

Top 25 hard skills

Washington state and counties, December 15, 2013 through April 14, 2014

Source: Employment Security Department/LMPA; The Conference Board, Help Wanted OnLine job announcements

Geographic areas

Washington state

Adams

Asotin

Benton

Chelan

Clallam

Clark

Columbia

Cowlitz

Douglas

Ferry

Franklin

Garfield

Grant

Grays Harbor

Island

Jefferson

King

Kitsap

Kittitas

Klickitat

Lewis

Lincoln

Mason

Okanogan

Pacific

Pend Oreille

Pierce

San Juan

Skagit

Skamania

Snohomish

Spokane

Stevens

Thurston

Wahkiakum

Walla Walla

Whatcom

Whitman

Yakima

Top 25 hard skills

Washington State, December 15, 2013 through April 14, 2014

Source: Employment Security Department/LMPA; The Conference Board, Help Wanted OnLine job announcements

Rank	Hard skills	Number
1	Software development	20,124
2	Java	12,605
3	Quality Assurance	11,801
4	Structured query language	11,058
5	C-sharp	10,837
6	JavaScript	10,598
7	Web services	7,378
8	Linux	7,237
9	User Experience design	6,626
10	Systems Development Lifecycle	6,436
11	Microsoft SQL Server	5,801
12	Microsoft SharePoint	5,639
13	Technical support	5,616
14	Hypertext markup language	5,553
15	UNIX	5,426
16	Microsoft .NET Framework	5,256
17	Customer relationship management	5,184
18	Bilingual	5,169
19	Agile Software Development	4,877
20	Cascading Style Sheets	4,706
21	Extensible markup language	4,494
22	Distributed system	4,390
23	Forklifts	4,329
24	Practical Extraction and Reporting Language	4,321
25	Pediatrics	4,307

Top 25 hard skills

Adams County, December 15, 2013 through April 14, 2014

Source: Employment Security Department/LMPA; The Conference Board, Help Wanted OnLine job announcements

Rank	Hard skills	Number
1	Bilingual	21
2	Preventative maintenance inspections	12
3	Good Manufacturing Practice	10
4	Bilingual Spanish	10
5	Quality process	9
6	Quality Assurance	9
7	Forklifts	8
8	Lift trucks	8
9	Blueprints	6
10	Aerial lifts	6
11	JavaScript	5
12	User Experience design	5
13	Electrical systems	5
14	Patient Electronic Medical Record	5
15	Plant maintenance	4
16	Clarifiers	4
17	Accounts payable	3
18	General ledger Software	3
19	Geriatrics	3
20	Switches	3
21	Retail merchandising	2
22	Consumer Packaged Goods	2
23	Propane delivery trucks	2
24	Tractor-trailers	2
25	Generally Accepted Accounting Principles	2

Top 25 hard skills

Asotin County, December 15, 2013 through April 14, 2014

Source: Employment Security Department/LMPA; The Conference Board, Help Wanted OnLine job announcements

Rank	Hard skills	Number
1	Geriatrics	9
2	JavaScript	8
3	Bilingual	7
4	Food preparation	6
5	Planers	4
6	CSS3	4
7	jQuery	4
8	ActionScript	4
9	Android	4
10	Microsoft ASP.NET	4
11	Asynchronous JavaScript and XML	4
12	Cascading Style Sheets	4
13	Hypertext Preprocessor	4
14	Microsoft Internet Explorer	4
15	Adobe Photoshop	4
16	RIM Blackberry	4
17	Application development	4
18	User Experience design	4
19	Mobile Development	4
20	Website development	4
21	HTML5	4
22	iPhone OS	4
23	Bilingual Spanish	4
24	Hearing aids	3
25	Consumer Packaged Goods	3

Top 25 hard skills

Benton County, December 15, 2013 through April 14, 2014

Source: Employment Security Department/LMPA; The Conference Board, Help Wanted OnLine job announcements

Rank	Hard skills	Number
1	Bechtel Software SETROUTE	331
2	Snakes	230
3	Quality Assurance	159
4	JavaScript	143
5	Bilingual	143
6	Technical support	141
7	Instrumentation	108
8	Cyber security	92
9	Pallet jacks	85
10	Quality control	85
11	Forklifts	84
12	Java	82
13	Python	78
14	Software development	73
15	Pediatrics	69
16	Epic software	69
17	Linux	53
18	Preventative maintenance inspections	50
19	Microsoft SQL Server	50
20	User Experience design	45
21	Application development	45
22	The MathWorks MATLAB	44
23	Issues management	43
24	Hypertext Preprocessor	41
25	C-sharp	41

