



# John E. Reid and Associates, Inc.

*Recognized As The World Leader In Interview And Interrogation Training  
Over 69 Years Of Excellence*

## DATE

July 12-15, 2016

## HOSTED BY

Kent Police Department

## COURSE FEE

4 Day Combined \$550.00 per person  
*GSA rates available for Federal Employees*

## COURSE LOCATION

Kent Police Training Center  
24523 116<sup>th</sup> Avenue SE  
Kent WA 98030

## COURSE HOURS

8:00 A.M. – 3:00 P.M.

*Register on-line at [www.reid.com](http://www.reid.com)*

## FOR FURTHER INFORMATION

**Contact** Julie Rock at 855-479-3959

**Email** [jrock@reid.com](mailto:jrock@reid.com)

**WE OFFER A 100% MONEY BACK  
GUARANTEE IF YOU ARE NOT  
COMPLETELY SATISFIED WITH THIS  
PROGRAM**

## **The Reid Technique<sup>®</sup> of Investigative Interviewing and Advanced Interrogation**

### *About Us...*

We have trained more than 500,000 law enforcement professionals in the art of Interviewing and Interrogation. More law enforcement professionals use **The Reid Technique of Interviewing and Interrogation** than any other technique or method available today because IT WORKS.

### *You Will Learn How To:*

- Interpret verbal and non-verbal behavior to assess the credibility of a suspect's statements
- Structure the interview to help evaluate the truthfulness of the suspect
- Use behavior provoking questions in the interview process
- Persuade a suspect to tell the truth about their involvement in criminal activity
- Develop interrogation strategies and interrogation themes
- Use an alternative question to elicit the first admission of guilt
- Use tactics to handle the more defiant suspect; overcome objections and their fear of consequences

### *Training Manual Includes:*

A comprehensive 202-page outline filled with detailed information that will serve as an excellent follow up to the training program.

**Grad page** Reid grads have exclusive access to the Reid Graduate Web Page which provides additional follow up training material, audio examples of interview and interrogations, PowerPoint presentations to reinforce course material, a Q&A forum with answers provided by one of Reid's expert instructors, and much more.

*Remember...If it doesn't say "The Reid Technique" it's not John E. Reid & Associates*