



Pacific Northwest License, Tax & Fraud Association

P.O. Box 15086 Tumwater, WA 98511-5086

www.pnlfta.com

ENHANCING YOUR INVESTIGATIVE SKILLS

ANNOUNCING our **2014 Annual Training Conference** being held at the Red Lion Hotel in Olympia, WA on **April 15th and 16th, 2014**. The training is offered as two separate days and all attendees **must** be current 2014 members of the PNLTF. Register early for discounts to attend one day or both days.

On April 15, 2014, the PNLTF has contracted with John E Reid & Associates to present a one-day seminar on the **Reid Technique of Interviewing and Interrogation**. The seminar content will focus on the verbal and nonverbal behavioral characteristics that can be evaluated to assess the credibility of persons being interviewed, as well as the use of behavior provoking questions during investigative interviews and the Reid nine steps of interrogation. Any member who conducts interviews or fact-gathering conversations as part of their job duties will benefit immensely from this training. Courts throughout the country have recognized The Reid Technique as the leading interview and interrogation approach used today in both the law enforcement and business communities. Additional information on Reid training is available at www.reid.com

The morning of April 16, 2014, the PNLTF will offer investigators a **unique four-hour interactive training session** designed to test their practical skills of skip-tracing, data sourcing and to broaden appreciation of the amount of **information available via 'open source' Internet enquires**. A panel of specialists, representing State Agencies and private and public organizations will share their knowledge and techniques by testing and teasing Investigators with real-time Internet searches. Attendees will be encouraged to use their laptops and smart phones to search 'open source' sites to assemble information and data, without cost to an individual or agency, as they attempt to solve scenarios exclusively developed by the panel of specialists. At the conclusion of the session, every registered attendee will be provided with a comprehensive list of up to date open source websites.

Linda Saunders, CFE of Forensic Accounting Consulting will be presenting in the afternoon on **Financial Forensics**. Enhance your skills in investigating accounting fraud or embezzlement and analyzing financial information for use in legal proceedings. www.ForensicCPA.org

Sally Rhys will once again join us to provide 2 hours of a case-study based ethics training. Ms. Rhys has developed this 'highly interactive' approach as a new method to draw upon the various expertises of the attendees and **raise awareness about the importance of adhering to a code of professional ethics**. www.CoachingforPerspective.com

Seating at the training is limited and will be restricted to attendees on a first-pay basis. We encourage members to register and pay for their training as early as possible. **Registration and memberships are available at www.pnlfta.com** Attendees must be current 2014 members of the PNLTF.

Register and make payment before April 1, 2014:
one-day registration rate of \$200
attend both days at discount rate of \$350.

Any registrations received after the April 1st deadline will be priced at \$250/day or \$400 for both days.

Registration will include lunch for each day and a post-session networking opportunity at the hotel. Overnight rooms at the Red Lion are available at State per diem rate if needed.

Please contact any Board Member if you have any questions regarding this upcoming training opportunity.

We look forward to seeing you at the Red Lion.

Christopher Sutherland
President - PNLTF

Christopher Sutherland

President
WA Dept. of Agriculture
509-249-6928

Jill Short

Vice President
WA Dept. of Licensing
360-664-1561

Carol Bacon

Secretary
Forensic Accounting Specialties
206-769-3054

Teya Edburg

Second Secretary
WA Dept. of Revenue
webmaster@pnlfta.com

Walt Tanimoto

Treasurer
WA Dept. of Revenue
360-725-7331

Board of Directors

David Fenn

WA Attorney General
360-586-8870

Robert Grant

WA Dept. of Licensing
206-264-3577

Aaron Hauenstein

WA Dept. of Licensing
360-664-1555

David Hovard

WA Dept. of Labor & Industries
360-902-5557

Michael Pierce

WA Dept. of Labor & Industries
360-902-5250

Glenna Trout

Facing Facts
www.facingfacts.info