Top 25 hard skills

Chelan County, December 15, 2013 through April 14, 2014

Source: Employment Security Department/LMPA; The Conference Board, Help Wanted OnLine job announcements

Rank	Hard skills	Number
1	Bilingual	67
2	Password management	51
3	Forklifts	49
4	Quality Assurance	48
5	Pallet jacks	48
6	Paging systems	43
7	Electric lifts	41
8	Panel saws	41
9	Preventative maintenance inspections	25
10	Switches	19
11	JavaScript	18
12	Pediatrics	17
13	Quality control	17
14	Epic software	15
15	User Experience design	15
16	Patient Electronic Medical Record	15
17	Food preparation	13
18	Bilingual Spanish	12
19	Multilingual	10
20	Technical support	10
21	Geriatrics	10
22	Critical care	9
23	Digital cameras	9
24	Accounts payable	9
25	Public accounting	9

Top 25 hard skills

Clallam County, December 15, 2013 through April 14, 2014

Source: Employment Security Department/LMPA; The Conference Board, Help Wanted OnLine job announcements

Rank	Hard skills	Number
1	Food preparation	40
2	Bilingual	32
3	Quality Assurance	29
4	Equipment Maintenance	25
5	Behavioral health	22
6	Photocopiers	18
7	JavaScript	17
8	Microsoft Internet Explorer	17
9	Patient Electronic Medical Record	16
10	Steam tables	11
11	Quality control	11
12	Hand trucks	11
13	Biomass boilers	11
14	Crisis intervention techniques	11
15	Presentation software	10
16	Instrumentation	10
17	Risk assessment	9
18	Indwelling catheters	9
19	Retail merchandising	9
20	ICD-10 / ICD-9	9
21	Process controls	9
22	Blueprints	8
23	Nebulizers	7
24	Catheters	7
25	Accounts payable	7

Top 25 hard skills

Clark County, December 15, 2013 through April 14, 2014

Source: Employment Security Department/LMPA; The Conference Board, Help Wanted OnLine job announcements

Rank	Hard skills	Number
1	Pediatrics	298
2	Quality Assurance	269
3	Technical support	233
4	JavaScript	217
5	Microsoft SharePoint	216
6	Forklifts	192
7	Microsoft Office Visio	183
8	Bilingual	172
9	Pallet jacks	157
10	Structured query language	155
11	Quality control	150
12	Typewriters	142
13	Critical care	136
14	Food preparation	135
15	Microsoft SQL Server	135
16	Software development	135
17	Patient Electronic Medical Record	129
18	Epic software	127
19	Accounts Receivable	114
20	Panel saws	103
21	Electric lifts	103
22	Paging systems	103
23	Preventative maintenance inspections	100
24	C-sharp	99
25	Hypertext markup language	96

Top 25 hard skills

Columbia County, December 15, 2013 through April 14, 2014

Source: Employment Security Department/LMPA; The Conference Board, Help Wanted OnLine job announcements

Rank	Hard skills	Number
1	Snakes	7
2	Protective clothing	3
3	Resume processing	2
4	Medical surveillance	1
5	Instrumentation	1
6	Power system modeling	1
7	Quality Assurance	1
8	Electrical systems	1
9	Technical support	1
10	Barcode	1

Top 25 hard skills

Cowlitz County, December 15, 2013 through April 14, 2014

Source: Employment Security Department/LMPA; The Conference Board, Help Wanted OnLine job announcements

Rank	Hard skills	Number
1	Pediatrics	87
2	Forklifts	69
3	Quality Assurance	61
4	Pallet jacks	58
5	Bilingual	57
6	Geriatrics	56
7	Quality control	51
8	Sikorsky	48
9	Critical care	47
10	Food preparation	46
11	Paging systems	44
12	Electric lifts	44
13	Panel saws	44
14	Blueprints	29
15	JavaScript	28
16	Patient Electronic Medical Record	27
17	Behavioral health	26
18	Preventative maintenance inspections	25
19	Field testing	21
20	Electrocardiography machines	21
21	Goggles	20
22	Instrumentation	20
23	Technical support	20
24	Risk assessment	17
25	Maintenance repairs	17

Top 25 hard skills

Douglas County, December 15, 2013 through April 14, 2014

Source: Employment Security Department/LMPA; The Conference Board, Help Wanted OnLine job announcements

