

ATTN: TRAINING OFFICERS AND ALL INVESTIGATORS

Turn every investigator into a "walking polygraph"!

The LSI SCAN basic course and advanced workshop will be held in the **Seattle, Washington area** at the **Washington State Criminal Justice Training Commission**, on **Sept 6-9, 2016 (T-F)**.

SCAN by LSI, sometimes referred to as "statement analysis" -

- is a unique, effective technique for obtaining information and detecting deception strictly by means of verbal communication.
- **SCAN** (Scientific Content Analysis) gives you the maximum information from every interview.
- in preliminary screening, **SCAN** eliminates individuals who are not involved, enabling you to concentrate on the real suspects.
- **SCAN** taps the most effective source of information - the person's own words!

SCAN gives the investigator a major effective tool for obtaining information and detecting deception from every statement. SCAN transforms the investigator from an ordinary "collector of information" into a "walking polygraph".

SCAN will reduce the time of investigation for your department; it will avoid costly unnecessary investigation, thus saving money, work time, and manpower; **and it will solve cases that otherwise would be left unsolved.**

Immediately following the basic course, The LSI SCAN advanced workshop will give the student hands-on guided practice in analyzing statements for various types of cases, enabling the student to utilize his/her knowledge of the SCAN technique in a more efficient and effective way.

**Training your personnel in the SCAN technique will be
the best investment in their law enforcement career!**

Tuition fees: Basic Course: \$600 per student.
(or \$450 for groups of two or more students)

Advanced Workshop: \$375 per student.

Combined tuition for the LSI SCAN Basic Course and Advanced Workshop: \$800

Special group rates for departments registering students for both classes:

\$700 per student if registering 2 or more students

\$500 per student if registering 5 or more students

Registrations may be paid by check (payable to LSI), credit card or purchase order.

To register for an LSI course, or to request further information:

LSI, Laboratory for Scientific Interrogation, P O Box 17286, Phoenix, AZ 85011-7286

phone: 602-279-3113 or 800-727-3113 fax: 602-277-7502

e-mail: info@LSISCAN.com website: www.LSISCAN.com

SCAN by LSI - the only way to "make a statement talk"!

THE LSI COURSE ON SCIENTIFIC CONTENT ANALYSIS

1. The course was developed by Mr. Avinoam Sapir. It is presented either by Mr. Sapir, or by instructors specially trained by Mr. Sapir.
2. The course is a 4-day course (including basic and advanced sections), held 0800-1730, with one half-hour for lunch - total 36 session hours.
3.
 - a. During the evenings the student is required to do homework consisting of guided reading. The guided reading enables the student to test the rules discussed during the sessions.
 - b. The student is given additional material to read at the conclusion of the course. This last assignment serves the student as a test of his ability to utilize the rules learned in the course.
 - c. It is estimated that the student must devote 2 hours each evening for the reading material, total reading time 6 hours.
4. Length of training:

session hours	=	36 hours.
reading assignments	=	6 hours.
TOTAL TRAINING		= 42 hours.
5. Each session lasts 55 minutes with a break of 5-7 minutes between sessions. The breaks are decided according to the material.
6. The lunch break is around 12 noon and lasts for one half hour. Again, this break is decided according to the material.
7. Each student receives a 200-page workbook of lecture notes and guided reading material.
8. Each student receives the VIEW Questionnaire, an effective screening process for specific-suspicion cases, based on the SCAN technique. VIEW (Verbal Inquiry - the Effective Witness) presents the SCAN Technique in a ready-to-use form.
9. Each student receives a CD-ROM which includes:
 - a. The Newsletter Anthology.
 - b. The VIEW Guidebook.
 - c. The LSI SCAN Workshop Guidebook.
 - d. Self-study manual.

THE LSI BASIC COURSE ON SCAN - SCHEDULE

FIRST DAY

0800-0830	Introduction to Scientific Content Analysis (=SCAN).
0830-0900	Obtaining information as a flow of information.
0900-1000	Fulfilling expectations.
1000-1100	Obtaining information in the framework of authority.
1100-1200	Obtaining information as a verbal process + Writing a statement.
1200-1230	LUNCH BREAK
1230-1330	Introduction to breaking the subject's linguistic code = The Editing Process.
1330-1400	Obtaining information as dealing with personal history.
1400-1500	Characteristics of an open statement.
1500-1530	SCAN - Analysis of a statement - "social introduction".
1530-1630	SCAN - Analysis of a statement - pronouns.
1630-1730	SCAN - Analysis of a statement - other components.

SECOND DAY

0800-0830	Discussion of the reading assignment.
0830-0900	The strategy of the interview.
0900-1000	The After-Interview phase = detection of deception by the subject's perception.
1000-1100	The VIEW Questionnaire.
1100-1130	Definition of deception.
1130-1200	Strategies in deception (exercise).
1200-1230	LUNCH BREAK

SECOND DAY (continued)

1230-1330	The "Missing Dog" strategy.
1330-1400	Tactics of deceivers.
1400-1430	Detecting deception - the test of pronouns.
1430-1530	Analyzing a statement in order to detect deception. (exercise - a sexual assault victim).
1530-1630	Characteristics of a deceptive statement.
1630-1730	Detecting deception - the test of structure.

THIRD DAY

0800-0830	Discussion of the reading assignment.
0830-0900	Detecting deception - the test of language.
0900-1000	SCAN - summary; color coding; analysis of statements; writing a SCAN report.
1000-1100	Exercise (summary of all rules discussed in course).
1100-1130	Graduation; Deception in society.
1130-1200	LUNCH BREAK

THE LSI ADVANCED WORKSHOP ON SCAN

Day One Schedule

- 1200-1300 Reviewing the guidelines which are used in a domestic violence murder case. Introduction of the color coding.
- 1300-1400 Murder case – Social introduction, pronouns, objective times.
- 1400-1500 Murder in a sex-related crime – The scale of anxiety, changes in language, the subject’s history as reflected in the language.
- 1500-1600 An attempted abduction case – pronouns, subjective, a conversation reported in a statement.
- 1600-1700 A report of robbery – objective times, pronouns, social introduction.
- 1700-1730 Color coding instruction – murder case.

Day Two Schedule

- 0800-0090 Review of the color coding.
- 0900-1000 Dealing with a transcript – isolating the actual statement inside the transcript, the test of commitment.
- 1000-1100 The three tests in detection of deception: pronouns, structure, and language.
- 1100-1200 Examination of key words; the equations in the subjective language. Discussion of the “Outside Issue” v.s. “Inside Issue”.
- 1200-1230 LUNCH BREAK
- 1230-1330 Fraud in insurance case – changes in language, pronouns.
- 1330-1430 Murder in domestic violence – comparison from within of the same activity mentioned more than once inside the statement.
- 1430-1530 Objective times, changes in language, the scale of anxiety, out-of-sequence information = identifying the time of murder.
- 1530-1630 Sexual assault case – signals of deception, signals of memory.
- 1630-1700 Conclusion and graduation.