Pierce County Sheriff’s Office
and
The Western States Information Network
Present

“Detecting Deception in Written Statements”
The Linguistic Statement Analysis Technique

June 5-7, 2013
Pierce County Sheriff’s Department
271 John Bananola Way
Puyallup, WA 98374

“This should be required training for all officers”
“This was the best training I’ve had in 21 years of police work”
-Recent LSAT student comments-

LSAT is highly advanced investigative training that adds a valuable dimension to your investigations of:

- Arson
- Robbery
- Theft
- Internal Affairs
- Domestic Violence
- Counter Intelligence
- Homicide
- Vandalism
- Fraud
- Insurance Fraud
- Embezzlement
- Burglary
- Sex Crimes
- Child Abuse
- Assault
- Kidnapping
- Injury Claims
LSAT is Cutting Edge Technology that Solves Crimes!

Their Confession is Always in the Statement

A person telling a lie has a different thought process than a person who is truthful. Driven by their subconscious mind, they use different words, phrases, content, statement structure, and other linguistic traits. These occurrences are found in every written and spoken statement and are highly valid in determining whether the story is the truth or a lie. LSAT identifies the linguistic signals that differentiate deceptive statements from truthful ones. Searching the statement like a crime scene, the analyst examines the statement using the LSAT systematic process to identify all of the existing linguistic signals, determines if the statement is truthful or deceptive, and reveals far more information the author didn’t intend to include. LSAT uses their own words against them!

Be a More Effective and Efficient Officer / Investigator

L.S.A.T. saves time and resources like no other investigative tool. Analysts will quickly become valuable resources to any investigations unit much like a polygraph examiner. Using LSAT, the interviewer knows prior to the interview, what the deception is, where it lies, and what the truth really is. The interviewer focuses directly on these areas and using a unique interview strategy compels them to confess. Investigators will avoid hours of hit-and-miss interviewing. Students will also learn how to incorporate unique interview and interrogation strategies that use the person’s own words to trap them in their lie and gain confessions.

About Our Training

LSAT teaches officers and investigators to acquire statements of witnesses, victims, and suspects to be used as an investigative tool and not just another document to place in the case file! LSAT provides the unique knowledge and skills needed to analyze the level of truthfulness or deception contained within written statements. Four hours are dedicated to laying the foundation for linguistic analysis. 18 class hours consist of hands-on, in-depth analysis of the language used by truthful and deceptive people and how that language is being used to assess their credibility. All students will analyze a minimum of eight statements bringing them to of skill level that allows for the practical and effective application of LSAT in criminal investigations.

Instructor Sgt. Bob Shaffer

Sgt. Bob Shaffer has provided this high-quality training since 1997 in the U.S., Canada, the Middle East, and Mexico. Classes are conducted in comfortable, state-of-the-art facilities, incorporating effective multimedia presentations. All training materials and follow up consultations are included.

Learn More about LSAT, view Daily Training Schedule, and See Examples Analyses at our website: www.LyingWords.com