Rank	Hard skills	Number
1	JavaScript	19
2	Quality Assurance	7
3	User Experience design	5
4	Pediatrics	5
5	Technical support	5
6	Geriatrics	4
7	Security administration	4
8	Tractor-trailers	4
9	Tire chains	4
10	Preventative maintenance inspections	4
11	Switches	4
12	Bilingual Spanish	3
13	Hand trucks	3
14	Ear plugs	3
15	Work order	3
16	Food preparation	3
17	Linux	3
18	Storage Area Network	3
19	4G LTE	3
20	Power system modeling	2
21	Bilingual	2
22	Fire alarm systems	2
23	Blueprints	2
24	Protective clothing	2
25	Wheelbarrows	2

Top 25 hard skills

Ferry County, December 15, 2013 through April 14, 2014

Source: Employment Security Department/LMPA; The Conference Board, Help Wanted OnLine job announcements

Rank	Hard skills	Number
1	Quality Assurance	13
2	Fire engines	3
3	Bilingual	2
4	Scale rules	2
5	Power saws	2
6	Technical support	2
7	Billing software	1
8	Electronic Medical Record (EMR) systems	1
9	Medical record coding	1
10	Clinical workflow	1
11	Emergency room	1
12	ICD-10 / ICD-9	1
13	Incident Command System	1
14	Portable pumps	1
15	Wildland fire engines	1
16	Backpack pumps	1
17	Chain saws	1
18	Chainsaws	1
19	Forklifts	1
20	Cost accounting	1
21	Patient Electronic Medical Record	1
22	Quality control	1

Top 25 hard skills

Franklin County, December 15, 2013 through April 14, 2014

Source: Employment Security Department/LMPA; The Conference Board, Help Wanted OnLine job announcements

Rank	Hard skills	Number
1	Forklifts	109
2	Bilingual	98
3	Bilingual Spanish	69
4	Pallet jacks	61
5	Paging systems	46
6	Electric lifts	43
7	Panel saws	43
8	Tractor-trailers	40
9	Preventative maintenance inspections	25
10	Technical support	22
11	Quality control	22
12	Snakes	21
13	JavaScript	17
14	Geriatrics	17
15	Food preparation	17
16	Tire chains	15
17	Lawn care	14
18	Quality Assurance	13
19	Hand trucks	13
20	IBM AS/400	12
21	Behavioral health	12
22	Electrical systems	10
23	Preventive maintenance	9
24	Power saws	9
25	Sledgehammers	9

Top 25 hard skills

Garfield County, December 15, 2013 through April 14, 2014

Source: Employment Security Department/LMPA; The Conference Board, Help Wanted OnLine job announcements

Rank	Hard skills	Number
1	Photocopiers	3
2	Power saws	3
3	Snakes	3
4	Adobe Photoshop	2
5	Adobe InDesign	2
6	Portable pumps	2
7	Bilingual	2
8	Adobe Creative Suite	1
9	Hypertext markup language	1
10	JavaScript	1
11	Cascading Style Sheets	1
12	Website development	1
13	Typography	1
14	Marketing and Sales	1
15	Art direction	1
16	Online advertising	1
17	Adobe Dreamweaver	1
18	Development of Communication Plan	1
19	Social media marketing	1
20	Brand marketing	1
21	Search Engine Marketing	1
22	Search Engine Optimization	1
23	Time and attendance	1
24	Customer relationship management	1
25	Quality control	1

Top 25 hard skills

Grant County, December 15, 2013 through April 14, 2014

Source: Employment Security Department/LMPA; The Conference Board, Help Wanted OnLine job announcements

Rank	Hard skills	Number
1	Forklifts	108
2	Work platforms	97
3	Pallet jacks	95
4	Scissor lifts	82
5	Panel saws	80
6	Electric lifts	80
7	Paging systems	80
8	Blueprints	71
9	Telehandlers	68
10	Lean Manufacturing	59
11	Bilingual	55
12	Quality Assurance	54
13	Preventative maintenance inspections	37
14	JavaScript	28
15	Quality control	25
16	Health, Safety, and Environmental	23
17	Food preparation	20
18	Technical support	19
19	Autodesk AutoCAD	19
20	SolidWorks CAD	18
21	Tractor-trailers	17
22	Linux	17
23	Retail merchandising	16
24	Bilingual Spanish	16
25	Kanban method	16

Top 25 hard skills

Grays Harbor County, December 15, 2013 through April 14, 2014

Source: Employment Security Department/LMPA; The Conference Board, Help Wanted OnLine job announcements

Rank	Hard skills	Number
1	Bilingual	32
2	Quality Assurance	22
3	JavaScript	17
4	Tractor-trailers	14
5	Quality control	13
6	Geriatrics	13
7	Food preparation	12
8	Heavy trucks	10
9	Utilization review	10
10	Forklifts	9
11	Behavioral health	9
12	Bilingual Spanish	9
13	Switches	8
14	Preventative maintenance inspections	8
15	User Experience design	6
16	Digital cameras	6
17	Accept responsibility	6
18	Lean Manufacturing	6
19	Technical support	6
20	Blueprints	6
21	Ratchets	5
22	Preventive maintenance	5
23	Medical information	5
24	Anti-money laundering	5
25	Retail merchandising	4

