



An interactive, five-day (40 hours)  
workshop designed to address  
The Executive's Role

**As Visionary & Strategic Planner**

**Effectively Marketing The Agency**

**Inspiring Others As Senior Team  
Leader**

**Finance & Budgeting**

**The Future Of Your Agency & All  
Of Law Enforcement**

**TUITION**

\$550 for the 5-day program; includes all  
course materials. Please check with our  
office for multiple-registration discounts.

**TO REGISTER AND PAY YOUR TUITION**

Register On Line At:

<http://www.theresultsgroupltd.com>

You May Use Your Credit Card To  
Pay On Line

Or Call Our Office at 541-645-0533 To Pro-  
cess Payment Information By Phone



**PAYMENT**

We also accept agency and personal  
checks. All payments are due prior to the  
class date.

**WHO SHOULD ATTEND**

The Effective Law Enforcement Executive Academy is  
structured for candidates for promotion and those who  
already hold the rank of Sheriff, Police Chief,  
Undersheriff, Assistant Police Chief, Chief Deputy,  
Precinct & Bureau Commander, Captain,  
Lieutenant or Sergeant.

**YOUR INSTRUCTOR**

Stephen L. Kent, founder and president of The Results Group, Ltd. has  
more than 30 years management, training and facilitation experience. As a  
management consultant, he specializes in helping organizations design  
and implement programs to improve personal and organizational effective-  
ness. Steve is a dynamic speaker who is known for his straight talk that  
gets right to the heart of key issues.



# The Executive Academy

**TRAINING SITE**

**Port of Seattle Police Department Training Facility**

19639 28<sup>th</sup> Ave S – Bldg "F", SeaTac, Washington

**HOST AGENCY**

**Port of Seattle Police Department**

**DATES**

**June 18—22, 2012**

**CLASS TIMES**

**0800 hours—1700 hours**

**AMONG THE MANY THINGS YOU WILL LEARN ARE:**

- How to approach the strategic issues facing  
Law Enforcement
- How to plan for the future of your agency
- Executive-level techniques for strategic planning
- How to improve productivity, quality, communication and  
interpersonal relationships
- How to build an effective community relations program
- How to focus the budget process on achieving your  
agency's objectives