

## Top 25 hard skills from online ads

Washington state and counties, April 29, 2015 through August 27, 2015

Source: Employment Security Department/LMPA; Wanted Analytics

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Washington state, April 29, 2015 through August 27, 2015

Source: Employment Security Department/LMPA; Wanted Analytics

Rank	Hard skills	Number
1	Software development	17,116
2	Quality Assurance	13,815
3	Java	13,642
4	Application process	13,020
5	Structured query language	13,011
6	Linux	9,186
7	Web services	7,622
8	JavaScript	7,461
9	C-sharp	7,454
10	Bilingual	7,443
11	Technical support	7,433
12	Customer relationship management	7,003
13	User Experience design	6,897
14	Systems Development Life Cycle	6,449
15	Python	6,432
16	Pediatrics	6,050
17	Quality control	5,968
18	UNIX	5,754
19	Amazon Web Services	5,507
20	Practical Extraction and Reporting Language	5,365
21	Microsoft SharePoint	5,330
22	Cloud Computing	5,252
23	Hypertext markup language	4,916
24	Big Data	4,709
25	Microsoft SQL Server	4,698

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Adams County, April 29, 2015 through August 27, 2015

Source: Employment Security Department/LMPA; Wanted Analytics

Rank	Hard skills	Number
1	Good Manufacturing Practice	47
2	Bilingual Spanish	25
3	Quality control	19
4	Preventative maintenance inspections	17
5	Bilingual	14
6	Geriatrics	13
7	Quality Assurance	12
8	Application process	10
9	Instrumentation	10
10	LawFirm Software Loan Origination Software	9
11	Patient Electronic Medical Record	9
12	Accounts payable	8
13	Accounts Receivable	7
14	Statistical process control	6
15	Hemodialysis	6
16	Equipment Maintenance	6
17	Electrical systems	6
18	Food preparation	6
19	Public accounting	6
20	Process controls	5
21	General ledger Software	4
22	Accounting software	4
23	Pediatrics	4
24	Online databases	4
25	Training design	4

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Asotin County, April 29, 2015 through August 27, 2015

Source: Employment Security Department/LMPA; Wanted Analytics

Rank	Hard skills	Number
1	Patient Electronic Medical Record	40
2	Medical information	33
3	Big Data	29
4	Cloud Computing	21
5	VMware	21
6	Quality Assurance	20
7	Technical support	19
8	Information Management	19
9	Application development	18
10	Geriatrics	18
11	Security administration	17
12	Bilingual	17
13	Linux	17
14	Voice over internet protocol systems	16
15	Python	16
16	Software development	15
17	Structured query language	15
18	Open source technology	15
19	Data warehousing	14
20	Java	13
21	Technical sales	13
22	Virtual Private Network	13
23	Relational Database Management System	12
24	Behavioral health	11
25	Salesforce CRM SFDC	11

## Top 25 hard skills from online ads

Benton County, April 29, 2015 through August 27, 2015

Source: Employment Security Department/LMPA; Wanted Analytics

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Rank	Hard skills	Number
1	Quality Assurance	257
2	Technical support	246
3	Bechtel Software SETROUTE	246
4	Bilingual	217
5	Drug testing	143
6	Instrumentation	142
7	Quality control	120
8	Software development	98
9	Application process	98
10	Preventative maintenance inspections	88
11	Food preparation	84
12	Structured query language	80
13	Pediatrics	70
14	Python	66
15	Bilingual Spanish	66
16	Java	62
17	Microsoft SQL Server	61
18	C-sharp	60
19	Linux	60
20	Cyber security	58
21	JavaScript	57
22	Electrical systems	56
23	Material Handling	53
24	Computer Aided Design	53
25	Microsoft .NET Framework	52

## Top 25 hard skills from online ads

Chelan County, April 29, 2015 through August 27, 2015

Source: Employment Security Department/LMPA; Wanted Analytics

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Rank	Hard skills	Number
1	Password management	148
2	Quality Assurance	74
3	Bilingual	63
4	Epic software	46
5	Multilingual	35
6	Patient Electronic Medical Record	35
7	Application process	33
8	Geriatrics	27
9	ICD-10 / ICD-9	26
10	Behavioral health	25
11	Food preparation	25
12	Pediatrics	23
13	Material Handling	21
14	Quality control	21
15	Internal audit	18
16	Diagnostic image review	17
17	Bilingual Spanish	17
18	Preventative maintenance inspections	16
19	Human Resources Management System	15
20	Investment Management	14
21	Sterilization	14
22	Preventive maintenance	14
23	Technical support	14
24	Work order	13
25	Medical-Surgical Nursing	13