Top 25 hard skills

Island County, December 15, 2013 through April 14, 2014

Source: Employment Security Department/LMPA; The Conference Board, Help Wanted OnLine job announcements

Rank	Hard skills	Number
1	Bilingual	22
2	JavaScript	18
3	Quality Assurance	15
4	Switches	14
5	Instrumentation	13
6	Drink dispensers	12
7	Technical support	12
8	Nice IEX	11
9	Customer relationship management	9
10	Human Resources Management System	8
11	Product design	8
12	Multilingual	7
13	SolidWorks CAD	7
14	Productivity software	7
15	Food preparation	6
16	Pallet jacks	6
17	Computer Aided Design	6
18	Capital equipment	6
19	Preventative maintenance inspections	6
20	Pediatrics	6
21	Bailers	5
22	Group counseling	5
23	Finite Element Analysis	5
24	Network routers	5
25	Systems Integration	5

Top 25 hard skills

Jefferson County, December 15, 2013 through April 14, 2014

Source: Employment Security Department/LMPA; The Conference Board, Help Wanted OnLine job announcements

Rank	Hard skills	Number
1	Bilingual	11
2	Quality Assurance	9
3	Switches	8
4	Geriatrics	8
5	Preventative maintenance inspections	7
6	Food preparation	4
7	Asset protection	4
8	Power saws	3
9	Technical support	3
10	Pediatrics	3
11	C-sharp	3
12	Microsoft .NET Framework	3
13	Web services	3
14	Software as a Service	3
15	Human Resources Management System	2
16	Grease guns	2
17	Transmission jacks	2
18	Oil filters	2
19	Orthotics	2
20	Virtual Private Network	2
21	Preventive maintenance	2
22	WINForms	2
23	JavaScript Object Notation	2
24	Microsoft SharePoint	2
25	Microsoft Visual Basic	2

Top 25 hard skills

King County, December 15, 2013 through April 14, 2014

Source: Employment Security Department/LMPA; The Conference Board, Help Wanted OnLine job announcements

Rank	Hard skills	Number
1	Software development	18,560
2	Java	11,530
3	C-sharp	10,071
4	Structured query language	9,906
5	JavaScript	7,899
6	Quality Assurance	7,574
7	Web services	6,849
8	Linux	6,263
9	Systems Development Lifecycle	5,699
10	User Experience design	5,582
11	Hypertext markup language	4,867
12	Microsoft SQL Server	4,808
13	UNIX	4,678
14	Microsoft SharePoint	4,651
15	Microsoft .NET Framework	4,593
16	Agile Software Development	4,506
17	Distributed system	4,321
18	Cascading Style Sheets	4,205
19	Practical Extraction and Reporting Language	3,973
20	Extensible markup language	3,930
21	Customer relationship management	3,903
22	Cloud Computing	3,843
23	Graphical User Interface design	3,828
24	Amazon Web Services	3,628
25	Data structures	3,624

Top 25 hard skills

Kitsap County, December 15, 2013 through April 14, 2014

Source: Employment Security Department/LMPA; The Conference Board, Help Wanted OnLine job announcements

Rank	Hard skills	Number
1	Forklifts	190
2	Pallet jacks	174
3	Panel saws	145
4	Electric lifts	145
5	Paging systems	145
6	Quality Assurance	144
7	JavaScript	101
8	Blueprints	91
9	Pediatrics	88
10	Food preparation	87
11	Bilingual	84
12	Quality control	63
13	Geriatrics	51
14	Patient Electronic Medical Record	49
15	Business process design	45
16	Switches	43
17	Preventative maintenance inspections	42
18	Technical support	42
19	Critical care	41
20	Software development	38
21	Information assurance	36
22	Systems Integration	34
23	Equipment Maintenance	34
24	Open Systems Interconnection	33
25	Crash carts	32

Top 25 hard skills

Kittitas County, December 15, 2013 through April 14, 2014

Source: Employment Security Department/LMPA; The Conference Board, Help Wanted OnLine job announcements

