

Why Attend?

The primary reason for the existence of any investigator, whether in the criminal, loss prevention, personnel, intelligence, safety, or private investigation field, is to gather information. The success of the investigator is directly related to his ability to conduct effective interviews and interrogations. In 1975, the Rand Corporation concluded through research that the single most important factor directly affecting the outcome of any investigation was the quality of information obtained from the witness or victim of the event. It is reasonable, therefore, to also believe that the proper interview and interrogation of possible suspects has an equal, if not greater, effect on the success of an investigation.

The concept of interviewing held by many investigators is that it appears to be a skill one is possibly born with and is something that cannot be taught. It would also seem that interview and interrogation is viewed as a method of merely following a list of questions presented in some disciplined and structured manner with little or no variation. In reviewing current, as well as dated texts and articles, the new interviewer is led to believe that interview and interrogation is also merely an exercise in asking the "who, what, where, when, and how" that are routinely used in reporting. All such concepts appear to ignore the fact that human behavior, not to mention human interpersonal communication, is complex and multifaceted, and that neither can be approached in a restrictive, structured manner.

Traditionally, the study of kinesics focused on the observable outward physical behaviors of the body in order to ascertain the person's current emotional state and the role the body plays in communicating that information. It was quickly learned that by understanding the "vocabulary" of body language along with the diagnosis of a person's verbal output, an interviewer could more easily assess a person's truthfulness or deception regarding the current issue under discussion.

Kinesic interview and interrogation is viewed as a multiphase behavioral analysis system used to conduct more effective and efficient interpersonal communications. The foundation of the technique rests on the common everyday behavior of human beings and their diverse communication abilities. Some of these communication skills are learned from a collection of available human behaviors, while other characteristics exist in all human animals.

Finally, the art of interview and interrogation is a skill that is learned, but not from a single lesson, class, or textbook. It is a skill that is practiced, polished, and honed over time, and the successful interviewer and interrogator is one who knows that the learning process never ends. To be a successful and professional interviewer and interrogator, one must be a committed student and professional interviewer and interrogator, one must be a committed student of human behavior. To achieve positive results, the professional interviewer and interrogator must study the process, practice his skills, and use his knowledge in pursuit of the truth.

The essential thing is not to find truth but to investigate and search for it.

Max Nordau, *Paradoxes*, 1885



Public Agency Training Council

5235 Decatur Blvd
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April 2, 3, 4, 5 & 6, 2012 • Bremerton, Washington

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Phase I Practical Kinesic Interview and Interrogation Techniques®

April 2, 3 & 4, 2012

Phase II Practical Kinesic Interview and Interrogation Techniques®

April 4, 5 & 6, 2012

Instructors:
Stan B. Walters

"The Lie Guy™"

Master Interview and Interrogation Specialist

Stan B. Walters is President of Stan B. Walters & Associates, Inc. He is the author of **Principles of Kinesic Interview & Interrogation®**, published by CRC Press 1996. The textbook is used for interview and interrogation by several police academies and universities in the U.S. Stan has spent more than 22 years on the research and study of interview and interrogation. He is currently acting as the Subject Matter Expert on interview and interrogation to the Johns Hopkins University. He developed the Practical Kinesic Interview & Interrogation® training series and his extensive research work, training programs and writings have received critical recognition from law enforcement, loss prevention, corrections, and fire service professionals. His work has also received praise from many social and behavioral science professionals throughout the U.S.

Stan has taught for private, local, state and federal law enforcement agencies in over 45 states as well as the U.S. Department of Defense, U.S. Probation, the Federal Law Enforcement Training Centers, DEA, ATF, the Texas Rangers, U.S. Attorney's Offices, and U.S. Immigration Service. He has also taught for numerous other educational, professional and criminal justice training organizations and academies throughout the U.S. Course recognized by the American Polygraph Association for continuing education credit.

April 2, 3, 4, 5, & 6, 2012
Bremerton, Washington

Register On-Line At: www.patc.com

Phase I & II Practical Kinesic Interview and Interrogation Techniques®

Course Objectives:

Practical Kinesic Interview and Interrogation®

Kinesic Interview Skills: Level 1 & 2 Course (40 Hours)

Practical Kinesic Interview & Interrogation® is a training program that teaches multi-phase behavioral analysis and tactical interrogation methods using advanced kinesic interview and interrogation theories. The course is designed to help interviewers maximize their ability to gain valuable information as quickly and efficiently as possible.

The two phases encompassing all the courses that make up **Practical Kinesic Interview & Interrogation®** training programs includes the Practical Kinesic Analysis Phase and the Tactical Interrogation Phase. The Practical Kinesic Analysis Phase (Level I) assists the interviewer in recognizing the cues of truthful and deceptive behavior generated by the subject. The Practical Kinesic Analysis Phase discusses the following topics:

- 1) **Verbal Cues** - Identification of symptoms of speech quality and content which give the interviewer the most productive body of data necessary to determine truth and deception.
- 2) **Practical Kinesic Statement Analysis™** - Assessment of truth and deception through the use of verbal cues coupled with methods of human recall and symptoms made self-evident in the statement taking process.
- 3) **Body Language Cues** - The observable body language cues of deception that are unbalanced or inconsistent in relation to the speech cues or emotional symptoms generated by the subject at the same time.
- 4) **Kinesic Subject Control** - Discussion of various techniques available to the interviewer to take control and command of the interview environment. From proxemics to mirroring - the use of enhanced information gathering skills.
- 5) **Confession Behaviors** - Identification and recognition of the verbal and nonverbal acceptance cues generated by a subject who is prepared to give an admission of confession.