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Clallam County, April 29, 2015 through August 27, 2015

Source: Employment Security Department/LMPA; Wanted Analytics

Rank	Hard skills	Number
1	Application process	80
2	AWS Glacier	57
3	Food preparation	40
4	Quality Assurance	36
5	Drug testing	31
6	Bilingual	27
7	Equipment Maintenance	17
8	Behavioral health	14
9	Geriatrics	13
10	Multilingual	12
11	Human Resources Management System	12
12	Machine learning techniques	11
13	Critical care	11
14	ICD-10 / ICD-9	11
15	Applied statistics	11
16	Computational modeling	11
17	Accounts Receivable	10
18	Risk assessment	10
19	Technical support	9
20	Security administration	9
21	Microsoft SharePoint	9
22	Labor and Delivery	9
23	Epic software	9
24	Accounts payable	9
25	Software development	8

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Clark County, April 29, 2015 through August 27, 2015

Source: Employment Security Department/LMPA; Wanted Analytics

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Rank	Hard skills	Number
1	Quality Assurance	543
2	Software development	361
3	Technical support	331
4	Application process	321
5	Customer relationship management	313
6	Bilingual	297
7	Microsoft SharePoint	278
8	Structured query language	271
9	User Experience design	246
10	Quality control	240
11	JavaScript	237
12	Cyber security	232
13	Linux	219
14	Pediatrics	201
15	Microsoft Office Visio	199
16	Patient Electronic Medical Record	193
17	Java	193
18	Microsoft SQL Server	185
19	Critical care	180
20	Hypertext markup language	175
21	Epic software	161
22	Python	160
23	Big Data	158
24	Cascading Style Sheets	156
25	C-sharp	155

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Columbia County, April 29, 2015 through August 27, 2015

Source: Employment Security Department/LMPA; Wanted Analytics

Rank	Hard skills	Number
1	Resume processing	6
2	Instrumentation	3
3	Medical surveillance	2
4	Application process	2
5	Preventive maintenance	1
6	Electrical systems	1
7	Digital electronics	1
8	Business sales	1
9	Labor and Delivery	1
10	Computer Aided Design	1
11	ICD-9-CM coding practice	1
12	Electronic fare payment system	1

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Cowlitz County, April 29, 2015 through August 27, 2015

Source: Employment Security Department/LMPA; Wanted Analytics

Rank	Hard skills	Number
1	Quality Assurance	90
2	Sikorsky	89
3	Bilingual	87
4	Pediatrics	83
5	Patient Electronic Medical Record	69
6	Quality control	68
7	Application process	51
8	Behavioral health	40
9	Technical support	37
10	Food preparation	37
11	Geriatrics	36
12	Medical information	34
13	Big Data	33
14	Preventive maintenance	32
15	Structured query language	27
16	Information Management	27
17	Instrumentation	27
18	Critical care	26
19	IEA Software Emerald	24
20	Cloud Computing	24
21	VMware	22
22	Software development	22
23	Customer relationship management	22
24	Bilingual Spanish	20
25	Application development	19

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Douglas County, April 29, 2015 through August 27, 2015

Source: Employment Security Department/LMPA; Wanted Analytics

Rank	Hard skills	Number
1	Quality Assurance	11
2	Bilingual	10
3	Food preparation	9
4	Asset protection	7
5	Instrumentation	6
6	Technical support	6
7	Multilingual	5
8	Application process	5
9	Quality control	3
10	Labor and Delivery	3
11	Security administration	3
12	Resume processing	3
13	Work order	2
14	WordPress	2
15	Material Handling	2
16	Event marketing	2
17	Human Resources Management System	2
18	General ledger Software	2
19	Retail merchandising	2
20	IBM Lotus Notes	2
21	Cost accounting	2
22	Maintenance repairs	2
23	Medical surveillance	2
24	Computational Fluid Dynamics	2
25	Search Engine Marketing	2

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Ferry County, April 29, 2015 through August 27, 2015