Rank	Hard skills	Number
1	Property Management System	29
2	Food preparation	26
3	Bilingual	24
4	Oracle PeopleSoft	20
5	Geriatrics	16
6	Quality Assurance	16
7	Behavioral health	14
8	Accounts payable	14
9	Accounts Receivable	14
10	Apple Safari	12
11	Website development	12
12	Technical support	12
13	Steam tables	11
14	Microsoft Internet Explorer	11
15	JavaScript	10
16	Patient Electronic Medical Record	10
17	Filing system	10
18	Epic software	10
19	Pediatrics	10
20	Novell GroupWise	9
21	Nebulizers	9
22	Catheters	9
23	Indwelling catheters	8
24	Electronic Health Record	8
25	Retail merchandising	8

Top 25 hard skills

Klickitat County, December 15, 2013 through April 14, 2014

Source: Employment Security Department/LMPA; The Conference Board, Help Wanted OnLine job announcements

Rank	Hard skills	Number
1	Quality Assurance	18
2	Technical support	8
3	Behavioral health	6
4	Water trucks	5
5	Heavy trucks	5
6	Crisis intervention techniques	5
7	Enterprise Resource Planning Software	4
8	Internal audit	4
9	Technical documentation	4
10	Software development	4
11	C-sharp	4
12	Systems Development Lifecycle	4
13	Forklifts	3
14	Instrumentation	3
15	System architecture	3
16	Bilingual	3
17	Bilingual Spanish	3
18	Computer Aided Design	3
19	Straight trucks	3
20	Pup trailers	3
21	Microsoft SharePoint	3
22	Hypertext markup language	3
23	JavaScript	3
24	Six Sigma	2
25	Sarbanes-Oxley	2

Top 25 hard skills

Lewis County, December 15, 2013 through April 14, 2014

Source: Employment Security Department/LMPA; The Conference Board, Help Wanted OnLine job announcements

Rank	Hard skills	Number
1	Quality Assurance	49
2	Food preparation	33
3	Bilingual	31
4	Forklifts	29
5	Pediatrics	25
6	Patient Electronic Medical Record	19
7	Equipment Maintenance	18
8	JavaScript	18
9	Emergency room	18
10	Behavioral health	18
11	Private Practice	16
12	Microsoft Internet Explorer	13
13	Geriatrics	13
14	Lift trucks	12
15	ICD-10 / ICD-9	12
16	Electrical systems	11
17	Preventative maintenance inspections	11
18	Quality control	11
19	Bilingual Spanish	10
20	Technical support	10
21	Preventive maintenance	9
22	Hand trucks	9
23	Catheters	9
24	Switches	8
25	Pallet jacks	8

Top 25 hard skills

Lincoln County, December 15, 2013 through April 14, 2014

Source: Employment Security Department/LMPA; The Conference Board, Help Wanted OnLine job announcements

Rank	Hard skills	Number
1	Bilingual	7
2	Digital cameras	3
3	Traffic control	2
4	Lowboys	2
5	Personal digital assistants	1
6	Convection ovens	1
7	Electric fryers	1
8	Pharmaceutical sales	1
9	Motorboats	1
10	Medical billing	1
11	Meditech	1
12	Nebulizers	1
13	Emergency room	1
14	Forklifts	1
15	Chain saws	1
16	Dump trucks	1
17	Rakes	1
18	Fuel trucks	1
19	Riding mowers	1
20	Skid steer loaders	1
21	Wheelbarrows	1
22	Line trucks	1
23	Platform trucks	1
24	Equipment Maintenance	1

Top 25 hard skills

Mason County, December 15, 2013 through April 14, 2014

Source: Employment Security Department/LMPA; The Conference Board, Help Wanted OnLine job announcements

Rank	Hard skills	Number
1	Food preparation	21
2	Quality control	13
3	Microsoft Internet Explorer	12
4	ICD-10 / ICD-9	12
5	Indwelling catheters	9
6	Bilingual	7
7	Preventive maintenance	7
8	Accounts payable	7
9	JavaScript	7
10	Catheters	7
11	Quality Assurance	7
12	Geriatrics	7
13	Equipment Maintenance	7
14	General ledger Software	6
15	Medical billing	6
16	Steam tables	5
17	Nebulizers	5
18	Preventative maintenance inspections	5
19	Pediatrics	4
20	Security administration	4
21	Blueprints	4
22	Generally Accepted Accounting Principles	4
23	Inventory management systems	4
24	Pallet jacks	4
25	Crisis intervention techniques	4

Top 25 hard skills

Okanogan County, December 15, 2013 through April 14

Source: Employment Security Department/LMPA; The Conference Board, Help Wanted OnLine job announcements

