

PLEASE POST!

Strategic Advantage For Law Enforcement

The Sergeants' Academy

Presented By
Stephen L. Kent
&



THE RESULTS GROUP, LTD.
A Professional Management Consulting & Training Firm

YOUR INSTRUCTOR

Stephen L. Kent, founder and president of The Results Group, Ltd. has more than 30 years management, training and facilitation experience. As a management consultant, he specializes in helping organizations design and implement programs to improve personal and organizational effectiveness. Steve is a dynamic speaker who is known for his straight talk that gets right to the heart of key issues.

**An interactive, five-day Executive-Level workshop designed to address
The Sergeants' Role**

As Follower & Leader

In Day-To-Day Operations

In Financing & Budgeting

In People Management

In Community & Media Relations

For Comments From Graduates, Go To This Link:

http://www.theresultsgroupltd.com/testimonials_training.cfm

TUITION:

\$500 for the 5-day program; includes all course materials. Discounts for multiple registrations from the same agency. Check with our office for discount opportunities.

TO REGISTER AND PAY ON-LINE

Register On Line At: <http://www.theresultsgroupltd.com>

You May Use Your Credit Card To Pay On Line

Or:

You may download the registration form from our website.

Then:

Mail your downloaded registration form to the address below or contact our office by phoning 541/354-9956, faxing the registration form to us at 541/354-9964, or emailing your completed registration form as an attachment to Steve@TheResultsGroupLtd.com.

PAYMENT:

The Results Group, Ltd. accepts VISA or Mastercard as well as personal checks. If you would like us to bill your agency, please provide the appropriate contact information. All payments are due prior to the class date. Cancellations will receive a credit for attendance at a future class, less a \$50 processing fee.

The Results Group, Ltd.
3519 Lippman Road—Hood River, Oregon—97031

**CHECK OUT LAW ENFORCEMENT TRAINING & CONSULTING SERVICES OFFERED
BY THE RESULTS GROUP, LTD. AND OUR RESULTS AFFILIATES!**

The Executive Academy
The Sergeants' Academy
The Effective PIO Academy
The Line Employee Academy

Conflict Resolution For Law Enforcement Supervisors
How To Deal With Employees With At Risk Behaviors
Annual Leadership Excellence Conference
So You Want To Be A Sheriff? (How To Manage An Effective Election Campaign)

.... And many, many more!

<http://www.TheResultsGroupLtd.com>

DATE, TIME AND LOCATION

Location:

**Spokane Sheriff's Office
Training Center**

Host Agency

**Spokane County Sheriff's
Office**

Dates: June 6—10, 2011

Class Times:

0800 hours—1700 hours
(with breaks and one hour for lunch)

WHO SHOULD ATTEND

The Sergeants' Academy is structured for candidates for promotion and those who already hold the rank of Sergeant in a law enforcement agency.

In addition, non-sworn candidates for promotion or those who are already First Line Supervisors are encouraged to attend.

AMONG THE MANY THINGS YOU WILL LEARN ARE:

How to professionalize the rank of Sergeant in your organization
Improved management and leadership skills
Conflict Management and dealing with the problem employee
Practical techniques for managing change
Interpersonal relations and communication
Developing sustainable funding for your agency
Understand performance based planning and budgeting
How to build a strong team focused on achieving results
Understand the Sergeants' role in the organization

**QUALIFIES FOR 40 HOURS
THROUGH OREGON DPSST,
WASHINGTON CJTC, IDAHO POST,
MONTANA POST, UTAH POST AND
WYOMING POST**