Source: Employment Security Department/LMPA; Wanted Analytics

Rank	Hard skills	Number
1	Application process	12
2	Labor and Delivery	5
3	Rural Utility Service	4
4	Drug testing	3
5	Technical support	2
6	Spreadsheet software	2
7	Time and attendance	2
8	Work order	2
9	Quality Assurance	1
10	Accounting software	1
11	Speech recognition	1
12	JD Edwards	1
13	Electronic fare payment system	1
14	Microsoft Access	1

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Franklin County, April 29, 2015 through August 27, 2015

Source: Employment Security Department/LMPA; Wanted Analytics

Rank	Hard skills	Number
1	Bilingual	93
2	Application process	79
3	Bilingual Spanish	33
4	Behavioral health	33
5	Geriatrics	32
6	Drug testing	27
7	Quality control	26
8	Preventative maintenance inspections	25
9	Lawn care	22
10	Food preparation	21
11	Quality Assurance	21
12	Accept responsibility	13
13	Pediatrics	13
14	Electrical systems	12
15	Work order	12
16	Application support	11
17	Preventive maintenance	11
18	SAP Crystal Reports	11
19	Customer relationship management	11
20	Accounts payable	11
21	Structured query language	11
22	Technical support	10
23	Resume processing	10
24	Enterprise Resource Planning Software	10
25	Material Handling	10

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Garfield County, April 29, 2015 through August 27, 2015

Source: Employment Security Department/LMPA; Wanted Analytics

Rank	Hard skills	Number
1	LawFirm Software Loan Origination Software	5
2	Resume processing	5
3	Geriatrics	2
4	Application process	2
5	Instrumentation	2
6	Quality Assurance	2
7	Time and attendance	1
8	Labor and Delivery	1
9	Computer Aided Design	1
10	Presentation software	1
11	Database software	1
12	Technical writing	1
13	Medical surveillance	1
14	Equipment Maintenance	1
15	Pipe fitting	1
16	Water treatment	1
17	Traffic control	1
18	Drug testing	1

## Top 25 hard skills from online ads

Grant County, April 29, 2015 through August 27, 2015

Source: Employment Security Department/LMPA; Wanted Analytics

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Rank	Hard skills	Number
1	Bilingual	145
2	Quality Assurance	60
3	Food preparation	49
4	Application process	44
5	Preventative maintenance inspections	37
6	Geriatrics	32
7	Technical support	31
8	Bilingual Spanish	31
9	Crisis intervention techniques	25
10	Behavioral health	24
11	Reliability Centered Maintenance	23
12	Quality control	22
13	Accounts payable	19
14	Lean Manufacturing	18
15	Accounts Receivable	16
16	Patient Electronic Medical Record	16
17	Group counseling	16
18	Customer relationship management	16
19	Preventive maintenance	15
20	Accounting software	14
21	Work order	13
22	LawFirm Software Loan Origination Software	13
23	Retail merchandising	13
24	Equipment Maintenance	12
25	Desktop publishing	12

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Grays Harbor County, April 29, 2015 through August 27, 2015

Source: Employment Security Department/LMPA; Wanted Analytics

Rank	Hard skills	Number
1	Application process	82
2	Bilingual	38
3	Quality Assurance	28
4	Behavioral health	26
5	Quality control	26
6	Food preparation	23
7	Technical support	21
8	Preventative maintenance inspections	20
9	Hemodialysis	19
10	Bilingual Spanish	19
11	ICD-10 / ICD-9	19
12	Geriatrics	18
13	Patient Electronic Medical Record	15
14	Preventive maintenance	12
15	Utilization review	11
16	Equipment Maintenance	11
17	Pediatrics	11
18	Crisis intervention techniques	11
19	Drug testing	11
20	Medical information	11
21	Risk assessment	10
22	Microsoft SharePoint	9
23	Professional marketing	9
24	Medical-Surgical Nursing	9
25	Accounts payable	9