Rank	Hard skills	Number
1	Bilingual	38
2	Bilingual Spanish	35
3	Quality Assurance	27
4	Good Manufacturing Practice	18
5	Lean Manufacturing	17
6	Technical support	8
7	Quality control	7
8	JavaScript	7
9	Portable pumps	6
10	Multilingual	6
11	User Experience design	5
12	Chain saws	5
13	Human Resources Management System	5
14	Medical billing	5
15	Power saws	4
16	Drip torches	4
17	Tree trimming	4
18	Bucket trucks	4
19	Portable generators	4
20	Forklifts	4
21	National Electrical Safety Code	4
22	Signal level meters	4
23	Climbing belts	4
24	Electric drills	4
25	Extension ladders	4

Top 25 hard skills

Pacific County, December 15, 2013 through April 14, 2014

Source: Employment Security Department/LMPA; The Conference Board, Help Wanted OnLine job announcements

Rank	Hard skills	Number
1	Quality Assurance	18
2	Quality control	13
3	Two way radios	6
4	Reservation software	6
5	Software development	4
6	Geriatrics	4
7	Anti-money laundering	3
8	Enterprise Application Integration	3
9	Information Technology Infrastructure Library	3
10	Planers	3
11	Patient Electronic Medical Record	3
12	Forklifts	2
13	Preventative maintenance inspections	2
14	Band saws	2
15	Portable generators	2
16	Bucket trucks	2
17	Tree trimming	2
18	Behavioral health	2
19	Pneumatics systems	1
20	Preventive maintenance	1
21	User Experience design	1
22	Postage meters	1
23	Technical support	1
24	Apartment / Condo maintenance	1
25	Pharmaceutical sales	1

Top 25 hard skills

Pend Oreille County, December 15, 2013 through April 14, 2014

Source: Employment Security Department/LMPA; The Conference Board, Help Wanted OnLine job announcements

Rank	Hard skills	Number
1	Fire engines	6
2	Power saws	4
3	Convection ovens	3
4	Electric fryers	3
5	Bilingual	3
6	Wildland fire engines	2
7	Portable pumps	2
8	Backpack pumps	2
9	Chain saws	2
10	Chainsaws	2
11	Typewriters	2
12	4G LTE	2
13	Drifts	1
14	JavaScript	1
15	Technical support	1
16	Structured query language	1
17	Financial accounting	1
18	Financial modeling	1
19	Microsoft Visual Basic for Applications	1
20	Business insights	1
21	Quality Assurance	1
22	User Experience design	1
23	User Acceptance Testing	1
24	Statistical Analysis System	1
25	Personal digital assistants	1

Top 25 hard skills

Pierce County, December 15, 2013 through April 14, 2014

Source: Employment Security Department/LMPA; The Conference Board, Help Wanted OnLine job announcements

Rank	Hard skills	Number
1	Quality Assurance	787
2	Pediatrics	618
3	Forklifts	604
4	Critical care	519
5	JavaScript	462
6	Pallet jacks	433
7	Bilingual	432
8	Quality control	400
9	Epic software	382
10	Application development	340
11	Technical support	297
12	Report development	290
13	Behavioral health	278
14	Application support	264
15	Panel saws	262
16	Paging systems	261
17	Electric lifts	259
18	Instrumentation	247
19	Patient Electronic Medical Record	241
20	Preventative maintenance inspections	209
21	Geriatrics	205
22	Food preparation	191
23	Preventive maintenance	181
24	Bilingual Spanish	179
25	Stretchers	179

Top 25 hard skills

San Juan County, December 15, 2013 through April 14, 2014

Source: Employment Security Department/LMPA; The Conference Board, Help Wanted OnLine job announcements

Rank	Hard skills	Number
1	Patient Electronic Medical Record	12
2	Electrocardiography machines	9
3	Sterilization	8
4	Ambulances	6
5	Cleaning rugs / carpets	4
6	Housekeeping carts	4
7	Investment banking	4
8	Asset protection	4
9	Property Management System	3
10	Quality Assurance	3
11	Project coordination	2
12	Paging systems	2
13	User Experience design	2
14	Internal audit	2
15	Digital cameras	2
16	Food preparation	2
17	Backpack sprayers	1
18	Geographic Information System	1
19	Quality control	1
20	Global Positioning Satellite system	1
21	Trimble GPS	1
22	Physical layer or layer 1	1
23	Database Administration	1
24	Java	1
25	Transact-SQL (T-SQL)	1

Top 25 hard skills

Skagit County, December 15, 2013 through April 14, 2014

Source: Employment Security Department/LMPA; The Conference Board, Help Wanted OnLine job announcements

