8 feet and bid at a cost per foot. Cutting edges shall be supplied in the following sizes:				
A. Double Bevel Flat Cutting Edges				
a)	½ inch thick c 6 inches wide	50 ft	\$	\$
b)	5/8 inch thick x 6 inches wide	50 ft	\$	\$
c)	¾ inch thick x 6 inches wide	50 ft	\$	\$
d)	¾ inch thick x 8 inches wide	150 ft	\$	\$
B. Single Bevel Flat Cutting Edges				
a)	½ inch thick x 8 inches wide	50 ft	\$	\$
b)	5/8 inch thick x 6 inches wide	50 ft	\$	\$
c)	¾ inch thick x 6 inches wide	50 ft	\$	\$
d)	¾ inch thick x 8 inches wide	50 ft	\$	\$
C. Double Bevel Curved Cutting Edges				
a)	½ inch thick x 6 inches wide	50 ft	\$	\$
b)	½ inch thick x 8 inches wide	50 ft	\$	\$
c)	5/8 inch thick x 6 inches wide	50 ft	\$	\$
d)	5/8 inch thick x 8 inches wide	50 ft	\$	\$
e)	¾ inch thick x 8 inches wide	200 ft	\$	\$
D. Serrated Cutting Edges: Provide serrated cutting edges with a serration of 4.5 inches, 1-inch tooth width, 1.4 inches between the teeth and a 30-degree tooth angle for edges with angle teeth. Edges supplied in the following dimensions:				
a)	¾ inch thick x 8 inches wide left angle teeth	500 ft	\$	\$
b)	¾ inch thick x 8 inches wide right angle teeth	500 ft	\$	\$
3. Plow Bits				
a)	3 ft - #KMT-TUCA-SX-36	100 ea	\$	\$
b)	4 ft - #KMT-TUCA-SX-36	100 ea	\$	\$
c)	3 ft - #GK-5	100 ea	\$	\$
d)	4 ft - #GK-5	100 ea	\$	\$
Category 2 Total (Items 1 thru 3)			\$	

APPENDIX D

PRICE SHEETS

Category 3 – Rubber Cutting Edges

Pricing shall be FOB Destination, Freight Prepaid & Included and Does Not Include Sales Tax

Item	Description	Estimated Usage (by foot)	Unit Price (per foot)	Total Price (Usage x Unit Price)
1. Rubber Cutting Edges: Rubber cutting edges to be constructed from material that conforms to ASST.D2000 – SAE J200 (grade 625 duro 60, tensile strength 2500 psi and low temperature –40). All edges to be reversible. All edges to have slotted 11/16-inch mounting holes. All edges to be provided in lengths of 5 feet through 12 feet. All edges to be 1 ½ inches thick. Rubber edges shall be supplied in the following sizes:				
a)	Standard Highway Slots 10 inches	1,000 ft	\$	\$
b)	Standard Highway Slots 12 inches	250 ft	\$	\$
c)	Special Slots 10 inches	1,000 ft	\$	\$
d)	Special Slots 12 inches	250 ft	\$	\$
Category 3 Total				\$

Other: Provide additional options that may be available for any items in Categories 1 thru 3 in accordance with Appendix C, Technical Requirements. Provide additional sheet(s) if necessary.

a. _____ \$ _____

b. _____ \$ _____

c. _____ \$ _____

d. _____ \$ _____

e. _____ \$ _____

f. _____ \$ _____

