

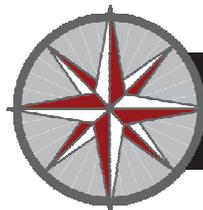
*"This course is a breath of fresh air
for law enforcement agencies.
Awesome class, put on well!"*



The Power of Discretionary Effort

A one-day, dynamic class for public
safety leaders and supervisors who
want to get 110% from their teams!

Presented by



PERFORMANCE
LEADERSHIP
INSTITUTE

INCORPORATED

Instruction
by

Captain Randy Barnes

March 10,
2014



Cost: \$150 per person

Host Site:
Edmonds, WA
Police Department

Locations & Dates:
March 10, 2014 at the
Edmonds, WA
Police Department

**Eligible for 8 hours training
credit through CJTC**

“Energetic, well-versed, stimulating instructor who currently works in the field and knows our issues. Great information that I will take back and use in my department.”

“Great to hear from someone who has obviously put his money where his mouth is and applied everything he has learned to his own agency. Great Stuff!”

“I thought this class was excellent. It provided a clear blueprint for creating organizational culture.”

Do you feel like everyone is working hard but its not adding up to real results?

Could your team use more focus and alignment with your Mission?

Do you wish your team would give more than just the “minimum”?

Do you struggle with motivating people to go above and beyond?

Do you want to motivate yourself and your team to go to the next level and be truly EXCELLENT?

Many organizations tend to struggle with a culture that focuses on meeting minimum standards. Law enforcement and public safety is particularly prone to that with “minimum standards” being a buzzword in many organizations. This program focuses on how to harness the “discretionary time” of your employees - all that time, effort, energy and enthusiasm that could exist beyond the “minimum”. If you can harness that and focus it - you can become truly EXCELLENT!

Attend this outcome-based seminar and you’ll learn:

- The building blocks for a truly excellent organization
- What discretionary effort is and why it matters
- Why using “minimum standards” is a poor way to lead
- The keys to getting employee engagement
- How to harness the power of your team’s discretionary effort and focus it in a common direction
- The power of organizational culture and the leader’s role in creating it
- How to creating truly empowering systems in your organization

This workshop is designed for senior public safety executives, mid managers, supervisory staff, training staff, recruiting and human resources staff, and others in leadership positions who want to learn more about how to create and maintain a high performing culture in their agency and how to harness the talents and enthusiasm of their teams.

REGISTER ONLINE AT
WWW.PLI.US.COM

Contact April Lee at Performance Leadership Institute, Inc. for more information:

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