Rank	Hard skills	Number
1	Forklifts	98
2	Bilingual	73
3	Pallet jacks	67
4	Quality Assurance	61
5	JavaScript	59
6	Paging systems	56
7	Electric lifts	56
8	Panel saws	56
9	Software development	44
10	Quality control	38
11	Instrumentation	34
12	Preventive maintenance	31
13	Food preparation	30
14	Pharmacy Benefit Management	30
15	Bilingual Spanish	29
16	Diesel motors	28
17	Asset protection	22
18	Preventative maintenance inspections	20
19	Sage Abra	19
20	Patient Electronic Medical Record	19
21	Geriatrics	19
22	Tractor-trailers	18
23	Blueprints	18
24	Electrical systems	16
25	Technical support	16

Top 25 hard skills

Skamania County, December 15, 2013 through April 14, 2014

Source: Employment Security Department/LMPA; The Conference Board, Help Wanted OnLine job announcements

Rank	Hard skills	Number
1	Switches	8
2	Quality Assurance	7
3	Property Management System	7
4	Food preparation	7
5	Garbage disposals	5
6	Cushions	4
7	Punches	4
8	Steam tables	4
9	Snakes	3
10	Software licensing	3
11	Local Area Network	3
12	Enterprise Resource Planning Software	3
13	Rakes	3
14	Golf carts	3
15	Preventive maintenance	3
16	Emergency generators	3
17	Fluorescent lights	3
18	Voltage testers	3
19	Blueprints	3
20	Microsoft SQL Server	3
21	General ledger Software	3
22	Quality control	3
23	Catering sales	3
24	Cyber security	2
25	Statistical process control	2

Top 25 hard skills

Snohomish County, December 15, 2013 through April 14, 2014

Source: Employment Security Department/LMPA; The Conference Board, Help Wanted OnLine job announcements

Rank	Hard skills	Number
1	Electronic Medical Record (EMR) systems	537
2	Forklifts	429
3	Quality Assurance	394
4	Bilingual	373
5	Pallet jacks	362
6	Epic software	353
7	Lean Manufacturing	324
8	JavaScript	321
9	Patient Electronic Medical Record	288
10	Quality control	275
11	Blueprints	271
12	Paging systems	254
13	Electric lifts	247
14	Panel saws	247
15	Engineering drawings	203
16	Pediatrics	194
17	Technical support	193
18	Food preparation	188
19	Software development	166
20	Preventative maintenance inspections	160
21	Electrical systems	147
22	Computer Aided Design	141
23	Bilingual Spanish	132
24	Motion control	123
25	Quality Systems	122

Top 25 hard skills

Spokane County, December 15, 2013 through April 14, 2014

Source: Employment Security Department/LMPA; The Conference Board, Help Wanted OnLine job announcements

Rank	Hard skills	Number
1	Critical care	464
2	Quality Assurance	344
3	JavaScript	334
4	Technical support	312
5	Forklifts	311
6	Pediatrics	301
7	Bilingual	249
8	Pallet jacks	236
9	Quality control	177
10	Geriatrics	168
11	Customer relationship management	167
12	Paging systems	130
13	Food preparation	129
14	Panel saws	128
15	Electric lifts	128
16	Behavioral health	127
17	Preventative maintenance inspections	116
18	Bilingual Spanish	107
19	Patient Electronic Medical Record	105
20	Hand trucks	103
21	Microsoft SQL Server	100
22	Blueprints	99
23	Accounts Receivable	95
24	Instrumentation	88
25	Preventive maintenance	80

Top 25 hard skills

Stevens County, December 15, 2013 through April 14, 2014

Source: Employment Security Department/LMPA; The Conference Board, Help Wanted OnLine job announcements

Rank	Hard skills	Number
1	Laboratory Information System	12
2	Technical support	12
3	Quality Assurance	9
4	Critical care	6
5	Medical information	6
6	Quality control	6
7	Electrical systems	6
8	ICD-10 / ICD-9	6
9	Blueprints	6
10	Pediatrics	6
11	Catheters	5
12	Geriatrics	5
13	Preventive maintenance	5
14	Emergency room	5
15	Rakes	5
16	Microsoft Internet Explorer	4
17	Indwelling catheters	4
18	Behavioral health	4
19	Power saws	4
20	Fire engines	4
21	Dry mops	4
22	Wet mops	4
23	Switches	4
24	Steam tables	3
25	Food preparation	3

Top 25 hard skills

Thurston County, December 15, 2013 through April 14, 2014

Source: Employment Security Department/LMPA; The Conference Board, Help Wanted OnLine job announcements