## Top 25 hard skills from online ads

Island County, April 29, 2015 through August 27, 2015

Source: Employment Security Department/LMPA; Wanted Analytics

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Rank	Hard skills	Number
1	Bilingual	21
2	Drug testing	17
3	Multilingual	16
4	Quality Systems	14
5	Quality Assurance	13
6	Quality management	13
7	Application process	13
8	Network Attached Storage	12
9	Food preparation	12
10	Quality control	11
11	Behavioral health	10
12	Electrical systems	10
13	Customer relationship management	10
14	Labor and Delivery	9
15	Intrusion prevention system	9
16	Firewall	9
17	Geriatrics	9
18	Marketing and Sales	9
19	Preventative maintenance inspections	9
20	Freight forwarding	8
21	Hemodialysis	8
22	Tax preparation	8
23	Preventive maintenance	8
24	Electronic Health Record	7
25	Wide Area Network	7

## Top 25 hard skills from online ads

Jefferson County, April 29, 2015 through August 27, 2015

Source: Employment Security Department/LMPA; Wanted Analytics

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Rank	Hard skills	Number
1	Quality Assurance	43
2	Patient Electronic Medical Record	39
3	Medical information	33
4	Big Data	32
5	Cloud Computing	23
6	VMware	22
7	Internal audit	21
8	Application development	20
9	Information Management	20
10	Linux	18
11	Open source technology	17
12	Python	16
13	Data warehousing	16
14	Salesforce CRM SFDC	15
15	Structured query language	15
16	Software development	15
17	Voice over internet protocol systems	15
18	Technical support	14
19	Virtual Private Network	13
20	Technical sales	13
21	Bilingual	13
22	Java	13
23	Relational Database Management System	12
24	Quality control	12
25	Hadoop	11

## Top 25 hard skills from online ads

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King County, April 29, 2015 through August 27, 2015

Source: Employment Security Department/LMPA; Wanted Analytics

Rank	Hard skills	Number
1	Software development	14,460
2	Java	11,757
3	Structured query language	10,786
4	Quality Assurance	7,849
5	Linux	7,462
6	Web services	6,706
7	C-sharp	6,425
8	JavaScript	6,049
9	Application process	5,554
10	User Experience design	5,524
11	Python	5,467
12	Systems Development Life Cycle	5,313
13	Amazon Web Services	5,232
14	Customer relationship management	4,980
15	UNIX	4,895
16	Practical Extraction and Reporting Language	4,573
17	Distributed system	4,362
18	Cloud Computing	4,281
19	Technical support	4,096
20	Hypertext markup language	3,929
21	Cascading Style Sheets	3,731
22	Microsoft SharePoint	3,649
23	Big Data	3,617
24	Microsoft SQL Server	3,406
25	Scrum agile methodology	3,244

## Top 25 hard skills from online ads

Kitsap County, April 29, 2015 through August 27, 2015

Source: Employment Security Department/LMPA; Wanted Analytics

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Rank	Hard skills	Number
1	Application process	287
2	Quality Assurance	198
3	Pediatrics	144
4	Quality control	136
5	Behavioral health	128
6	Technical support	118
7	Patient Electronic Medical Record	113
8	Drug testing	108
9	Microsoft SharePoint	101
10	Food preparation	100
11	Software development	95
12	Bilingual	87
13	Information assurance	82
14	Crisis intervention techniques	80
15	Structured query language	78
16	Linux	66
17	Java	64
18	Cyber security	63
19	Systems Integration	63
20	Electrical systems	62
21	Computer Aided Design	61
22	Technical documentation	60
23	Customer relationship management	59
24	Geriatrics	58
25	Data processing	58

## Top 25 hard skills from online ads

Kittitas County, April 29, 2015 through August 27, 2015

Source: Employment Security Department/LMPA; Wanted Analytics

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Rank	Hard skills	Number
1	Application process	138
2	Geriatrics	39
3	Food preparation	32
4	Oracle PeopleSoft	28
5	Pediatrics	26
6	Bilingual	23
7	Property Management System	20
8	IBM WebSphere MQSeries	19
9	Website development / programming	17
10	Electronic Health Record	14
11	Accounts payable	14
12	Quality Assurance	14
13	Behavioral health	13
14	Work order	13
15	Preventive maintenance	12
16	Management information systems	12
17	Quality control	11
18	LawFirm Software Loan Origination Software	10
19	Epic software	10
20	Equipment Maintenance	10
21	Adobe Photoshop	10
22	Intuit QuickBooks	9
23	Multilingual	9
24	Structured query language	9
25	Electrical systems	8

