

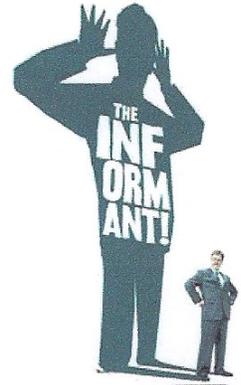
May.
17

INFORMANTS & SOURCES...

Recruiting, Developing & Managing

1-day Seminar, May 17, 2012, Kennewick Police Department

This specially designed seminar examines the most frequently encountered issues faced by law enforcement officers (and supervisors) when dealing with human intelligence (HUMINT) sources and informants. Proven techniques for the proper recruitment and management of human sources, both criminal and non-criminal, are thoroughly examined in this day-long seminar. In addition, methods for the development of long-term sources are explored, utilizing realistic scenarios and experiences that all officers and investigators can immediately put to use. Attendees will learn that financial compensation is not necessarily the primary motivator for the successful recruitment and retention of high level sources of information. Learn tactics, protocols, and safeguards that help guide handlers in the proper management of even the most challenging personalities. Plus, hear about efficient methods for validating and corroborating source information, transforming the disparate "pearls of wisdom" into valuable criminal intelligence, probable cause and/or evidence...often without, having to sacrifice the identity of the source.



Topics include:

Sources of Information...How Do I Find Them?
Criminal vs. Non-Criminal Sources & Informants
Short and Long-term Utilization of Sources
The Liability of Utilizing "Agents of the Police"
Targeting and Recruiting Sources
Source Considerations & Evaluation
Verifying, Validating & Corroborating Their Information
Managing Sources - Handler's Responsibilities
Rules of Engagement - Guidelines for Using Sources
Leading vs. Following...Pitfalls to Avoid
Tactics : Active / Involved Sources
Reporting & Documenting Intelligence

Who Should Attend...

This seminar is designed to appeal to all members of the criminal justice community who seek to utilize human sources of information and/or informants. Patrol personnel, detectives, latent investigators, drug and gang officers, intelligence personnel, and members of the corrections community, will benefit greatly from the tactics, strategies and protocols discussed in this seminar.

REGISTRATION: E-MAIL smartercops@aol.com to obtain a registration form and secure a seat in the class. Checks and purchase orders accepted. **Questions:** 727.639.1263 Sorry, no credit cards accepted for this class.

The Presenter... Ken Sanz is a 34-year police practitioner who has successfully recruited and managed sources and criminal informants whose information was used in the conviction of numerous mafia, organized crime, and gang members. Ken brings a real-world perspective to the classroom, colorfully supplementing the presentation with case studies, examples of successes, failures and mistakes that all can benefit from. Ken's most recently publication, "Balls,,the Life of Eddie Trascher, Gentleman Gangster," details the management of one of his more colorful criminal informants, and their exploits in penetrating and dismantling a Mafia crime family. REAL-WORLD STUFF!

\$59 REGISTRATION FEE



Kennewick Police Department
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Host: Duane Kist, 509.582-1358

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