The Tactical Interrogation Phase uses Practical Kinesic Analysis Phase data with a customized interrogation designed to overcome personality type and defense mechanism behaviors to obtain confession.

The Tactical Interrogation Phase covers the following topics:

- 1) **The Stress Response States** - Subjects under the stress of deception during the interrogation generate identifiable responses to stress that can be controlled in order to facilitate confession.
- 2) **The Primary Dominant Personalities** - The identification of the different subject is personality types and the appropriate strategies necessary to successfully interrogate and gain confessions from each type.
- 3) **Sub-Verbal Encryption** - This section explores the phenomenon in which an individual actually indicates through verbal encoding, key information indicating personality type, criminal motivation, situational response to interview stress which can be used by the interviewer to streamline productive information gathering.
- 4) **Tactical Kinesic Interrogation** - The intelligent combination of Stress Response State Analysis, Primary Dominant Personality Identification and Sub-Verbal Encryption techniques required to conduct the tactical subject interrogation necessary to assist in gaining the admission or confession from even the most difficult subject's.

Seminar Agenda Phase I & II Practical Kinesic Interview and Interrogation Techniques®

April 2, 3, 4, 5 & 6, 2012 • Bremerton, Washington

Monday, April 2, 2012

8:00 a.m. - 8:30 a.m.
8:30 a.m. - 12:00 Noon

Registration Introduction To Practical Kinesic Interview & Interrogation®

- Historical Background
- Physiological and Mental Basis
- Practical Kinesic Principles
- The Stress Response States

12:00 Noon - 1:00 p.m.
1:00 p.m. - 5:00 p.m.

Lunch (On Your Own) Verbal Quality - Verbal Clarity

- Verbal Content - Anger Response
- Depression Response
- Denial Response

Tuesday, April 3, 2012

8:00 a.m. - 12:00 Noon

Verbal Content - Denial Response (Continued)

- Bargaining Response
- Acceptance Response

12:00 Noon - 1:00 p.m.
1:00 p.m. - 5:00 p.m.

Lunch (On Your Own) Practical Kinesic Statement AnalysisSM

- Investigative Uses
- Principles of Analysis
- Obtaining Useable Samples
- Analysis Guidelines
- Sample Analysis
- Practical Exercises

Wednesday, April 4, 2012

8:00 a.m. - 12:00 Noon

Review Of Practical Exercises

- Body Language Cues
- Practical Kinesic Principles
- Eyes
- Eye Contact
- Movements

12:00 Noon 1:00 p.m.
1:00 p.m. - 5:00 p.m.

Lunch (On Your Own) Body Language Cues (Continued)

- Head - Mouth, Nose, Color, Facial Expressions
- Arms - Touching Behaviors, Crossing, Protective Gestures
- Barricading
- Proxemics
- Confession Symptoms

Thursday, April 5, 2012

8:00 a.m. - 12:00 Noon

Stress Response States (Practical Exercise)

Excluded Subjects

- Psychotics
- Brain Disease

Suicidal Subjects

- Primary Dominant Personalities

12:00 Noon - 1:00 p.m.
1:00 p.m. - 5:00 p.m.

Lunch (On Your Own) Emotion Dominant Personality Interrogation Strategy (Video Practical Exercise)

Friday, April 6, 2012

8:00 a.m. - 12:00 Noon

Non-Emotion Dominant

- Sensory Extravert
- #### Interrogation Strategy (Video Practical Exercise)
- #### Logic Dominant Interrogation Dominant (Video Exercise)
- #### Ego Dominant Personality Interrogation Strategy (Video Exercise)
- #### Certificate Presentation

Cut Along Dotted Line

3 Ways to Register for a Seminar!

1. **Register Online** at www.patc.com — Yellow link upper left corner
2. **Fax Form** to Public Agency Training Council **FAX: 1-317-821-5096**
3. **Mail Form** to

Public Agency Training Council
5235 Decatur Blvd
Indianapolis, Indiana 46241

Federal ID# 35-1907871

*** Pre-payment is **not required** to register ***

Upon receiving your registration we will send an invoice to the department or agency .

Checks, Claim Forms, Purchase Orders should be made payable to:

Public Agency Training Council

If you have any questions please call

317-821-5085 (Indianapolis)

800-365-0119 (Outside Indianapolis)



Seminar Title: Kinesic Interview & Interrogation® I & II

Instructor: Stan Walters

Seminar Location: Kitsap Readiness Response Institute
1211 Carver Street
Bremerton, WA 98312

When: April 2, 3, 4, 5 & 6, 2012
Registration Time Phase I: 8:00 A.M. (April 2, 2012)
Registration Time Phase II: 8:00 A.M. (April 4, 2012)

Hotel Reservations: Baymont Inn & Suites
5640 Kitsap Way
Bremerton, WA 98312
1-360-377-7666
\$77.00 Single or Double

Note: Identify with
PATC to receive
discounted room rate.

Seminar Includes: Hand-outs, Practical Kinesic Interview and Interrogation Techniques® Manual, Coffee Breaks, and Certificate of Completion.

- PHASE I Registration** \$295.00 ID #10347
- PHASE II Registration** \$295.00 ID #10348
- PHASE I & II Registration** \$495.00 ID #10346

Names of Attendees 1. _____

2. _____

3. _____

For Additional Attendees Make Photocopy Of This Form

Agency _____

Invoice To Attn: _____
(Must Be Completed)

Address _____

City _____ **State** ____ **Zip** _____

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