## Top 25 hard skills from online ads

Klickitat County, April 29, 2015 through August 27, 2015

Source: Employment Security Department/LMPA; Wanted Analytics

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Rank	Hard skills	Number
1	Patient Electronic Medical Record	78
2	Medical information	66
3	Big Data	60
4	Cloud Computing	43
5	VMware	42
6	Technical support	41
7	Information Management	39
8	Application development	36
9	Quality Assurance	33
10	Behavioral health	32
11	Data warehousing	30
12	Open source technology	30
13	Structured query language	28
14	Technical sales	28
15	Linux	27
16	Virtual Private Network	27
17	Voice over internet protocol systems	27
18	Salesforce CRM SFDC	27
19	Software development	26
20	Java	26
21	Python	25
22	Bilingual	24
23	Relational Database Management System	20
24	Utilization review	19
25	Bash	19

## Top 25 hard skills from online ads

Lewis County, April 29, 2015 through August 27, 2015

Source: Employment Security Department/LMPA; Wanted Analytics

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Rank	Hard skills	Number
1	Food preparation	64
2	Patient Electronic Medical Record	54
3	Application process	53
4	Pediatrics	50
5	Quality Assurance	39
6	Bilingual	37
7	Preventive maintenance	33
8	Medical information	32
9	Emergency room	31
10	Technical support	25
11	Geriatrics	24
12	Diagnostic image review	23
13	Preventative maintenance inspections	23
14	Behavioral health	22
15	Bilingual Spanish	20
16	Electrical systems	18
17	Equipment Maintenance	16
18	Quality control	16
19	Cardiac care	15
20	Cardiac telemetry	15
21	Multilingual	15
22	Environmental safety	15
23	Customer relationship management	13
24	Structured query language	13
25	Labor and Delivery	12

## Top 25 hard skills from online ads

Lincoln County, April 29, 2015 through August 27, 2015

Source: Employment Security Department/LMPA; Wanted Analytics

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Rank	Hard skills	Number
1	Bills of lading	7
2	Bilingual	6
3	Check processing	2
4	Patient Electronic Medical Record	2
5	Labor and Delivery	2
6	Electronic fare payment system	2
7	Food preparation	1
8	Traffic control	1
9	Water treatment	1
10	Learning Management System	1
11	Business sales	1
12	Artificial insemination	1
13	Microsoft Access	1
14	Microsoft SQL Server	1
15	SAP Crystal Reports	1
16	Project management software	1
17	Quality Assurance	1
18	Health Information Management	1
19	Equipment Maintenance	1
20	Epic software	1
21	Medical billing	1
22	MEDITECH	1
23	Android	1
24	Yahoo Flickr	1
25	Website development / programming	1

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Mason County, April 29, 2015 through August 27, 2015

Source: Employment Security Department/LMPA; Wanted Analytics

Rank	Hard skills	Number
1	Application process	55
2	Food preparation	20
3	Bilingual	16
4	Drug testing	12
5	Quality Assurance	9
6	Quality control	9
7	Preventative maintenance inspections	8
8	Equipment Maintenance	7
9	Medical imaging	5
10	Behavioral health	5
11	Microsoft Access	5
12	Preventive maintenance	4
13	Electronic fare payment system	4
14	Event marketing	4
15	Accounts Receivable	4
16	Security administration	4
17	Pediatrics	4
18	Material Handling	3
19	General ledger Software	3
20	Bilingual Spanish	3
21	Lawn care	3
22	Manufacturing resource planning	3
23	Crisis intervention techniques	3
24	Work order	3
25	SAP EHS Management	3

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Okanogan County, April 29, 2015 through August 27, 2015

Source: Employment Security Department/LMPA; Wanted Analytics

Rank	Hard skills	Number
1	Bilingual	18
2	Bilingual Spanish	16
3	Application process	12
4	Labor and Delivery	10
5	Quality control	9
6	Retail merchandising	8
7	Multilingual	8
8	Spreadsheet software	7
9	LawFirm Software Loan Origination Software	7
10	Technical support	7
11	Human Resources Management System	6
12	Quality Assurance	6
13	Oracle HRIS	6
14	Database software	6
15	Lean Manufacturing	6
16	Good Manufacturing Practice	5
17	Microsoft Office Visio	4
18	Epic software	4
19	Salesforce CRM SFDC	4
20	Corel WordPerfect	4
21	Preventive maintenance	4
22	Preventative maintenance inspections	4
23	Investment Management	4
24	Patient Electronic Medical Record	3
25	ICD-10 / ICD-9	3

