



*“Sheriff Raney is a great speaker and instructor  
who makes this subject  
interesting, enjoyable and relevant! ”*

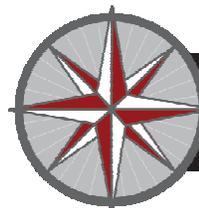
# Performance Leadership

for Law Enforcement  
Supervisors and Managers

**April 21-22,  
2011**

**A seminar to assist  
modern law enforcement  
leaders in visioning,  
planning and building  
support for their agency**

*Presented by*



PERFORMANCE  
LEADERSHIP  
INSTITUTE

INCORPORATED

Instruction  
by  
Sheriff Gary Raney



***Do you need to develop a consistent method of leadership among your supervisory staff?***

***Would your leadership team benefit from refocusing on the critical paths to success for your agency?***

***Do you wish you could send your supervisors to a leadership class where they actually come back with action items?***

***Would it help your agency to have your supervisors all on the same page regarding what matters most?***

***Do you wish you had a better way to measure success and performance for your organization and its leadership?***

***Would you like to improve your leadership skills or the skills of the key leaders in your organization?***

*In today's environment of ever-increasing demands for service, effective leadership is key. If you want to build more effective leaders in your organization, this is the course for them to attend.*

**Attend this outcome-based seminar and you'll learn:**

- The six key focus areas for all law enforcement supervisors, managers and leaders
- How to identify what matters most and build support for it
- How to create outcomes that truly matter
- Understand why "nothing ever seems to change"
- What you need to be holding yourself accountable for as a leader
- The difference between measures and stats
- How to involve employees in charting the course for the future of your agency
- What strategic planning is all about and why it matters to your agency
- How good organizations become great organizations and what it means for your agency
- How to get out of the "we need more people" trap
- Succession planning and how to build future leaders for your agency

*This workshop is designed for senior law enforcement executives, mid managers and insightful supervisory staff who want to learn more about effective leadership techniques, the leadership and management of law enforcement organizations, and how to define and measure success for the future of your agency.*

**For More Information or TO REGISTER:**

Contact April Lee at Performance Leadership Institute, Inc. for more information or to register.

**(541) 490-5300**

***alee@pli.us.com***

**Cost: \$250 each; Discounts for three or more from the same agency**

**Location:  
Edmonds, WA  
Police Department**

**Dates: April 21-22, 2011**

**Eligible for  
16 training hours  
through CJTC**

*"One of the top two best courses in my career!"*

*"This class gets you thinking about concrete ways you can improve your organization and specific commitments to make it happen."*

*"Excellent program! Gives good insight and has credibility because he's been there. Helps build your attitude to do something about the issues."*



# TRAINING REGISTRATION FORM

**Name of course:** *Performance Leadership for Law Enforcement Supervisors & Managers*      **Location:** *Edmonds, WA*

**Course Dates:** *April 21-22, 2011*

**Agency Name:** \_\_\_\_\_

**Mailing Address:** \_\_\_\_\_

**City:** \_\_\_\_\_ **State:** \_\_\_\_\_ **Zip:** \_\_\_\_\_

**Fax:** \_\_\_\_\_ **Phone:** \_\_\_\_\_ **Email Address:** \_\_\_\_\_

**We want to register the following personnel in the course noted above:**

Name: \_\_\_\_\_ Rank/Title: \_\_\_\_\_

Name: \_\_\_\_\_ Rank/Title: \_\_\_\_\_

Name: \_\_\_\_\_ Rank/Title: \_\_\_\_\_

**How did you hear about this course?** \_\_\_\_\_

**Payment Options:**

(All payments must be made prior to the class date)

**Check Enclosed** Payable to Performance Leadership Institute, Inc. PO Box 1214, Hood River, OR 97031

Check Number: \_\_\_\_\_ Amount: \_\_\_\_\_

**Charge to:**      o      VISA      o      MASTERCARD

Card Number: \_\_\_\_\_

Expiration Date: \_\_\_\_\_

Name of Card Holder (Please print) \_\_\_\_\_

Billing Address for the card: (including, address, city, state and zip) \_\_\_\_\_

Authorized Signature: \_\_\_\_\_

**Bill my department at the address listed above—payment will be made prior to the class date.**



For Office Use Only:

Approval Code: \_\_\_\_\_

Ref. No. \_\_\_\_\_

**SUBMIT THIS FORM TO:**

April M. Lee, Performance Leadership Institute, Inc., PO Box 1214, Hood River, OR or  
Fax it to: (541) 436-0600 or Email it to [alee@pli.us.com](mailto:alee@pli.us.com)