



*Pierce County Sheriff's Office
Presents*

“Detecting Deception in Written Statements”
The Linguistic Statement Analysis Technique

Basic: Feb 18-20, 2014
Advanced: Feb 20-21, 2014

*Pierce County Sheriff's Department
3602 Pacific Ave Suite #100
Tacoma, WA 98418*

“This should be required training for all officers”

“This was the best training I've had in 21 years of police work”

-Recent LSAT student comments-

LSAT is highly advanced investigative training that adds a valuable dimension to your investigations of:

Internal Affairs	Insurance Fraud	Homicide
Arson	Burglary	Assault
Robbery	Vandalism	Sex Crimes
Theft	Fraud	Child Abuse
Domestic Violence	Embezzlement	Kidnapping
Counter Intelligence	Cold-cases	Injury Claims

Revealing the Language of Deception



LSAT is Cutting Edge Technology that Solves Crimes!

Their Confession is Always in the Statement

A person telling a lie has a different thought process than a person who is truthful. Driven by their subconscious mind, they use different words, phrases, content, statement structure, and other linguistic traits. These occurrences are found in every written and spoken statement and are highly valid in determining whether the story is the truth or a lie. LSAT identifies the linguistic signals that differentiate deceptive statements from truthful ones. Searching the statement like a crime scene, the analyst examines the statement using the LSAT systematic process to identify all of the existing linguistic signals, determines if the statement is truthful or deceptive, and reveals far more information the author didn't intend to include. LSAT uses their own words against them!

Be a More Effective and Efficient Officer / Investigator

L.S.A.T. saves time and resources like no other investigative tool. Analysts will quickly become valuable resources to any investigations unit much like a polygraph examiner. Using LSAT, the interviewer knows *prior to the interview*, what the deception is, where it lies, and what the truth really is. The interviewer focuses directly on these areas and using a unique interview strategy compels them to confess. Investigators will avoid hours of hit-and-miss interviewing. Students will also learn how to incorporate unique interview and interrogation strategies that use the person's own words to trap them in their lie and gain confessions.

About Our Training

LSAT teaches officers and investigators to acquire statements of witnesses, victims, and suspects to be used as an *investigative tool* and not just another document to place in the case file! LSAT provides the unique knowledge and skills needed to analyze the level of truthfulness or deception contained within written statements. Four hours are dedicated to laying the foundation for linguistic analysis. 18 class hours consist of hands-on, in-depth analysis of the language used by truthful and deceptive people and how that language is used to assess their credibility. All students will analyze a minimum of eight statements bringing them to a skill level that allows for the practical and effective application of LSAT in criminal investigations.

Instructor Sgt. Bob Shaffer

"I think this may be the best training I've had in 15 years. Every officer should have this information"

Recent attendee



Sgt. Bob Shaffer has provided this high-quality training since 1997 in the U.S., Canada, the Middle East, and Mexico. Classes are conducted in comfortable, state-of-the-art facilities, incorporating effective multimedia presentations. All training materials and follow up consultations are included.

Learn More about LSAT, view Daily Training Schedule, and See Examples Analyses at our website: www.LyingWords.com

Reveal the Truth with LSAT!

Basic Training Topics:

- Study of truthful and deceptive thought processes.
- Statement characteristics, structure and components.
- Linguistic Signals, signs of deception and hidden information
- Interpreting the analysis
- Strategizing interviews and Interrogations
- Practice Analyses of 8 statements of various crimes

IASIU Conference 2012 Denver



Advanced Training Topics

- Complex Statements
- Applying LSAT in interview settings
- Computer generated analysis and reports
- Development and Administering IQ: Investigative Questionnaire

**Basic class is prerequisite for Advanced class (prior students welcome)
Advanced Session requires every student to bring a laptop computer with power cord and external mouse**

Registration

Dates: Basic Feb 18-20, 2014; Times: 8:00am - 4:30pm (1:00 pm on 20th)
Advanced Feb 20-21, 2014 (Begins 2/21 @ 1:00 p. m.)

Location: 3602 Pacific Ave Suite #100 Tacoma, WA 98418

Cost (check one) : Basic \$195 Advanced: \$125 Combined \$295

FAX form below: 866-705-3883 (secure line)

or scan & email to: Sgtbshaffer@gmail.com

Contacts: **Sgt. Bob Shaffer; (970) 776-6236** Sgtbshaffer@gmail.com

Sgt Kevin Roberts (253) 798-6686 Krobert@co.pierce.wa.us

Name _____

Agency _____

Email _____

Phone _____

Payment: Check (mail to: LSAT, 4926 St Andrews Ct. Loveland CO 80537

Purchase Order Credit Card Type: Visa / MC / Amex / Discv

CC #: _____ - _____ - _____ - _____ **Exp date:** ____ / ____

Recent Attendees of L.S.A.T. Training

United Arab Emirates; Ministry of Interior	Int'l Assoc of Arson Investigators
Singapore Nat'l Police	Indianapolis IN PD
Office of the U.S. Inspector General	Atlanta GA PD
Colorado State Patrol	Oklahoma City OK PD
Miami-Dade S.O.	Dallas TX PD
Boston PD	San Antonio TX PD
Chicago PD	Las Vegas Metro PD