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Pacific County, April 29, 2015 through August 27, 2015

Source: Employment Security Department/LMPA; Wanted Analytics

Rank	Hard skills	Number
1	Quality Assurance	28
2	Internal audit	23
3	Quality control	12
4	Process controls	10
5	Geriatrics	9
6	Preventive maintenance	8
7	Preventative maintenance inspections	7
8	Application process	6
9	Labor and Delivery	6
10	Multilingual	5
11	AutoCAD	5
12	Accounts payable	4
13	Instrumentation	3
14	Food preparation	3
15	Bilingual Spanish	3
16	Simulation software	3
17	Emergency room	2
18	ServSafe	2
19	General ledger Software	2
20	Patient Electronic Medical Record	2
21	Drug testing	2
22	Hyperion	2
23	Bilingual	2
24	Rockwell Software	2
25	Electrical systems	2

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Pend Oreille County, April 29, 2015 through August 27, 2015

Source: Employment Security Department/LMPA; Wanted Analytics

Rank	Hard skills	Number
1	Patient Electronic Medical Record	39
2	Medical information	33
3	Big Data	32
4	Cloud Computing	24
5	Information Management	22
6	VMware	22
7	Application development	19
8	Linux	19
9	Technical support	18
10	Voice over internet protocol systems	17
11	Java	16
12	Software development	16
13	Open source technology	16
14	Structured query language	16
15	Python	16
16	Quality Assurance	16
17	Data warehousing	14
18	Virtual Private Network	13
19	Bash	13
20	Technical sales	12
21	Relational Database Management System	12
22	Practical Extraction and Reporting Language	12
23	Cloud Foundry	11
24	Hadoop	11
25	Platform as a Service	11

## Top 25 hard skills from online ads

Pierce County, April 29, 2015 through August 27, 2015

Source: Employment Security Department/LMPA; Wanted Analytics

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Rank	Hard skills	Number
1	Quality Assurance	966
2	Pediatrics	892
3	Quality control	682
4	Bilingual	656
5	Critical care	649
6	Application process	579
7	Behavioral health	537
8	Patient Electronic Medical Record	465
9	Security administration	379
10	Geriatrics	378
11	Technical support	356
12	Epic software	309
13	Drug testing	278
14	Medical-Surgical Nursing	270
15	Preventative maintenance inspections	268
16	Food preparation	266
17	Preventive maintenance	256
18	Instrumentation	239
19	Software development	230
20	Accounts Receivable	216
21	Application development	209
22	Bilingual Spanish	205
23	Customer relationship management	204
24	Structured query language	200
25	Accounts payable	194

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San Juan County, April 29, 2015 through August 27, 2015

Source: Employment Security Department/LMPA; Wanted Analytics

Rank	Hard skills	Number
1	Patient Electronic Medical Record	11
2	Quality control	8
3	Sterilization	6
4	Point-of-Care Testing	6
5	Investment banking	5
6	Investment Management	5
7	Diagnostic image review	4
8	Telephone triage	4
9	Asset protection	4
10	Cleaning rugs / carpets	3
11	Multilingual	3
12	Instrumentation	3
13	Pediatrics	3
14	Epic software	3
15	User Experience design	3
16	Food preparation	3
17	Adobe InDesign	2
18	Accounts payable	2
19	Internal audit	2
20	Excavators	1
21	Electrical repairs	1
22	Labor and Delivery	1
23	Information Management	1
24	Human Resources Management System	1
25	Property Management System	1

### Top 25 hard skills from online ads

Skagit County, April 29, 2015 through August 27, 2015

Source: Employment Security Department/LMPA; Wanted Analytics

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Rank	Hard skills	Number
1	Behavioral health	130
2	Bilingual Spanish	114
3	Bilingual	109
4	Patient Electronic Medical Record	98
5	Quality Assurance	94
6	Application process	68
7	Quality control	60
8	Food preparation	54
9	Software development	48
10	Instrumentation	45
11	Technical support	44
12	Geriatrics	43
13	Medical information	37
14	Powertrain	35
15	Marketing and Sales	34
16	Pediatrics	33
17	Big Data	32
18	Medical-Surgical Nursing	28
19	Preventive maintenance	27
20	User Experience design	26
21	Excavators	26
22	Asset protection	26
23	Pharmacy Benefit Management	26
24	Critical care	25
25	Cloud Computing	25