Rank	Hard skills	Number
1	Behavioral health	615
2	Quality Assurance	288
3	JavaScript	221
4	Forklifts	177
5	Customer relationship management	176
6	Pallet jacks	172
7	Microsoft .NET Framework	164
8	Microsoft SQL Server	161
9	Java	160
10	Software development	157
11	Bilingual	152
12	Technical support	151
13	Structured query language	136
14	C-sharp	122
15	Panel saws	117
16	Electric lifts	117
17	Paging systems	117
18	Application development	117
19	Pediatrics	111
20	Quality control	96
21	Extensible markup language	85
22	Systems Development Lifecycle	83
23	Web services	83
24	Geriatrics	80
25	Relational Database Management System	79

Top 25 hard skills

Wahkiakum County, December 15, 2013 through April 14, 2014

Source: Employment Security Department/LMPA; The Conference Board, Help Wanted OnLine job announcements

Rank	Hard skills	Number
1	Technical support	2
2	Geographic Information System	2
3	ESRI GIS	2
4	Volt-ohm meters	2
5	Electronic measuring devices	2
6	Blueprints	2
7	Penetration testing	1
8	System On Chip	1
9	Information security	1

Top 25 hard skills

Walla Walla County, December 15, 2013 through April 14, 2014

Source: Employment Security Department/LMPA; The Conference Board, Help Wanted OnLine job announcements

Rank	Hard skills	Number
1	Bilingual	53
2	Behavioral health	41
3	Pediatrics	23
4	Food preparation	19
5	Quality Assurance	18
6	Preventative maintenance inspections	18
7	JavaScript	18
8	Critical care	15
9	Fire extinguishers	15
10	Technical support	15
11	Patient Electronic Medical Record	14
12	Snakes	14
13	Labor and Delivery	14
14	Blueprints	13
15	Private Practice	12
16	Forklifts	12
17	Sterilization	11
18	Quality control	11
19	Accounts Receivable	10
20	Retail merchandising	10
21	Yahoo Flickr	10
22	Tractor-trailers	10
23	Cath lab	8
24	User Experience design	8
25	Electronic Medical Record (EMR) systems	8

Top 25 hard skills

Whatcom County, December 15, 2013 through April 14, 2014

Source: Employment Security Department/LMPA; The Conference Board, Help Wanted OnLine job announcements

Rank	Hard skills	Number
1	Microsoft Internet Explorer	240
2	Bilingual	111
3	Quality Assurance	110
4	JavaScript	98
5	Forklifts	81
6	Patient Electronic Medical Record	76
7	Pediatrics	69
8	Quality control	63
9	Behavioral health	62
10	Pallet jacks	53
11	Technical support	52
12	Sterilization	49
13	Critical care	48
14	Instrumentation	46
15	Preventative maintenance inspections	45
16	Systems Integration	40
17	Asset protection	40
18	Paging systems	35
19	Electric lifts	34
20	Panel saws	34
21	Bilingual Spanish	31
22	Management information systems	31
23	Laboratory Information System	29
24	Tractor-trailers	29
25	Customer relationship management	27

Top 25 hard skills

Whitman County, December 15, 2013 through April 14, 2014

Source: Employment Security Department/LMPA; The Conference Board, Help Wanted OnLine job announcements

Rank	Hard skills	Number
1	Power system modeling	97
2	Operational improvement	63
3	C-sharp	32
4	Linux	30
5	JavaScript	28
6	Python	22
7	Java	21
8	Practical Extraction and Reporting Language	20
9	Software development	19
10	Structured query language	18
11	Scripting languages	17
12	Microprocessors	17
13	Bilingual	16
14	Microsoft .NET Framework	16
15	Quality Assurance	16
16	Technical support	13
17	Unit testing	12
18	Embarcadero Delphi	12
19	Systems Development Lifecycle	12
20	Embedded systems development	11
21	Microsoft SQL Server	11
22	Technical writing	11
23	Object-oriented design	10
24	Ruby	10
25	UNIX	10

Top 25 hard skills

Yakima County, December 15, 2013 through April 14, 2014

Source: Employment Security Department/LMPA; The Conference Board, Help Wanted OnLine job announcements

Rank	Hard skills	Number
1	Behavioral health	320
2	Bilingual	303
3	Bilingual Spanish	157
4	Quality Assurance	112
5	JavaScript	88
6	Forklifts	86
7	Diesel motors	66
8	Tractor-trailers	60
9	Geriatrics	58
10	Pediatrics	57
11	Quality control	55
12	Food preparation	47
13	Pallet jacks	46
14	Asset protection	43
15	Preventative maintenance inspections	41
16	Technical support	41
17	Electrical systems	35
18	Patient Electronic Medical Record	29
19	Paging systems	28
20	Blueprints	28
21	Panel saws	27
22	Electric lifts	27
23	Six Sigma	27
24	Snakes	27
25	Mortars	25