## Top 25 hard skills from online ads

Skamania County, April 29, 2015 through August 27, 2015

Source: Employment Security Department/LMPA; Wanted Analytics

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Rank	Hard skills	Number
1	Patient Electronic Medical Record	39
2	Big Data	35
3	Medical information	33
4	Cloud Computing	27
5	Python	23
6	VMware	23
7	Java	22
8	Drug testing	21
9	Linux	21
10	Open source technology	21
11	Software development	21
12	Structured query language	20
13	Technical support	20
14	Quality Assurance	20
15	Information Management	20
16	Application development	19
17	Platform as a Service	15
18	Ruby	15
19	Data warehousing	14
20	Virtual Private Network	14
21	Web services	14
22	Voice over internet protocol systems	14
23	Hadoop	14
24	JavaScript	13
25	Virtualization	13

## Top 25 hard skills from online ads

Snohomish County, April 29, 2015 through August 27, 2015

Source: Employment Security Department/LMPA; Wanted Analytics

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Rank	Hard skills	Number
1	Electronic Medical Record (EMR) systems	796
2	Quality Assurance	686
3	Patient Electronic Medical Record	648
4	Bilingual	645
5	Epic software	542
6	Quality control	450
7	Pediatrics	386
8	Geriatrics	286
9	Technical support	283
10	Lean Manufacturing	271
11	Food preparation	237
12	Customer relationship management	235
13	Behavioral health	232
14	Diagnostic image review	229
15	Structured query language	222
16	Preventive maintenance	220
17	Application process	205
18	Software development	204
19	Preventative maintenance inspections	201
20	Bilingual Spanish	184
21	User Experience design	180
22	Electrical systems	171
23	Computer Aided Design	169
24	Multilingual	149
25	Microsoft SQL Server	130

## Top 25 hard skills from online ads

Spokane County, April 29, 2015 through August 27, 2015

Source: Employment Security Department/LMPA; Wanted Analytics

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Rank	Hard skills	Number
1	Application process	522
2	Pediatrics	504
3	Quality Assurance	490
4	Critical care	482
5	Technical support	373
6	Behavioral health	343
7	Bilingual	285
8	Quality control	279
9	Food preparation	278
10	Customer relationship management	237
11	Geriatrics	202
12	Patient Electronic Medical Record	194
13	Preventative maintenance inspections	186
14	Bilingual Spanish	176
15	Accounts Receivable	162
16	Preventive maintenance	145
17	Emergency room	128
18	Structured query language	124
19	Accounts payable	113
20	Linux	106
21	Salesforce CRM SFDC	104
22	Medical-Surgical Nursing	104
23	Information Management	101
24	LawFirm Software Loan Origination Software	99
25	Business sales	98

## Top 25 hard skills from online ads

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Stevens County, April 29, 2015 through August 27, 2015

Source: Employment Security Department/LMPA; Wanted Analytics

Rank	Hard skills	Number
1	Patient Electronic Medical Record	44
2	Medical information	35
3	Emergency room	30
4	Technical support	22
5	Application process	22
6	Big Data	21
7	Quality Assurance	20
8	Medical-Surgical Nursing	20
9	Cloud Computing	19
10	Geriatrics	19
11	Information Management	17
12	VMware	14
13	Pediatrics	12
14	Java	12
15	Application development	12
16	Virtual Private Network	12
17	Voice over internet protocol systems	12
18	Quality control	12
19	Linux	11
20	Open source technology	11
21	Structured query language	11
22	Python	10
23	Software development	10
24	Bilingual	10
25	Salesforce CRM SFDC	9

## Top 25 hard skills from online ads

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Thurston County, April 29, 2015 through August 27, 2015

Source: Employment Security Department/LMPA; Wanted Analytics

Rank	Hard skills	Number
1	Application process	1,471
2	Behavioral health	858
3	Quality Assurance	526
4	Technical support	349
5	Structured query language	263
6	Software development	254
7	Microsoft SharePoint	241
8	Microsoft SQL Server	215
9	Application development	185
10	Quality control	173
11	Pediatrics	170
12	Bilingual	169
13	Customer relationship management	169
14	Java	158
15	C-sharp	155
16	Microsoft .NET Framework	145
17	Enterprise Services	138
18	Food preparation	136
19	JavaScript	129
20	Patient Electronic Medical Record	127
21	Systems Development Life Cycle	115
22	Accounts Receivable	114
23	Web services	110
24	Linux	108
25	Microsoft Office Visio	106

**Top 25 hard skills from online ads**

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Wahkiakum County, April 29, 2015 through August 27, 2015

Source: Employment Security Department/LMPA; Wanted Analytics

Rank	Hard skills	Number
1	Preventive maintenance	2
2	Labor and Delivery	1
3	Intuit QuickBooks	1

## Top 25 hard skills from online ads

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Walla Walla County, April 29, 2015 through August 27, 2015

Source: Employment Security Department/LMPA; Wanted Analytics

Rank	Hard skills	Number
1	Application process	69
2	Bilingual	60
3	Behavioral health	41
4	Critical care	33
5	Pediatrics	30
6	Food preparation	26
7	Quality control	25
8	Preventative maintenance inspections	22
9	Quality Assurance	21
10	Resume processing	20
11	Material Handling	18
12	Patient Electronic Medical Record	18
13	Microsoft Windows	17
14	20/20 software	16
15	Bilingual Spanish	15
16	Cath lab	14
17	Accounts Receivable	12
18	Geriatrics	11
19	Medical-Surgical Nursing	11
20	Equipment Maintenance	10
21	Diagnostic image review	10
22	Security administration	10
23	Epic software	9
24	Data processing	9
25	Technical support	9

## Top 25 hard skills from online ads

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Whatcom County, April 29, 2015 through August 27, 2015

Source: Employment Security Department/LMPA; Wanted Analytics

Rank	Hard skills	Number
1	Application process	227
2	Patient Electronic Medical Record	194
3	Quality Assurance	170
4	Bilingual	112
5	Pediatrics	87
6	Sterilization	82
7	Behavioral health	79
8	Medical information	78
9	Technical support	77
10	Quality control	74
11	Microsoft Internet Explorer	73
12	Food preparation	61
13	Medical-Surgical Nursing	55
14	Preventative maintenance inspections	50
15	Critical care	48
16	Big Data	48
17	Bilingual Spanish	46
18	Cloud Computing	44
19	Accounts Receivable	44
20	Information Management	44
21	Geriatrics	41
22	Marketing and Sales	41
23	Asset protection	41
24	Internal audit	41
25	Application development	40

## Top 25 hard skills from online ads

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Whitman County, April 29, 2015 through August 27, 2015

Source: Employment Security Department/LMPA; Wanted Analytics

Rank	Hard skills	Number
1	Application process	325
2	Power system modeling	89
3	Technical support	65
4	Patient Electronic Medical Record	42
5	Structured query language	41
6	Operational improvement	40
7	Bilingual	38
8	Medical information	34
9	Python	31
10	Linux	28
11	Quality Assurance	28
12	Big Data	28
13	C-sharp	27
14	Java	26
15	Software development	26
16	Geriatrics	25
17	JavaScript	24
18	Cloud Computing	23
19	Quality control	23
20	Information Management	22
21	VMware	21
22	Practical Extraction and Reporting Language	21
23	Molecular biology	21
24	Food preparation	20
25	Pediatrics	19

## Top 25 hard skills from online ads

Yakima County, April 29, 2015 through August 27, 2015

Source: Employment Security Department/LMPA; Wanted Analytics

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Rank	Hard skills	Number
1	Bilingual	348
2	Behavioral health	312
3	Application process	169
4	Bilingual Spanish	138
5	Quality Assurance	137
6	Food preparation	82
7	Geriatrics	76
8	Quality control	69
9	Pediatrics	58
10	Data processing	52
11	Technical support	45
12	Preventative maintenance inspections	43
13	Crisis intervention techniques	40
14	Multilingual	39
15	Electrical systems	37
16	Preventive maintenance	34
17	Retail merchandising	33
18	Asset protection	31
19	Customer relationship management	28
20	Work order	27
21	Material Handling	27
22	Accounts Receivable	27
23	Utilization review	26
24	Accounts payable	25
25	Public accounting	25